

CREDIT OPINION

12 April 2022

Update



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RATINGS

Growthpoint Properties Limited

Domicile	Johannesburg, South Africa
Long Term Rating	Ba2
Type	LT Corporate Family Ratings
Outlook	Stable

Please see the [ratings section](#) at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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Growthpoint Properties Limited

Update following the sovereign rating action on South Africa

Summary

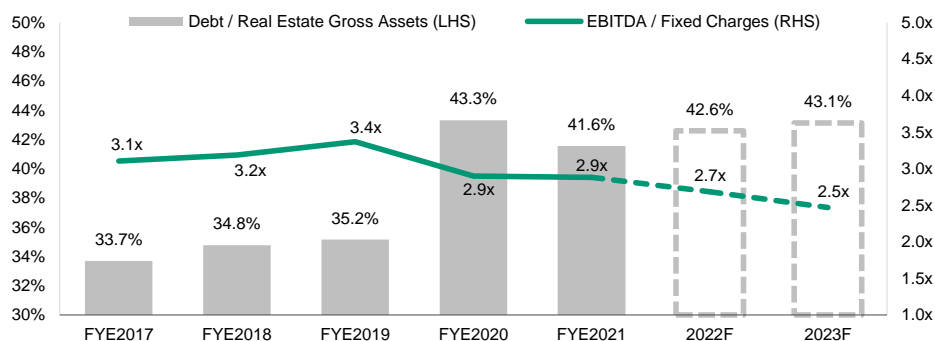
On 6 April 2022, Growthpoint Properties Limited (Growthpoint) corporate family rating was affirmed at Ba2 and the rating outlook was changed to stable from negative. The rating action is a direct consequence of the rating action on the South African sovereign and reflects Growthpoint's significant exposure to the real estate market in [South Africa](#) (Ba2 stable), with 60.1% of property assets and 70.9% of EBIT derived from properties within the country, as of 30 June 2021. We recognize that Growthpoint's exposure outside of South Africa (especially in [Australia](#), Aaa stable), both from a cash flow generation and asset exposure, provides some offset to the negative trends on renewal rental rates and rental income growth domestically. However, at this stage this is not sufficient to warrant a delinking from the sovereign rating.

Growthpoint's ratings are supported by the company's (1) strong market position as the largest primary listed real estate investment trust (REIT) in South Africa; (2) sizable, very good-quality, and diversified property portfolio; (3) geographical diversification with exposure to Australia, Central and Eastern Europe, and the [United Kingdom](#) (Aa3 stable); and (4) good liquidity risk management with a track record of addressing debt maturities well ahead of time.

The rating is constrained by the portfolio's predominant exposure to South Africa and its currently difficult economic environment. The operating environment remains challenging especially with respect to the company's office portfolio. We expect higher vacancies and lower rental growth prospects in the next 12 months.

Exhibit 1

Credit metrics are adequately positioned within rating guidance



All ratios are calculated using Moody's estimates and standard adjustments. Moody's forecasts (F) are Moody's opinion and do not represent the views of the issuer. Periods are financial year-end unless otherwise indicated.

Source: Moody's Investors Service

Credit strengths

- » Sizable, very good-quality, and diversified property portfolio
- » Exposure to Australia, Central and Eastern Europe, and the UK
- » Good liquidity risk management, with a track record of addressing debt maturities well ahead of time

Credit challenges

- » Geographic concentration in South Africa
- » Low growth prospects and challenging real estate market outlook in South Africa
- » Weak unencumbered assets ratio

Rating outlook

The stable outlook is in line with that of the sovereign rating and it reflects Growthpoint's exposure to the economic trends in South Africa.

Factors that could lead to an upgrade

Subject to an upgrade of South Africa's rating, an upgrade could be considered if: (1) total debt to gross assets remains below 45% on a sustained basis; (2) fixed charge coverage ratio remains above 2.5x on a sustained basis.

Factors that could lead to a downgrade

The ratings are likely to be downgraded in case of a downgrade of South Africa's rating although we will continue to monitor the company' geographical diversification. Growthpoint's rating would also come under downward pressure if: (1) total debt to gross assets exceeds 55% on a sustained basis; (2) fixed charge coverage ratio remains below 2x on a sustained basis; (3) the company's liquidity risk profile deteriorates.

Key indicators

Exhibit 2

Growthpoint Properties Limited

	6/30/2017	6/30/2018	6/30/2019	6/30/2020	6/30/2021	2022F	2023F
Gross Assets (USD billion)	\$9.7	\$10.0	\$10.1	\$9.7	\$10.8	\$10.8	\$10.8
Unencumbered Assets / Gross Assets	39.9%	43.8%	42.1%	37.2%	35.6%	35.7%	35.8%
Total Debt + Preferred Stock / Gross Assets	33.7%	34.8%	35.2%	43.3%	41.6%	42.6%	43.1%
Net Debt / EBITDA	4.8x	5.0x	5.1x	7.4x	6.4x	6.6x	6.9x
Secured Debt / Gross Assets	23.6%	20.6%	20.7%	26.0%	25.9%	27.0%	27.4%
Fixed-Charge Coverage	3.1x	3.2x	3.4x	2.9x	2.9x	2.7x	2.5x

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Source: Moody's Investors Service

Profile

Growthpoint was established in 1987 and is the largest primary listed REIT by gross assets in South Africa. Its activities focus on a portfolio of retail, office and industrial properties. Growthpoint holds a 62.2% controlling stake in [Growthpoint Properties Australia Ltd](#) (GOZ, Baa2 stable) and 50% of the V&A Waterfront in Cape Town. Growthpoint also has a 29.4% stake in [Globalworth Real Estate Investments Limited](#) (Baa3 stable), which owns office properties and industrial properties in [Romania](#) (Baa3 stable) and Poland. Growthpoint has a 60.8% stake in Capital & Regional (C&R), a listed REIT which owns retail properties in the United Kingdom.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moody's.com for the most updated credit rating action information and rating history.

Detailed credit considerations

Sizable and very good quality property portfolio

Growthpoint has a strong market position as the largest primary listed REIT company in South Africa. We view its market positioning and asset quality as very good, equating to rating sub-factor of "A". The buildings are of modern specification and are closely managed by the company's internal management team. Rental income is generated from a diversified tenant base across the retail, office and industrial sectors. In South Africa, the company's larger retail tenant exposures are some of the country's pre-eminent retail brands such as Shoprite, Pick n' Pay, The Foshini Group, [Pepkor Holdings](#) (Ba3 negative), and Woolworths. In addition, Growthpoint has good medium to long-term leases with a weighted average lease expiry (WALE) of 3.4 years in South Africa, 6.3 years in Australia and 6.4 years in the United Kingdom as of 31 December 2021. However, the average South African renewal success rate was at 77.3% and the average renewal growth rates on new leases at -15.1%. This reflects the challenging and competitive operating environment in South Africa. This risk is somewhat offset by average in-force annual escalations of 7.0%, as of 31 December 2021.

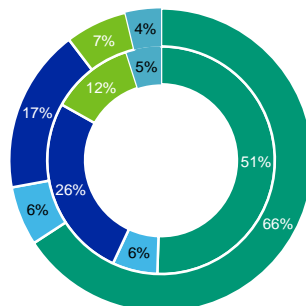
Geographic concentration is a rating constraint, despite exposure to Australia and Europe

We recognize that Growthpoint's real estate investments outside of South Africa provide an offset to the challenging operating environment in South Africa. However, we do not consider this to be sufficient to delink the rating from that of the sovereign. The majority of the property portfolio is located in South Africa in the Province of Gauteng and Western Cape which are the wealthiest and the most economically active regions. Growthpoint has also international operations as shown in Exhibit 3. These include a 62.2% stake in Growthpoint Properties Australia which manages a property portfolio worth AUD5 billion with a mix of offices (32% of GLA) and industrial properties (68% of GLA). Growthpoint also holds a 29.4% stake in Globalworth which owns a diversified portfolio of mainly office properties across Romania and Poland. Growthpoint owns a 60.8% stake in Capital & Regional, a listed REIT which owns retail properties in the United Kingdom.

Exhibit 3

Geographic split by property value (inner circle) and EBIT (outer circle) as of 31 December 2021

■ South Africa ■ V&A Waterfront (Cape Town) ■ Australia ■ Europe ■ United Kingdom (C&R)



Based on Growthpoint's ownership: 100% South African portfolio, 50% of V&A Waterfront, 62.2% of GOZ, 29.4% of Globalworth and 60.8% in C&R.

Source: Company presentation, Moody's Investors Service

The international investments in Growthpoint Australia and Globalworth were affected by the coronavirus outbreak, but to a much lesser extent as a result of their focus on office and industrial properties. Both companies benefit from strong customer bases weighted toward listed corporates and government in Australia, and large multinational tenants in Poland and Romania. However, Capital & Regional with its 100% retail focus has faced challenges with the impact of the pandemic coming on top of an already weak environment due to the structural shifts in the sector in the United Kingdom. Government easing of restrictions from April 2021 and UK advances in vaccination programme provide route for return to more normal trading conditions in second half of 2021.

Persistent challenging real estate operating environment in South Africa

Disruptive impact of civil unrest and slow vaccine rollout continue to weigh on real estate recovery in South Africa. We expect the leasing market to remain very competitive, especially in the office sector. Pressure on portfolio value will continue due to a further reduction in market rental growth assumptions, uncertainty on tenant retention, and relatively weak macro-economic environment. We expect GDP to grow 1.5% in 2022 and 1.5% in 2023. The civil unrest in July 2021 increased risks to the economy's recovery from

the pandemic, and highlighted the social challenges the government faces in progressing its reform agenda. We understand that Growthpoint had two retail and five industrial assets impacted, none of which suffered material damage. South Africa is not particularly affected by the Russia-Ukraine conflict due to its limited trade links with both countries. Its most significant direct exposure is primarily through higher inflation and thereby fiscal pressure stemming from social demands.

In the retail segment, retailers' turnovers remain under pressure, tenants are downsizing space and looking to reduce cost occupancy ratio. Focus on tenant retention and structuring leases with longer WALE will continue to negatively impact rental growth rate. In the office segment, weak corporate demand and structural over supply will continue to drag rental prices down. Intense competition amongst landlords and market vacancies will remain high and key tenants are pursuing shorter lease agreements.

Overall, we expect Growthpoint to negotiate lower rents when renewing leases, or offer greater component of its rent based on turnover, in line with the demand made by large South African retailers including Woolworths Holdings Limited, Foschini Group, Pepkor Holdings. Turnover-based rents will reduce the predictability of rental income, a credit negative. We note that rent collections have significantly improved since the end of the lockdowns.

Downside risks to credit metrics

As of 30 June 2021, adjusted gross debt to total assets decreased to 41.6% on the back of asset disposals and debt reduction. In 2022, we expect further pressure on property valuations which will likely result in an adjusted gross debt to total assets between 40-45%. We estimate adjusted fixed charge coverage ratio to decrease to 2.7x in 2022 from 2.9x in 2021 as tenants face financial challenges requiring downward adjustments to rent levels.

South African property companies have traditionally favored secured debt through bank loans. Growthpoint's adjusted unencumbered assets ratio of 35.6% is weakly positioned for the rating, equating to a rating sub-factor of "B". We will monitor the extent to which secured debt and encumbered assets increases because this would be increasingly disadvantageous for unsecured creditors.

ESG considerations

We regard the coronavirus outbreak as a social risk under our ESG framework, given the substantial implications for public health and safety. In South Africa, a REIT must pay a minimum of 75% of distributable income in dividends to retain its status and we consider this to be a high payout limiting organic cash preservation. As a result, the REIT status limits the company's ability to retain cash and requires it to maintain access to external sources of capital to support its business and repay debt. However, it must be noted that the JSE requirement to distribute at least 75% of distributable income is subject to the solvency and liquidity requirements of the South African Companies Act. It therefore follows that Growthpoint's REIT status will not be impacted by distributing less than 75% of total distributable profits in any given year, if the reason for this is to meet the solvency and liquidity requirements imposed by the South African Companies Act.

We note that one of Growthpoint's key performance indicators is to maintain the LTV ratio at 40% or below. Growthpoint's strategy is to utilise asset disposals, distribution retention and the offering of the dividend reinvestment plan as other tools to manage the LTV.

Liquidity analysis

Growthpoint's liquidity is sufficient to meet its near-term obligations within the next 12-18 months, supported by funds from operations of ZAR8.9 billion, cash of ZAR2.2 billion as well as undrawn committed lines of ZAR6.2 billion in South Africa and ZAR3.6 billion in GOZ as of 31 December 2021. This is sufficient to cover capital spending of ZAR2.0 billion as well as debt maturities of ZAR2.4 billion over the next 12 months. Growthpoint intends to continue to pay dividends of at least 75% of distributable income. This will represent about ZAR6.9 billion in the next 12-18 months.

Rating methodology and scorecard factors

The principal methodology used in these ratings was the [REITs and Other Commercial Real Estate Firms](#) published in July 2021. The Scorecard-Indicated Outcome is Baa3 while the actual assigned rating is Ba2. The two notches difference reflect the company's credit links to South Africa's rating, which are not fully captured by the grid.

Exhibit 4

Rating factors

Growthpoint Properties Limited

REITs and Other Commercial Real Estate Firms Industry Scorecard	Current FY 06/30/2021		Moody's 12-18 Month Forward View	
Factor 1 : Scale (5%)	Measure	Score	Measure	Score
a) Gross Assets (USD Billion)	\$10.8	A	\$10.8	A
Factor 2 : Business Profile (25%)				
a) Market Positioning and Asset Quality	A	A	A	A
b) Operating Environment	Ba	Ba	Ba	Ba
Factor 3 : Liquidity and Access To Capital (25%)				
a) Liquidity and Access to Capital	Baa	Baa	Baa	Baa
b) Unencumbered Assets / Gross Assets	36%	B	36%	B
Factor 4 : Leverage and Coverage (45%)				
a) Total Debt + Preferred Stock / Gross Assets	42%	Baa	43%	Baa
b) Net Debt / EBITDA	6.4x	Ba	6.9x	Ba
c) Secured Debt / Gross Assets	26%	Ba	27%	Ba
d) Fixed Charge Coverage	2.9x	Baa	2.5x	Ba
Rating:				
a) Scorecard-Indicated Outcome		Baa3		Baa3
b) Actual Rating Assigned				Ba2

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Source: Moody's Investors Service

Appendix

Exhibit 5

Peer Comparison

(in USD million)	Growthpoint Properties Limited Ba2 Stable			Redefine Properties Limited Ba2 Stable			Fortress REIT Limited Ba2 Negative			Arabian Centres Company Ba2 Negative		
	FYE	FYE	FYE	FYE	FYE	FYE	FYE	FYE	FYE	FYE	LTM	
	Jun-19	Jun-20	Jun-21	Aug-19	Aug-20	Aug-21	Jun-19	Jun-20	Jun-21	Mar-20	Mar-21	Dec-21
Gross Assets	10,070	9,688	10,814	6,748	4,835	5,218	3,765	2,464	3,190	4,742	4,662	4,812
Unencumbered Assets/ Gross Assets	42.1%	37.2%	35.6%	39.5%	32.8%	34.0%	35.6%	26.1%	27.2%	62.7%	63.9%	64.2%
Gross Debt / Gross Assets	35.2%	43.3%	41.6%	41.5%	47.7%	40.9%	32.5%	39.0%	36.4%	63.3%	62.1%	63.2%
Net Debt / EBITDA	5.1x	7.4x	6.4x	6.1x	6.9x	5.8x	4.8x	4.7x	7.2x	6.4x	7.7x	8.3x
Secured Debt / Gross Assets	20.7%	26.0%	25.9%	26.3%	29.9%	28.4%	27.4%	33.3%	30.7%	29.1%	29.4%	13.8%
Fixed Charges Coverage	3.4x	2.9x	2.9x	2.8x	2.2x	2.0x	2.2x	2.3x	2.4x	2.8x	2.6x	2.3x

All figures and ratios are calculated using Moody's estimates and standard adjustments. Periods are financial year-end unless indicated. LTM = last twelve months.

Source: Moody's Investors Service

Exhibit 6

Moody's-Adjusted Debt Reconciliation for Growthpoint Properties Limited

(in ZAR Millions)	FYE Jun-17	FYE Jun-18	FYE Jun-19	FYE Jun-20	FYE Jun-21
As Reported Debt	42,568	48,234	51,624	73,713	64,182
Operating Leases	320	457	454	0	0
Non-Standard Adjustments	-119	-849	-2,158	-790	0
Moody's-Adjusted Debt	42,769	47,842	49,920	72,923	64,182

All figures are calculated using Moody's estimates and standard adjustments. Periods are financial year-end unless indicated

Source: Moody's Investors Service

Exhibit 7

Moody's-Adjusted EBITDA Reconciliation for Growthpoint Properties Limited

(in ZAR Millions)	FYE Jun-17	FYE Jun-18	FYE Jun-19	FYE Jun-20	FYE Jun-21
As Reported EBITDA	11,104	11,264	10,960	-845	4,561
Operating Leases	32	47	47	0	0
Unusual	-2,022	-1,509	-831	9,910	3,673
Non-Standard Adjustments	-369	-711	-553	460	1,426
Moody's-Adjusted EBITDA	8,745	9,091	9,623	9,525	9,660

All figures are calculated using Moody's estimates and standard adjustments. Periods are financial year-end unless indicated

Source: Moody's Investors Service

Ratings

Exhibit 8

Category	Moody's Rating
GROWTHPOINT PROPERTIES LIMITED	
Outlook	Stable
Corporate Family Rating	Ba2
Senior Unsecured -Dom Curr	Ba2
Other Short Term -Dom Curr	(P)NP
NSR Corporate Family Rating	Aa1.za
NSR Senior Unsecured MTN	Aa1.za
NSR ST Issuer Rating	P-1.za
NSR Other Short Term	P-1.za
GROWTHPOINT FINANCE PTY LIMITED	
Outlook	Stable
Bkd Sr Sec Bank Credit Facility -Dom Curr	Baa2
GROWTHPOINT PROPERTIES INTERNATIONAL	
Outlook	Stable
Bkd Senior Unsecured	Ba2

Source: Moody's Investors Service

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