

# GROWTHPOINT PROPERTIES LIMITED

(Incorporated with limited liability in the Republic of South Africa under registration number 1987/004988/06)

irrevocably and unconditionally guaranteed by

#### **METBOARD PROPERTIES LIMITED**

(Incorporated with limited liability in the Republic of South Africa under registration number 1998/005425/06)

and

# PARAMOUNT PROPERTY FUND LIMITED

(Incorporated with limited liability in the Republic of South Africa under registration number 1945/019928/06)

# ZAR5,000,000,000 Domestic Medium Term Note Programme

On 3 November 2009, Growthpoint Properties Limited (the "Issuer") established a ZAR5,000,000,000 Domestic Medium Term Note Programme (the "Programme") pursuant to a programme memorandum dated 3 November 2009 (the "Previous Programme Memorandum"). This amended and restated programme memorandum (this "Programme Memorandum") will apply to all Notes (as defined below) issued under the Programme and will in respect of such Notes, supersede and replace the Previous Programme Memorandum in its entirety.

Under this Programme the Issuer may from time to time issue notes (the "Notes"), which expression shall include Senior Notes and Subordinated Notes (each as defined herein) denominated in any currency agreed by the Issuer and the relevant Dealer(s) (as defined herein) and further subject to all applicable laws and, in the case of Notes listed on the Interest Rate Market of the JSE (as defined herein) or such other Financial Exchange(s) (as defined herein) as may be determined by the Issuer and the relevant authority, the debt listings requirements of the JSE Limited (the "JSE") or such other Financial Exchange(s), that are subject to the terms and conditions (the "Terms and Conditions") contained in this Programme Memorandum. Any other terms and conditions not contained in the Terms and Conditions that are applicable to any Notes, replacing or modifying the Terms and Conditions, will be set forth in a pricing supplement (the "Applicable Pricing Supplement").

Capitalised terms used in this Programme Memorandum are defined in the section of this Programme Memorandum headed "Terms and Conditions of the Notes", unless separately defined, and/or in relation to a Tranche of Notes, in the Applicable Pricing Supplement.

As at the Programme Date (as defined herein), the Programme Amount is ZAR5,000,000,000. This Programme Memorandum will apply to the Notes issued under the Programme in an aggregate outstanding Nominal Amount which will not exceed ZAR5,000,000,000 (including Notes issued under the Programme pursuant to the Previous Programme Memorandum) unless such amount is increased by the Issuer pursuant to the section of this Programme Memorandum headed "General Description of the Programme".

Metboard Properties Limited and Paramount Property Fund Limited (each a "Guarantor" and collectively the "Guarantors") jointly and severally, irrevocably and unconditionally guarantee to the holders of the Notes (the "Noteholders") the due and punctual fulfilment of all obligations and the payment by the Issuer of all amounts owing by the Issuer in respect of the Notes arising under the Programme.

The Notes may comprise, without limitation, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes and/or such combination of the foregoing Notes and/or such other type of Notes as may be determined by the Issuer and the relevant Dealer(s) and specified in the Applicable Pricing Supplement. Notes will be issued in individual Tranches which, together with other Tranches, may form a Series of Notes. A Tranche of Notes will be issued on, and subject to, the Terms and Conditions, as replaced, amended and/or supplemented by the terms and conditions of that Tranche of Notes set out in the Applicable Pricing Supplement.

This Programme Memorandum has been approved by the JSE. A Tranche of Notes may be listed on the Interest Rate Market of the JSE or on such other or additional Financial Exchange(s) as may be determined by the Issuer, subject to all applicable laws. Unlisted Notes may also be issued under the Programme. Claims against the BESA Guarantee Fund Trust may only be made in respect of the trading of Notes listed on the Interest Rate Market of the JSE in accordance with the rules of the BESA Guarantee Fund Trust. The holders of Notes that are not listed on the Interest Rate Market of the JSE will have no recourse against the BESA Guarantee Fund Trust. Unlisted Notes are not regulated by the JSE. A copy of the Applicable Pricing Supplement relating to a Tranche of Notes which is to be listed on the Interest Rate Market of the JSE will be delivered to the JSE and the CSD, before the Issue Date, and the Notes in that Tranche may be traded by or through members of the JSE from the date specified in the Applicable Pricing Supplement, in accordance with the Applicable Procedures. The settlement of trades on the JSE will take place in accordance with the electronic settlement procedures of the JSE and the CSD for all trades done through the JSE. The placement of a Tranche of unlisted Notes may (at the sole discretion of the Issuer) be reported through the JSE and the CSD for all trades done through the JSE and the CSD for all trades done through the JSE. The settlement and redemption procedures for a Tranche of Notes listed on any Financial Exchange (other than or in addition to the JSE) will be specified in the Applicable Pricing Supplement.

The Notes may be issued on a continuing basis and be placed by one or more of the Dealers specified under the section headed "Summary of Programme" and any additional Dealer appointed under the Programme from time to time by the Issuer, which appointment may be for a specific issue or on an ongoing basis. References in this Programme Memorandum to the "relevant Dealer" shall, in the case of Notes being (or intended to be) placed by more than one Dealer, be to all Dealers agreeing to place such Notes.

As at the Programme Date, both the Issuer and the Programme have been rated. A rating assigned to the Issuer and/or the Programme and/or a Tranche of Notes, as the case may be, under this Programme will be specified in the Applicable Pricing Supplement.

The Issuer may agree with any Dealer that Notes may be issued in a form not contemplated by the Terms and Conditions of the Notes herein, in which event a supplementary Programme Memorandum, if appropriate, will be made available, which will describe the effect of the agreement reached in relation to such Notes.

Arranger, Dealer and JSE Debt Sponsor
ABSA CAPITAL, A DIVISION OF ABSA BANK LIMITED

#### **GENERAL**

Words used in this section headed "General" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

The Issuer and the Guarantors accept full responsibility for the accuracy of the information contained in this Programme Memorandum and all documents incorporated by reference (see the section of this Programme Memorandum headed "Documents Incorporated by Reference"). To the best of the knowledge and belief of the Issuer and the Guarantors (who have taken all reasonable care to ensure that such is the case) the information contained in this Programme Memorandum is in accordance with the facts and does not omit any fact which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Programme Memorandum contains all information required by law and the debt listings requirements of the JSE.

The JSE takes no responsibility for the contents of this Programme Memorandum, any Applicable Pricing Supplements, or the annual reports of the Issuer (as amended or restated from time to time), makes no representation as to the accuracy or completeness of any of the foregoing documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of this Programme Memorandum, any Applicable Pricing Supplements, or the annual reports of the Issuer (as amended or restated from time to time).

The Issuer and the Guarantors, having made all reasonable enquiries, confirm that this Programme Memorandum contains or incorporates all information which is material in the context of the issue and the offering of Notes, that the information contained or incorporated in this Programme Memorandum is true and accurate in all material respects and is not misleading, that the opinions and the intentions expressed in this Programme Memorandum are honestly held and that there are no other facts, the omission of which would make this Programme Memorandum or any of such information or expression of any such opinions or intentions misleading in any material respect.

This Programme Memorandum is to be read and construed with any amendment or supplement thereto and in conjunction with any other documents which are deemed to be incorporated herein by reference (see the section of this Programme Memorandum headed "Documents Incorporated by Reference") and, in relation to any Tranche (as defined herein) of Notes, should be read and construed together with the Applicable Pricing Supplement. This Programme Memorandum shall be read and construed on the basis that such documents are incorporated into and form part of this Programme Memorandum.

The Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors named herein, or any of their respective subsidiaries or holding companies or a subsidiary of their holding companies (their "Affiliates"), or the JSE have not separately verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility is accepted by the Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, or their Affiliates, or the JSE as to the accuracy or completeness of the information contained in this Programme Memorandum or any other information provided by the Issuer or the Guarantors. The Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, or their Affiliates, or the JSE do not accept any liability in relation to the information contained in this Programme Memorandum or any other information provided by the Issuer or the Guarantors in connection with the Programme.

No person has been authorised by the Issuer to give any information or to make any representation not contained in or not consistent with this Programme Memorandum or any other document entered into in relation to the Programme or any other information supplied by the Issuer in connection with the Programme and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer, the Guarantors, the Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, or their Affiliates, or the JSE.

Neither this Programme Memorandum nor any other information supplied in connection with the Programme is intended to provide a basis for any credit or other evaluation, or should be considered as a recommendation by the Issuer, the Guarantors, the Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, or their Affiliates, or the JSE that any recipient of this Programme

Memorandum or any other information supplied in connection with the Programme should subscribe for, or purchase, any Notes.

Each person contemplating the subscription for, or purchase of, any Notes should determine for itself the relevance of the information contained in this Programme Memorandum and should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer and the Guarantors and its subscription for, or purchase of, Notes should be based upon any such investigation as it deems necessary. Neither this Programme Memorandum nor any Applicable Pricing Supplement nor any other information supplied in connection with the Programme constitutes an offer or invitation by or on behalf of the Issuer, the Guarantors, the Arranger and the Dealers or their Affiliates, the JSE Debt Sponsor, other professional advisors or the JSE to any person to subscribe for or to purchase any Notes.

Neither the delivery of this Programme Memorandum nor any Applicable Pricing Supplement nor the offering, sale or delivery of any Note shall at any time imply that the information contained herein is correct at any time subsequent to the date hereof or that any other financial statements or other information supplied in connection with the Programme is correct at any time subsequent to the date indicated in the document containing the same. The Arranger, the Dealers and other professional advisors, or their Affiliates, and the JSE expressly do not undertake to review the financial condition or affairs of the Issuer and the Guarantor during the life of the Programme. Investors should review, *inter alia*, the most recent financial statements, if any, of the Issuer and the Guarantors when deciding whether or not to subscribe for, or purchase, any Notes.

Neither this Programme Memorandum nor any Applicable Pricing Supplement constitutes an offer to sell or the solicitation of an offer to buy or an invitation to subscribe for or purchase any Notes. The distribution of this Programme Memorandum and any Applicable Pricing Supplement and the issue, sale or offer of Notes may be restricted by law in certain jurisdictions. Persons into whose possession this Programme Memorandum or any Applicable Pricing Supplement or any Notes come are required by the Issuer, the Guarantors, the Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, or their Affiliates, and the JSE to inform themselves about, and observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of this Programme Memorandum or any Applicable Pricing Supplement and other offering material relating to the Notes, see the section headed "Subscription and Sale".

None of the Issuer, the Guarantors, the Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, nor their Affiliates, nor the JSE represent that this Programme Memorandum may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Guarantors, the Arranger, the Dealers, the JSE Debt Sponsor and other professional advisors, or their Affiliates, or the JSE which would permit a public offering of any Notes or distribution of this document in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Programme Memorandum nor any advertisement nor other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. The Dealers have represented that all offers and sales by them will be made on the same terms.

The Notes have not been and will not be registered under the United States Securities Act of 1933 (as amended) (the "Securities Act"). Notes may not be offered, sold or delivered within the United States or to U.S. persons except in accordance with Regulation S under the Securities Act.

In connection with the issue and distribution of any Tranche of Notes under the Programme, the Dealer, if any, that is specified in the Applicable Pricing Supplement as the Stabilising Manager (or any person acting for the Stabilising Manager) may, if specified in that Applicable Pricing Supplement and only if such stabilising is permitted by the debt listings requirements of the JSE and approved by the JSE, over-allot or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail for a limited period. However, there may be no obligation on the Stabilising Manager (or any agent of the Stabilising Manager) to do this. Such stabilising, if commenced, may be discontinued at any time and must be brought to an end after a limited period. Such stabilising shall be in compliance with all applicable laws, regulations and rules.

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### **DOCUMENTS INCORPORATED BY REFERENCE**

Capitalised terms used in this section headed "Documents Incorporated by Reference" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

The following documents shall be deemed to be incorporated in, and to form part of, this Programme Memorandum:

- (a) all amendments and supplements to this Programme Memorandum prepared by the Issuer from time to time;
- (b) the Guarantee executed by the Guarantors in favour of the Noteholders;
- (c) in respect of any issue of Notes under the Programme, the audited annual financial statements (together with reports and the notes thereto) of the Issuer for its three financial years prior to the date of such issue, and the audited financial statements (together with reports and notes thereto) of the Issuer for all financial years post the date of such issue as and when such statements become available:
- (d) in respect of any issue of Notes under the Programme, the audited annual financial statements (together with reports and the notes thereto) of each Guarantor for its respective three financial years prior to the date of such issue, and the audited financial statements (together with reports and notes thereto) of each Guarantor for all financial years post the date of such issue as and when such statements become available;
- (e) each Applicable Pricing Supplement relating to any Tranche of Notes issued under the Programme;
- (f) all information pertaining to the Issuer which is relevant to the Programme and/or this Programme Memorandum which will be electronically submitted through the Securities Exchange News Service ("SENS") or similar service established by the JSE, to SENS subscribers, if required,

save that any statement contained in this Programme Memorandum or in any of the documents incorporated by reference in and forming part of this Programme Memorandum shall be deemed to be modified or superseded for the purpose of this Programme Memorandum to the extent that a statement contained in any document subsequently incorporated by reference modifies or supersedes such earlier statement (whether expressly, by implication or otherwise).

The Issuer will provide at its registered office as set out at the end of this Programme Memorandum, without charge, to any person, upon request of such person, a copy of any or all of the documents which are incorporated herein by reference, unless such documents have been modified or superseded, in which case the modified or superseding documentation will be provided, including the most recently obtained beneficial disclosure report made available by the Participant to the CSD. Requests for such documents should be directed to the Issuer at its registered office as set out at the end of this Programme Memorandum. In addition, the constitutive documents of the Issuer will be available at the registered office of the Issuer as set out at the end of this Programme Memorandum.

This Programme Memorandum, each Applicable Pricing Supplement relating to any Tranche of Notes issued under the Programme and the audited annual financial statements of the Issuer are available on the Issuer's website, <a href="www.growthpoint.co.za">www.growthpoint.co.za</a>. In addition, this Programme Memorandum and each Applicable Pricing Supplement will be filed with the JSE which will publish such documents on its website at <a href="http://www.jse.co.za">http://www.jse.co.za</a>. This Programme Memorandum does not constitute an offer or invitation by or on behalf of the Issuer, the Guarantors, the Arranger and the Dealers or their Affiliates, the JSE Debt Sponsor, other professional advisors or the JSE to any person in any jurisdiction to subscribe for or purchase any Notes.

The Issuer will, for so long as any Note remains outstanding and listed on the Interest Rate Market of the JSE, publish a new Programme Memorandum or a supplement to this Programme Memorandum, as the case may be, if:

(a) a change in the condition (financial or otherwise) of the Issuer or any Guarantor has occurred which is material in the context of the Notes or the Guarantee and the Issuer's or Guarantors', as the case may be, payment obligations thereunder; or

- (b) an event has occurred which affects any matter contained in this Programme Memorandum, the disclosure of which would reasonably be required by Noteholders and/or potential investors in the Notes; or
- (c) any of the information contained in this Programme Memorandum becomes outdated in a material respect; or
- (d) this Programme Memorandum no longer contains all the material correct information required by the Applicable Procedures,

provided that, in the circumstances set out in paragraphs (c) and (d) above, no new Programme Memorandum or supplement to this Programme Memorandum, as the case may be, is required in respect of the Issuer's and Guarantors' audited annual financial statements if such audited annual financial statements are incorporated by reference into this Programme Memorandum and such audited annual financial statements are published, as required by the Companies Act, and submitted to the JSE within six months after the financial year end of the Issuer and each Guarantor.

### GENERAL DESCRIPTION OF THE PROGRAMME

Capitalised terms used in this section headed "General Description of the Programme" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

The Issuer may from time to time issue one or more Tranches of Notes under the Programme, pursuant to this Programme Memorandum, provided that the aggregate outstanding Nominal Amount of all of the Notes issued under the Programme (including Notes issued under the Programme pursuant to the Previous Programme Memorandum) from time to time does not exceed the Programme Amount.

A Tranche of Notes may be listed on the Interest Rate Market of the JSE or on such other or additional Financial Exchange(s) as may be determined by the Issuer, subject to applicable laws. Unlisted Notes may also be issued under the Programme. The Applicable Pricing Supplement will specify whether or not a Tranche of Notes will be listed and, if so, on which Financial Exchange. If the Issuer issues a Tranche of unlisted Notes or a Tranche of Notes is listed on any Financial Exchange other than (or in addition to) the JSE, the Issuer will, by no later than the last day of the month of issue of that Tranche of Notes, inform the JSE in writing of the aggregate Nominal Amount and the Maturity Date (if any) of that Tranche of Notes.

This Programme Memorandum and any supplement will only be valid for the issue of Notes in an aggregate Nominal Amount which, when added to the aggregate Nominal Amount then outstanding of all the Notes previously or simultaneously issued under the Programme (including Notes issued under the Programme pursuant to the Previous Programme Memorandum), does not exceed ZAR5,000,000,000 or its equivalent in other currencies. For the purpose of calculating the South African Rand equivalent of the aggregate Nominal Amount of the Notes issued under the Programme from time to time, the South African Rand equivalent of the Notes denominated in another Specified Currency (as specified in the Applicable Pricing Supplement) shall be determined as of the date of agreement to issue such Notes (the "Agreement Date") on the basis of the spot rate for the sale of the South African Rand against the purchase of such Specified Currency in the South African foreign exchange market quoted by any leading bank selected by the Issuer on the Agreement Date (the "Conversion Rate") and in respect of:

- (a) Zero Coupon Notes and other Notes, the Conversion Rate shall be applied to the net subscription proceeds received by the Issuer for the relevant issue; and
- (b) Partly-Paid Notes and Index-Linked Notes, the Conversion Rate shall be applied to the Nominal Amount regardless of the amount paid up on such Notes.

From time to time the Issuer may wish to increase the Programme Amount. Subject to the Applicable Procedures, all applicable laws and the Programme Agreement (as defined in the section headed "Subscription and Sale"), the Issuer may, without the consent of Noteholders, increase the Programme Amount by delivering a notice thereof to the Noteholders in accordance with Condition 18 (Notices) of the Terms and Conditions, and to the Arranger and the Dealer(s), the JSE and the CSD. Upon such notice being given to the Noteholders and the conditions set out in the Programme Agreement to the exercise of this right having been met, all references in this Programme Memorandum (and each agreement, deed or document relating to the Programme and/or this Programme Memorandum) to the Programme Amount will be, and will be deemed to be, references to the increased Programme Amount set out in such notice.

As at the Programme Date, both the Issuer and the Programme are rated. A Tranche of Notes may, on or before the Issue Date, be rated by a rating agency on a national scale or international scale basis. A rating assigned to the Issuer and/or the Programme and/or a Tranche of Notes, as the case may be, will be specified in the Applicable Pricing Supplement. Unrated Tranches of Notes may also be issued. A rating of the Issuer and/or the Programme and/or a Tranche of Notes, as the case may be, is not a recommendation to subscribe for, buy, sell or hold any Notes, and may be subject to revision, suspension or withdrawal at any time by the rating agency.

This Programme Memorandum will only apply to Notes issued under the Programme on or after the Programme Date.

A summary of the Programme and the Terms and Conditions appears below.

### SUMMARY OF THE PROGRAMME

The following summary does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Programme Memorandum and, in relation to the Terms and Conditions of any particular Tranche of Notes, the Applicable Pricing Supplement. Words and expressions defined in the Terms and Conditions shall have the same meanings in this summary.

### **PARTIES**

Growthpoint Properties Limited (registration number

1987/004988/06), a public company with limited liability duly incorporated in accordance with the company laws of South

Africa.

Guarantors Metboard Properties Limited (registration number

1998/005425/06), a public company with limited liability duly incorporated in accordance with the company laws of South

Africa; and

Paramount Property Fund Limited (registration number 1945/019928/06), a public company with limited liability duly incorporated in accordance with the company laws of South

Africa,

jointly and severally.

Arranger Absa Capital, a division of Absa Bank Limited (registration

number 1986/004794/06) ("Absa Capital"), a public company with limited liability duly incorporated in

accordance with the company laws of South Africa.

Dealers Absa Capital, and any additional Dealer appointed under

the Programme by the Issuer from time to time, which appointment may be for a specific issue or on an ongoing basis, subject to the Issuer's right to terminate the

appointment of such Dealer.

Transfer Agent Absa Capital, or such other entity appointed by the Issuer

as Transfer Agent, in which event that other entity will act as Transfer Agent, as specified in the Applicable Pricing

Supplement.

Paying Agent The Issuer, or such other entity appointed by the Issuer as

Paying Agent, in which event that other entity will act as Paying Agent, as specified in the Applicable Pricing

Supplement.

Calculation Agent Absa Capital, or such other entity appointed by the Issuer

as Calculation Agent, in which event that other entity will act as Calculation Agent, as specified in the Applicable Pricing

Supplement.

JSE Debt Sponsor Absa Capital, or such other entity appointed by the Issuer

as a JSE Debt Sponsor, in which event that other entity will act as a JSE Debt Sponsor, as specified in the Applicable

Pricing Supplement.

CSD Strate Limited (registration number 1998/022242/06),

registered as a central securities depository in terms of the Securities Services Act or such additional, alternative or successor central securities depository as may be agreed

between the Issuer and the relevant Dealer(s).

JSE The JSE Limited (registration number 2005/022939/06), a

licensed financial exchange in terms of the Securities Services Act or any exchange which operates as a successor exchange to the JSE.

**GENERAL** 

**Blocked Rand** 

**Clearing and Settlement** 

**Cross-Default** 

**Denomination** 

**Description of Programme** 

**Distribution** 

**Form of Notes** 

**Governing Law** 

Guarantee

Blocked Rand may be used to subscribe for, or purchase, Notes, subject to the Exchange Control Regulations.

Each Tranche of Notes which is held in the CSD will be issued, cleared and settled in accordance with the Applicable Procedures through the electronic settlement system of the CSD. The CSD acts as the approved electronic clearing house, and carries on the role of matching, clearing and facilitation of settlement of all transactions carried out on the JSE. Each Tranche of Notes which is held in the CSD will be cleared by Participants who will follow the electronic settlement procedures prescribed by the JSE and the CSD (see the section of this Programme Memorandum headed "Settlement, Clearing and Transfer of Notes".

The terms of the Notes will contain a cross-default provision relating to indebtedness for money borrowed having an aggregate outstanding amount of at least ZAR100,000,000 (or its equivalent in any other currency or currencies), or any guarantee of or indemnity in respect of any such indebtedness as further described in Condition 16.1.5.

Notes will be issued in such denominations as may be agreed by the Issuer and the relevant Dealer(s) and as indicated in the Applicable Pricing Supplement, save that the minimum denomination of each Note will be such as may be allowed or required from time to time by the central bank or regulator or any laws or regulations applicable to the Notes.

Growthpoint Properties Limited ZAR5,000,000,000 Domestic Medium Term Note Programme.

Notes may be distributed by way of private placement, auction or bookbuild or any other means permitted under South African law, and in each case on a syndicated or non-syndicated basis as may be determined by the Issuer and the relevant Dealer(s) and reflected in the Applicable Pricing Supplement.

Each Tranche of Notes which is listed on the Interest Rate Market of the JSE and each Tranche of unlisted Notes will be issued in uncertificated form, and will be held in the CSD. The holder of a Beneficial Interest may exchange such Beneficial Interest for Notes in certificated form represented by an Individual Certificate (see the section of this Programme Memorandum headed "Form of the Notes").

The Notes will be governed by and construed in accordance with the laws of South Africa in force from time to time.

The Guarantors jointly and severally, irrevocably and unconditionally guarantee to the Noteholders the due and punctual performance of all obligations which the Issuer may now have or have incurred or in the future may incur to the Noteholders and the payment, in South African Rand, of all amounts owing by the Issuer in respect of the Notes arising under the Programme pursuant to this Programme

Memorandum. The obligations of each Guarantor under the Guarantee constitute the unconditional and unsecured obligations of such Guarantor and will rank (subject to any obligations preferred by law) pari passu with all other present and future unsecured and unsubordinated obligations of such Guarantor (see the section of this Programme Memorandum headed "Terms and Conditions of the Guarantee" on page 61).

Interest

Notes may be interest-bearing or non-interest bearing. Interest (if any) may accrue at a fixed rate or a floating rate or other variable rate or be index-linked, and the method of calculating interest may vary between the Issue Date and the Maturity Date.

Interest Period(s)/Interest Payment Date(s)

The Interest Rate, Interest Payment Date(s) and Interest Period(s), if any, applicable to a Tranche of Notes will be specified in the Applicable Pricing Supplement.

**Issue and Transfer Taxes** 

As at the Programme Date, no securities transfer tax or any similar tax is payable in respect of the issue, transfer or redemption of the Notes (see the section of this Programme Memorandum headed "South African Taxation"). Any future transfer duties and/or taxes that may be introduced in respect of (or may be applicable to) the transfer of Notes will be for the account of Noteholders.

**Issue Price** 

Notes may be issued on a fully paid or a partly paid basis and at their Nominal Amount or at a discount or premium to their Nominal Amount as specified in the Applicable Pricing Supplement.

Listing

This Programme has been approved by the JSE. Notes issued under the Programme may be listed on the Interest Rate Market of the JSE or on such other or additional Financial Exchange(s) as may be determined by the Issuer and the Dealer(s), subject to all applicable laws. Unlisted Notes may also be issued under the Programme. Unlisted Notes are not regulated by the JSE. The Applicable Pricing Supplement will specify whether or not a Tranche of Notes will be listed and, if so, on which Financial Exchange(s).

**Maturities of Notes** 

Such maturity(ies) as specified in the Applicable Pricing Supplement. The Notes are not subject to any minimum or maximum maturity.

**Negative Pledge** 

Senior Notes will have the benefit of a negative pledge as described in Condition 7.1 (*Negative Pledge*) of the Terms and Conditions or as otherwise set out in the Applicable Pricing Supplement.

Notes

Notes may comprise:

# Fixed Rate Notes

Fixed Rate interest will be payable in arrears on such date or dates as may be agreed between the Issuer and the relevant Dealer(s), as indicated in the Applicable Pricing Supplement and on redemption, and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer(s).

# Floating Rate Notes

Floating Rate Notes will bear interest calculated at a rate determined: (i) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the ISDA Definitions; or (ii) on the basis of a reference rate appearing on the agreed screen page of a commercial quoting service; or (iii) on such other basis as may be agreed between the Issuer and the relevant Dealer(s), as indicated in the Applicable Pricing Supplement.

The Margin (if any) relating to such floating rate will be agreed between the Issuer and the relevant Dealer(s) for each issue of Floating Rate Notes, as indicated in the Applicable Pricing Supplement.

Floating Rate Notes may also have a maximum interest rate, a minimum interest rate or both, as indicated in the Applicable Pricing Supplement.

The Interest Period for Floating Rate Notes may be one, two, three, six or twelve months or such other period as the Issuer and the relevant Dealer(s) may agree, as indicated in the Applicable Pricing Supplement.

# Zero Coupon Notes

Zero Coupon Notes will be issued at their Nominal Amount or at a discount to it and will not bear interest (except in the case of late payment as specified).

# Index-Linked Notes

Payments (whether in respect of interest on Indexed Interest Notes or in respect of principal on Indexed Redemption Amount Notes and whether at maturity or otherwise) will be calculated by reference to such index and/or formula as the Issuer and the relevant Dealer(s) may agree, as indicated in the Applicable Pricing Supplement.

## Dual Currency Notes

Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Dual Currency Notes will be made in such currencies, and based on such rates of exchange, as the Issuer and the relevant Dealer(s) may agree, as indicated in the Applicable Pricing Supplement.

# Mixed Rate Notes

Mixed Rate Notes will bear interest over respective periods at the rates applicable for any combination of Fixed Rate Notes, Floating Rate Notes, Zero Coupon Notes, Index-Linked Notes or

Dual Currency Notes, each as specified in the Applicable Pricing Supplement.

Instalment Notes The Applicable Pricing Supplement will set out the dates on which, and the amounts in which, Instalment Notes may be redeemed.

Partly Paid Notes

The Issue Price will be payable in two or more instalments as set out in the Applicable Pricing Supplement.

Exchangeable Notes

Exchangeable Notes may be redeemed by the Issuer in cash or by the delivery of securities, as specified in the Applicable Pricing Supplement.

**Other Notes** 

Terms applicable to any other type of Notes that are approved by the JSE, or its successor, or such other or further exchange or exchanges as may be selected by the Issuer in relation to an issue of listed Notes, or as agreed between the Issuer and the relevant Dealer(s) in respect of unlisted Notes, will be set out in the Applicable Pricing Supplement.

The holders of Notes who are recorded as the registered Noteholders of those Notes in the Register. The CSD's Nominee will be named in the Register as the registered Noteholder of each Tranche of Notes which is held in the CSD. Each holder of Notes which is represented by an Individual Certificate will be named in the Register as the registered Noteholder of such Notes.

As at the Programme Date, the Issuer and the Programme have been rated by a Rating Agency, as indicated in the Applicable Pricing Supplement. Any change to this rating will be reflected in the Applicable Pricing Supplement.

A Tranche of Notes may, on or before the Issue Date, be rated by a Rating Agency. Unrated Tranches of Notes may also be issued provided that the Rating Agency has confirmed in writing that all of its respective current Rating(s) of Tranches of Notes then in issue will not be downgraded or withdrawn as a result of the issue of such unrated Tranche of Notes. The Applicable Pricing Supplement will reflect the Rating, if any, which has been assigned to a Tranche of Notes, as well as the Rating Agency or Rating Agencies which assigned such Rating(s).

A Rating is not a recommendation to subscribe for, buy, sell or hold Notes and may be subject to revision, suspension or withdrawal at any time by the Rating Agency.

A tranche of Notes will, subject to the Applicable Pricing Supplement, be redeemed on the Maturity Date as set out in Condition 10.1 (*Redemption at Maturity*).

If so specified in the Applicable Pricing Supplement, the Issuer may redeem the Notes of any Tranche at any time prior to the Maturity Date for tax reasons, as set out in

**Noteholders** 

Rating

Redemption

Condition 10.2 (Redemption for Tax Reasons).

If "Redemption at the Option of the Issuer" is specified as applicable in the Applicable Pricing Supplement or pursuant to Condition 10.3 (Redemption at the Option of the Issuer), the Issuer may, having given not less than 30 nor more than 60 days' irrevocable notice (or such other period of notice as may be specified in the Applicable Pricing Supplement) to the Noteholders in accordance with Condition 18 (Notices), redeem the Tranche of Notes on any Optional Redemption Dates.

If "Redemption at the Option of Senior Noteholders" is specified as applicable in the Applicable Pricing Supplement, the Senior Noteholders of any Tranche of Senior Notes may, having given not less than 30 nor more than 60 days' irrevocable notice (or such other period of notice as may be specified in the Applicable Pricing Supplement), require the Issuer to redeem Senior Notes on any Optional Redemption Date in the manner specified in Condition 10.4 (Redemption at the Option of Senior Noteholders) and the Applicable Pricing Supplement.

If "Redemption in the event of a Change of Control" is specified as being applicable in the Applicable Pricing Supplement and (a) a Change of Control occurs; and (b) within the Change of Control Period and in respect of the Change of Control (i) a Rating Downgrade occurs in relation to the Issuer and/or the Programme and/or any Tranche of Notes rated by a Rating Agency, as the case may be; or (ii) if, at the time the Change of Control occurs, the Issuer and/or the Programme and/or any Tranche of Notes are not so rated, a Negative Rating Event occurs (a "Change of Control Event"), then each Noteholder shall have the option to require the Issuer to redeem each Note held by that Noteholder at its Early Redemption Amount together with accrued interest (if any) on the Mandatory Redemption Date, in accordance with Condition 10.5 (Redemption in the event of a Change of Control).

The distribution of this Programme Memorandum and/or any Applicable Pricing Supplement and any offering or sale of or subscription for a Tranche of Notes may be restricted by law in certain jurisdictions, and is restricted by law in the United States of America, the European Economic Area, the United Kingdom and South Africa (see the section of this Programme Memorandum headed "Subscription and Sale"). Any other or additional restrictions which are applicable to the placing of a Tranche of Notes will be set out in the Applicable Pricing Supplement. Persons who come into possession of this Programme Memorandum and/or any Applicable Pricing Supplement must inform themselves about and observe all applicable selling restrictions.

As at the Programme Date, the Programme Amount is ZAR5,000,000,000. This Programme Memorandum will apply to Notes issued under the Programme (including Notes issued under the Programme pursuant to the Previous Programme Memorandum) in an aggregate outstanding Nominal Amount which does not exceed the Programme Amount. The Issuer may increase the Programme Amount in the manner set out in the section of

**Selling Restrictions** 

Size of the Programme

this Programme Memorandum headed "General Description of the Programme".

South African Rand or, subject to all applicable laws and, in the case of Notes listed on the Interest Rate Market of the JSE and the debt listings requirements of the JSE, such other currency as is specified in the Applicable Pricing Supplement.

The Senior Notes constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and rank *pari passu* and rateably without any preference among themselves and (save for certain debts required to be preferred by law) equally with all other unsecured and unsubordinated obligations of the Issuer from time to time outstanding or as otherwise set out in the Applicable Pricing Supplement.

The Subordinated Notes constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and will rank *pari passu* among themselves and will rank at least *pari passu* with all other present and future unsecured and subordinated obligations of the Issuer or as otherwise set out in the Applicable Pricing Supplement.

Subject to applicable law, in the event of the dissolution of

the Issuer or if the Issuer is placed into liquidation or wound up or is subject to business rescue proceedings, then and in any such event the claims of the persons entitled to be paid amounts due in respect of the Subordinated Notes shall be subordinated to all other claims in respect of any other indebtedness of the Issuer except for other Subordinated Indebtedness of the Issuer, to the extent that. in any such event, and provided as aforesaid, no amount shall be eligible for setting-off or shall be payable to any or all of the persons entitled to be paid amounts due in respect of the Subordinated Notes in respect of the obligations of the Issuer thereunder until all other indebtedness of the Issuer which is admissible in any such dissolution, liquidation, winding-up or business rescue proceedings (other than Subordinated Indebtedness) has been paid or discharged in full.

In connection with the issue and distribution of any Tranche of Notes under the Programme, the Dealer, if any, that is specified in the Applicable Pricing Supplement as the Stabilising Manager (or any person acting for the Stabilising Manager) may, if specified in that Applicable Pricing Supplement and only if such stabilising is permitted by the debt listings requirements of the JSE and approved by the JSE, over-allot or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail for a limited period. However, there may be no obligation on the Stabilising Manager (or any agent of the Stabilising Manager) to do this. Such stabilising, if commenced, may be discontinued at any time and must be brought to an end after a limited period. Such stabilising shall be in compliance with all applicable laws, regulations and rules.

A summary of the applicable tax legislation in respect of the Notes as at the Programme Date is set out in the section of this Programme Memorandum headed "South African

# **Specified Currency**

**Status of Senior Notes** 

Status and Characteristics relating to Subordinated Notes

**Stabilisation** 

**Taxation** 

**Use of Proceeds** 

Withholding Taxes

Taxation". The summary does not constitute tax advice. Potential investors in the Notes should, before making an investment in the Notes, consult their own professional advisors as to the potential tax consequences of, and their tax positions in respect of, an investment in the Notes.

The Issuer will use the issue proceeds of the Notes for its general corporate purposes, or as may otherwise be described in the Applicable Pricing Supplement.

As at the Programme Date, all payments of principal and interest in respect of the Notes will be made without withholding or deduction for or on account of taxes levied in South Africa. In the event that withholding tax or such other deduction is required by law, then the Issuer will, subject to certain exceptions as provided in Condition 11 (Taxation), pay such additional amounts as shall be necessary in order that the net amounts received by the Noteholders after such withholding or deduction shall equal the respective amounts of principal and interest which would otherwise have been receivable in respect of the Notes, as the case may be, in the absence of such withholding or deduction. Where any of the exceptions as contemplated in Condition 11 (Taxation) are applicable, the Issuer will not be obliged to pay any additional amounts in respect of such withholding or deduction.

## **FORM OF THE NOTES**

Capitalised terms used in this section headed "Form of the Notes" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

## Notes issued in certificated form

All certificated Notes will be represented by a single Individual Certificate in registered form. Notes represented by Individual Certificates will be registered in the Register in the name of the individual Noteholders of such Notes.

Subject to the applicable laws, title to Notes represented by Individual Certificates will be freely transferable and will pass upon registration of transfer in accordance with Condition 14.2 (*Transfer of Notes represented by Individual Certificates*) of the Terms and Conditions.

The Issuer shall regard the Register as the conclusive record of title to the Notes represented by Individual Certificates.

Payments of all amounts due and payable in respect of Notes represented by Individual Certificates will be made in accordance with Condition 9 (*Payments*) of the Terms and Conditions to the person reflected as the registered Noteholder of such Notes in the Register at 17h00 (South African time) on the Last Day to Register, and the payment obligations of the Issuer will be discharged by proper payment to or to the order of such registered holder in respect of each amount so paid.

#### Notes issued in uncertificated form

A Tranche of Notes which is listed on the Interest Rate Market of the JSE may, subject to applicable laws and Applicable Procedures, be issued in uncertificated form in terms of section 37 of the Securities Services Act.

Notes issued in uncertificated form will not be represented by any certificate or written instrument. A Tranche of Notes issued in uncertificated form will be held by the CSD, and the CSD's Nominee will be named in the Register as the registered Noteholder of that Tranche of Notes.

## Beneficial Interests in Notes held in the CSD

A Tranche of Notes which is listed on the Interest Rate Market of the JSE will be issued in uncertificated form and held in the CSD. A Tranche of unlisted Notes may also be lodged in the CSD. While a Tranche of Notes is in the CSD, the CSD's Nominee will be named in the Register as the sole Noteholder of the Notes in that Tranche.

The CSD will hold each Tranche of Notes subject to the Securities Services Act and the Applicable Procedures. All amounts to be paid and all rights to be exercised in respect of Notes held in the CSD will be paid to and may be exercised only by the CSD's Nominee for the holders of Beneficial Interests in such Notes.

The CSD maintains central securities accounts only for Participants. As at the Programme Date, the Participants are Absa Bank Limited, FirstRand Bank Limited, Nedbank Limited, The Standard Bank of South Africa Limited and the South African Reserve Bank. Beneficial Interests which are held by Participants will be held directly through the CSD, and the CSD will hold such Beneficial Interests, on behalf of such Participants, through the central securities accounts maintained by the CSD for such Participants.

The Participants are in turn required to maintain securities accounts for their clients. Beneficial Interests which are held by clients of Participants will be held indirectly through such Participants, and such Participants will hold such Beneficial Interests, on behalf of such clients, through the securities accounts maintained by such Participants for such clients. The clients of Participants may include the holders of Beneficial Interests in the Notes or their custodians. The clients of Participants, as the holders of Beneficial Interests or as custodians for such holders, may exercise their rights in respect of the Notes held by them in the CSD only through their Participants. Euroclear Bank S.A./N.V. as operator of the Euroclear System ("Euroclear") and Clearstream Banking, société anonyme, (Clearstream Luxembourg) ("Clearstream") may hold Notes through their Participant.

In relation to each person shown in the records of the CSD or the relevant Participant, as the case may be, as the holder of a Beneficial Interest in a particular outstanding Nominal Amount of Notes, a

certificate or other document issued by the CSD or the relevant Participant, as the case may be, as to the outstanding Nominal Amount of such Notes standing to the account of any person shall be *prima facie* proof of such Beneficial Interest. The CSD's Nominee (as the registered Noteholder of such Notes named in the Register) will be treated by the Issuer, the Paying Agent, the Transfer Agent and the relevant Participant as the holder of that outstanding Nominal Amount of such Notes for all purposes.

Subject to applicable laws, title to Beneficial Interests held by Participants directly through the CSD will be freely transferable and pass on transfer thereof by electronic book entry in the central securities accounts maintained by the CSD for such Participants. Subject to applicable laws, title to Beneficial Interests held by clients of Participants indirectly through such Participants will be freely transferable and pass on transfer thereof by electronic book entry in the security accounts maintained by such Participants for such clients. Beneficial Interests may be transferred only in accordance with the Applicable Procedures. Holders of Beneficial Interests vote in accordance with the Applicable Procedures.

The holder of a Beneficial Interest will only be entitled to exchange such Beneficial Interest for Notes represented by an Individual Certificate in accordance with Condition 12 (*Exchange of Beneficial Interests and Replacement of Individual Certificates*) of the Terms and Conditions.

### PRO FORMA APPLICABLE PRICING SUPPLEMENT

Set out below is the form of Applicable Pricing Supplement that will be completed for each Tranche of Notes issued under the Programme:

**GROWTHPOINT**PROPERTIES

#### **GROWTHPOINT PROPERTIES LIMITED**

(Incorporated with limited liability in the Republic of South Africa under registration number 1987/004988/06)

irrevocably and unconditionally guaranteed by

## **METBOARD PROPERTIES LIMITED**

(Incorporated with limited liability in the Republic of South Africa under registration number 1998/005425/06)

and

## PARAMOUNT PROPERTY FUND LIMITED

(Incorporated with limited liability in the Republic of South Africa under registration number 1945/019928/06)

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] Under its ZAR5,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the amended and restated Programme Memorandum, dated 26 January 2012, prepared by Growthpoint Properties Limited in connection with the Growthpoint Properties Limited ZAR5,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the "**Programme Memorandum**").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

# **PARTIES**

1.	Issuer	Growthpoint Properties Limited		
2.	Guarantors	Metboard Properties Limited; and		
		Paramount Property Fund Limited		
3.	If non-syndicated, Dealer(s)	[	]	
4.	If syndicated, Managers	[	]	
5.	JSE Debt Sponsor	[	]	
6.	Paying Agent	[	]	
	Specified Address	[	]	
7.	Calculation Agent	[	]	
	Specified Address	[	]	

8.	Transfer Agent	[ ]
	Specified Address	[ ]
PRC	VISIONS RELATING TO THE NOTES	
9.	Status of Notes	[Senior/Subordinated] [Secured/Unsecured]
10.	Form of Notes	[Listed/Unlisted] Registered Notes
11.	Series Number	[ ]
12.	Tranche Number	[ ]
13.	Aggregate Nominal Amount:	
14.	Interest	[Interest-bearing/Non-interest-bearing]
15.	Interest Payment Basis	[[Fixed Rate/Floating Rate/Zero Coupon/Index- Linked/Dual Currency/Partly Paid /Instalment Notes/other]
16.	Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another	[insert details including date for conversion]
17.	Form of Notes	[Registered Notes: [The Notes in this Tranche are issued in uncertificated form and held by the CSD].
18.	Issue Date	[ ]
19.	Nominal Amount per Note	[ ]
20.	Specified Denomination	[ ]
21.	Specified Currency	[ ]
22.	Issue Price	[ ]
23.	Interest Commencement Date	[ ]
24.	Maturity Date	[ ]
25.	Applicable Business Day Convention	Floating Rate Business Day / Following Business Day / Modified Following Business Day / Preceding Business Day / other convention – insert details
26.	Final Redemption Amount	[ ]
27.	Last Day to Register	[ ]
28.	Books Closed Period(s)	The Register will be closed from [] to [] and from [] to [] (all dates inclusive) in each year until the Maturity Date
FIXE	ED RATE NOTES	
29.	(a) Fixed Rate of Interest	[ ] per cent. per annum [payable [annually/semi-annually/quarterly] in arrear]
	(b) Fixed Interest Payment Date(s)	[ ] in each year up to and including the Maturity Date/other
	(c) Fixed Coupon Amount(s)	[ ] per [ ] in Nominal Amount
	(d) Initial Broken Amount	[ ]
	(e) Final Broken Amount	[ ]
	(f) Determination Date(s)	[ ] in each year
	(g) Day Count Fraction	[ ]

	(h)	Any other terms relating to the particular method of calculating interest	[	]
FLO	ATIN	G RATE NOTES		
30.	(a)	Floating Interest Payment Date(s)	[	1
	(b)	Interest Period(s)	[	]
	(c)	Definition of Business Day (if different from that set out in Condition 1 ( <i>Interpretation</i> ))	[	1
	(d)	Minimum Rate of Interest	[	] per cent per annum
	(e)	Maximum Rate of Interest	[	] per cent per annum
	(f)	Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)	[	]
31.		nner in which the Rate of Interest be determined	[ISDA Determ	Determination / Screen Rate ination/other – insert details]
32.	Mar	rgin		asis points to be added to/subtracted from evant ISDA Rate / Reference Rate]
33.	If IS	DA Determination:		
	(a)	Floating Rate	[	1
	(b)	Floating Rate Option	[	1
	(c)	Designated Maturity	[	1
	(d)	Reset Date(s)	[	1
	(e)	ISDA Definitions to apply	[	1
34.	If S	creen Determination:		
	(a)	Reference Rate (including relevant period by reference to which the Rate of Interest is to be calculated)	[	]
	(b)	Interest Rate Determination Date(s)	[	1
	(c)	Relevant Screen Page and Reference Code	[	1
35.	othe Det Det dete	Rate of Interest to be calculated erwise than by ISDA ermination or Screen ermination, insert basis for ermining Rate of Interest/Margin/back provisions	[	]
36.	calc	culation Agent responsible for culating amount of principal and rest	[	]
ZER	o co	DUPON NOTES		
37.	(a)	Implied Yield	[	]

	(b)	Reference Price	_	cent] [NACA] [NACM] [NACQ] [NACS] [other nod of compounding]
	(c)	Any other formula or basis for determining amount(s) payable	[	1
PAR	TLY	PAID NOTES		
38.	(a)	Amount of each payment comprising the Issue Price	[	1
	(b)	Dates upon which each payment is to be made by Noteholder	[	1
	(c)	Consequences (if any) of failure to make any such payment by Noteholder	[	1
	(d)	Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	[	] per cent per annum
INST	ΓALM	IENT NOTES		
39.	Inst	alment Dates	[	1
40.	per	alment Amounts (expressed as a centage of the aggregate Nominal ount of the Notes)	[	1
MIX	ED R	ATE NOTES		
41.	rate	iod(s) during which the interest of the Mixed Rate Notes will be applicable) that for:		
	(a)	Fixed Rate Notes	[	]
	(b)	Floating Rate Notes	[	]
	(c)	Index-Linked Notes	[	]
	(d)	Dual Currency Notes	[	]
	(e)	Other Notes	[	]
42.	deta hea	e interest rate and other pertinent ails are set out under the dings relating to the applicable as of Notes		
INDI	EX-LI	INKED NOTES		
43.	(a)	Type of Index-Linked Notes	_	exed Interest Notes / Indexed Redemption unt Notes]
	(b)	Index/Formula by reference to which Interest Rate / Interest Amount is to be determined	[	]
	(c)		[	]
	(d)		[	]
	(e)	Interest Payment Date(s)	[	1
	(f)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	[	1

	(g) (h)	different from that set out in Condition 1 (Interpretation)) Minimum Rate of Interest	[	] per cent per annum
	(i)	Maximum Rate of Interest	[	] per cent per annum
	(j)	Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)	]	1
DUA	L CU	RRENCY NOTES		
44.	(a)	Type of Dual Currency Notes	-	Currency Interest/Dual Currency Redemption t] Notes
	(b)	Rate of Exchange/method of		]
	(c)	calculating Rate of Exchange Provisions applicable where calculation by reference to Rate of Exchange is impossible or	[	1
	(d)	impracticable Person at whose option Specified Currency(ies) is/are payable	[	1
EXC	HANG	SEABLE NOTES		
45.	(a)	Mandatory Exchange applicable?	[Yes/No	D]
	(b)	Noteholders' Exchange Right applicable?	[Yes/No	o]
	(c)	Exchange Securities	[	1
	(d)	Manner of determining Exchange Price	[	1
	(e)	Exchange Period	[	1
	(f)	Other	[	1
ОТНІ	ER N	OTES		
46.	Note Note Rate Index Note the Note the a	ne Notes are not Partly Paid s, Instalment Notes, Fixed Rate s, Floating Rate Notes, Mixed Notes, Zero Coupon Notes, x-linked Notes, Dual Currency s or Exchangeable Notes or if Notes are a combination of any of aforegoing, set out the relevant ription and any additional Terms Conditions relating to such s.	[	
		NS REGARDING TION/MATURITY		
47.	Rede Issue	emption at the Option of the er:	[Yes/No	p]
	If ye	s:		
	(a)	Optional Redemption Date(s)	[	]

	and method, if any, of calculation of such amount(s)	,	L	J
	(c) Minimum period of notice different from Condition 10 (Redemption at the Option of the Issuer))	.3	[	]
	(d) If redeemable in part:		[	]
	Minimum Redemption Amount(	s)	[	]
	Higher Redemption Amount(s)		[	]
	(e) Other terms applicable of Redemption	on		
48.	Redemption at the Option of the Senior Noteholders:	ne	[Yes/No	<b>o</b> ]
	if yes:			
	(a) Optional Redemption Date(s)		[	]
	(b) Optional Redemption Amount(s	)	[	]
	(c) Minimum period of notice different from Condition 10 (Redemption at the Option of the Senior Noteholders))	.4	]	]
	(d) If redeemable in part:			
	Minimum Redemption Amount(	s)	[	]
	Higher Redemption Amount(s)		[	]
	(e) Other terms applicable of Redemption	on	[	]
	(f) Attach pro forma put notice(s)			
49.	Redemption in the event of a Change of Control at the election Noteholders pursuant to Condition 10.5 (Redemption in the event of Change of Control)	of on	[Yes/No	<b>o</b> ]
50.	Early Redemption Amount(s) payabon redemption for taxation reasons on Event of Default (if required).		[Yes/No	o]
	If no:			
	(a) Amount payable; or		[	]
	(b) Method of calculation of amou payable	int	[	]
GEN	NERAL			
51.	Financial Exchange		[	]
52.	Additional selling restrictions		[	]
53.	ISIN No.		[	]
54.	Stock Code		[	]
55.	Stabilising manager		[	]
56.	Provisions relating to stabilisation		[	]

57.	The notice period required for exchanging uncertificated Notes for Individual Certificates	[ ]
58.	Method of distribution	[Bookbuild/Auction/Private Placement]
59.	Credit Rating assigned to the [Issuer]/[Programme]/[Notes]	[ ][issue date and renewal date of rating to be specified]
60.	Applicable Rating Agency	[ ]
61.	Governing law (if the laws of South Africa are not applicable)	[ ]
62.	Use of proceeds	[ ]
63.	Other provisions	[ ]
		[Other Events of Default in addition to the Events of Default referred to in Condition 16 (Events of Default)]
		[Other covenants, provisions]

# DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL **PAPER REGULATIONS**

# 64. Paragraph 3(5)(a)

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the [Issuer].

#### 65. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

#### 66. Paragraph 3(5)(c)

The auditor of the Issuer is [Insert].

#### Paragraph 3(5)(d) 67.

As at the date of this issue:

- the Issuer has issued [ZAR•,000,000,000] Commercial Paper (as defined in the Commercial Paper Regulations) (which amount includes Notes issued under the Previous Programme Memorandum); and
- the Issuer estimates that it may issue [ZAR•,000,000,000] of Commercial Paper during (ii) the current financial year, ending [date].

#### 68. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

#### 69. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

#### 70. Paragraph 3(5)(g)

The Notes issued will be [listed/unlisted].

#### 71. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its [general corporate purposes/funding of its business operations/other].

# 72. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured.

# 73. Paragraph 3(5)(j)

[Insert], the statutory auditors of the Issuer, have confirmed that [their review did not reveal anything which indicates / nothing has come to their attention to indicate] that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

## Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listings requirements of the JSE.

Application [is hereby]/[will not be] made	le to list this i	ssue of Notes [on • ••••].	
SIGNED at	_ on this	day of	20•
For and on behalf of GROWTHPOINT PROPERTIES LIMITE	D		
Name: Capacity: Director Who warrants his/her authority hereto		ne: acity: Director warrants his/her authority h	mereto

#### TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions of the Notes to be issued by the Issuer which will be incorporated by reference into each Note. A Tranche of Notes will be issued on, and subject to, the below Terms and Conditions, as replaced, amended and/or supplemented by the terms and conditions of that Tranche of Notes set out in the Applicable Pricing Supplement.

Before the Issuer issues any Tranche of listed Notes, the Issuer shall complete, sign and deliver to the JSE or such other or further Financial Exchange(s) and the CSD a pricing supplement based on the *pro forma* Applicable Pricing Supplement included in the Programme Memorandum setting out details of such Notes. The Issuer may determine that particular Notes will not be listed on the Interest Rate Market of the JSE or such other Financial Exchanges and, in that case, no Applicable Pricing Supplement will be delivered to JSE or such other or further Financial Exchange(s).

If there is any conflict or inconsistency between provisions set out in the Applicable Pricing Supplement and the provisions set out in these Terms and Conditions of the Notes, then the provisions in the Applicable Pricing Supplement will prevail.

Words and expressions used in the Applicable Pricing Supplement shall have the same meanings where used in these Terms and Conditions unless the context otherwise requires or unless otherwise stated. Any reference to legislation or a statute shall be to such legislation or statute as amended, varied or re-enacted from time to time.

# 1. INTERPRETATION

In these Terms and Conditions, unless inconsistent with the context or separately defined in the Applicable Pricing Supplement, the following expressions shall have the following meanings:

"Absa Capital"

Absa Capital, a division of Absa Bank Limited (registration number 1986/004794/06), a public company with limited liability duly incorporated in accordance with the company laws of South Africa;

"Applicable Pricing Supplement"

in relation to a Tranche of Notes, the pricing supplement completed and signed by the Issuer in relation to that Tranche of Notes, setting out the additional and/or other terms and conditions as are applicable to that Tranche of Notes, based upon the *pro forma* pricing supplement which is set out in the section of the Programme Memorandum headed "*Pro Forma Applicable Pricing Supplement*";

"Applicable Procedures" the rules and operating procedures for the time being of the CSD, the Participants and the debt listings requirements of the JSE and/or any other Financial Exchange;

"Banks Act"

the Banks Act, 1990;

"Beneficial Interest"

in relation to a Tranche of Notes which is held in the CSD, the beneficial interest as co-owner of an undivided share of all of the Notes in that Tranche, as contemplated in section 41(1) of the Securities Services Act, the nominal value of which beneficial interest, in relation to any number of Notes in that Tranche, is determined by reference to the proportion that the aggregate outstanding Nominal Amount of such number of Notes bears to the aggregate outstanding Nominal Amount of all of the Notes in that Tranche, as provided in section 41(3) of the Securities Services Act;

"BESA Guarantee Fund Trust"

the guarantee fund trust established and operated by the Bond Exchange of South Africa Limited ("BESA"), prior to its merger with the JSE on 22 June 2009 and, as at the Programme Date, operated by the JSE as a separate guarantee fund, in terms of sections 9(1)(e) and 18(2)(x) of the Securities Services Act or any successor fund;

"Books Closed Period"

in relation to a Tranche of Notes, the period, as specified in the Applicable Pricing Supplement, commencing after the Last Day to Register, during which transfer of the Notes will not be registered,

or such shorter period as the Issuer may decide in order to determine those Noteholders entitled to receive principal and/or interest:

"Business Day"

a day (other than a Saturday or Sunday or public holiday within the meaning of the Public Holidays Act, 1994) on which commercial banks settle ZAR payments in Johannesburg, save further that if the Applicable Pricing Supplement so provides, "Business Day" shall include a Saturday;

"Calculation Agent"

Absa Capital, unless the Issuer elects to appoint, in relation to a particular Tranche or Series of Notes, another entity as Calculation Agent in respect of that Tranche or Series of Notes as indicated in the Applicable Pricing Supplement;

"Class of Noteholders"

the holders of a Series of Notes or, where appropriate, the holders of different Series of Notes;

"Commercial Paper Regulations"

the commercial paper regulations of 14 December 1994 issued pursuant to paragraph (*cc*) of the definition of "the business of a bank" in the Banks Act, set out in Government Notice 2172 and published in Government Gazette 16167 of 14 December 1994;

"Companies Act"

the Companies Act, 2008;

"CSD"

Strate Limited (registration number 1998/022242/06), or its nominee, licensed as a central securities depository in terms of the Securities Services Act or any successor depository, or any additional or alternate depository approved by the Issuer;

"CSD's Nominee"

a wholly owned subsidiary of the CSD approved by the Registrar of Securities Services in terms of the Securities Services Act, and any reference to "CSD's Nominee" shall, whenever the context permits, be deemed to include any successor nominee operating in terms of the Securities Services Act;

"Day Count Fraction"

in relation to a Tranche of Notes (where applicable) and the calculation of an amount for any period of time (the "Calculation Period"), the day count fraction specified as such in the Terms and Conditions or the Applicable Pricing Supplement and:

- (a) if "Actual/365", "Act/365", "Actual/Actual" or "Act/Act" is so specified, means the actual number of days in the Interest Period in respect of which payment is being made divided by 365 (or, if any portion of the Interest Period falls in a leap year, the sum of (i) the actual number of days in that portion of the Interest Period falling in a leap year divided by 366 and (ii) the actual number of days in that portion of the Interest Period falling in a non-leap year divided by 365);
- (b) if "Actual/Actual (ICMA)" is so specified, means:
  - where the Calculation Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Calculation Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
  - 2. where the calculation Period is longer than one Regular Period, the sum of:
    - a. the actual number of days in such Calculation Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2)

the number of Regular Periods in any year; and

- the actual number of days in such Calculation Period falling in the next Regular Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods normally ending in any year;
- (c) if "Actual/Actual" or "Actual/Actual (ISDA)" is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (d) if "Actual/365 (Fixed)" is so specified, means the actual number of days in the Calculation Period divided by 365;
- (e) if "**Actual/360**" is so specified, means the actual number of days in the Calculation Period divided by 360;
- (f) if "30/360", "360/360" or "Bond Basis" is so specified, means the number of days in the Calculation period divided by 360, calculated on a formula basis as follows:

$$\frac{[360\times (Y_2-Y_1)]+[30\times (M_2-M_1)]+(D_2-D_1)}{360}$$

Day Count Fraction =

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the first day immediately following the last day included in the Calculation Period falls:

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the first day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

(g) if "30E/360" or "Eurobond Basis" is so specified, means the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\frac{[360\times (Y_2 - Y_1)] + [30\times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

Day Count Fraction = where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls:

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period unless such number would be 31, in which case  $D_1$  will be 30; and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period unless such number would be 31, in which case D<sub>2</sub> will be 30;

(h) if "30E/360 (ISDA)" is so specified, means the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\frac{[360\times (Y_2-Y_1)]+[30\times (M_2-M_1)]+(D_2-D_1)}{360}$$

Day Count Fraction = where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls:

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls:

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D<sub>2</sub> will be 30;

Absa Capital, and any other entity appointed as Dealer by the Issuer, which appointment may be for a specific issue or on an ongoing basis, subject to the Issuer's right to terminate the appointment of any such Dealer, as indicated in the Applicable Pricing Supplement;

in relation to a Tranche of Notes, the default rate specified as such in the Applicable Pricing Supplement;

"Dealers"

"Default Rate"

"Determination Date"

in relation to a Tranche of Fixed Rate Notes, the date specified as such in the Applicable Pricing Supplement;

"Determination Period"

in relation to a Tranche of Notes, the period from (and including) a Determination Date to (but excluding) the next Determination Date (including, where either the Interest Commencement Date or the final Interest Payment Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date);

"Dual Currency Notes"

Notes which pay interest in a base currency and the principal in a non-base currency or *vice versa* as indicated in the Applicable Pricing Supplement:

"Early Redemption Amount"

in relation to a Tranche of Notes, the amount, as set out in Condition 10.6 (*Early Redemption Amounts*), at which the Notes will be redeemed by the Issuer, pursuant to the provisions of Conditions 10.2 (*Redemption for Tax Reasons*), 10.3 (*Redemption at the Option of the Issuer*), 10.4 (*Redemption at the Option of the Senior Noteholders*) and 10.5 (*Redemption in the event of a Change of Control*) and/or Condition 16 (*Events of Default*);

"Encumbrances"

any mortgage, pledge, hypothecation, assignment, cession *in securitatem debiti*, deposit by way of security or any other agreement or arrangement (whether conditional or not and whether relating to existing or to future assets), having the effect of providing a security interest to a creditor or any agreement or arrangement to give any form of a secured claim to a creditor but excluding statutory preferences and any security interest arising by operation of law;

"Event of Default"

in relation to a Series of Notes, any of the events described in Condition 16 (Events of Default);

"Exchangeable Notes"

Notes which may be redeemed by the Issuer in the manner indicated in the Applicable Pricing Supplement by the delivery to the Noteholders of cash or of so many of the Exchange Securities as is determined in accordance with the Applicable Pricing Supplement;

"Exchange Control Regulations"

the Exchange Control Regulations, 1961, promulgated pursuant to the Currency and Exchanges Act, 1933 (as amended);

"Exchange Period"

in relation to a Tranche of Notes, in respect of Exchangeable Notes to which the Noteholders' Exchange Right applies (as indicated in the Applicable Pricing Supplement), the period indicated in the Applicable Pricing Supplement during which such right may be exercised:

"Exchange Price"

in relation to a Tranche of Exchangeable Notes, the amount determined in accordance with the manner described in the Applicable Pricing Supplement, according to which the number of Exchange Securities which may be delivered in redemption of an Exchangeable Note will be determined;

"Exchange Securities"

in relation to a Tranche of Exchangeable Notes, the securities indicated in the Applicable Pricing Supplement which may be delivered by the Issuer in redemption of the Exchangeable Notes to the value of the Exchange Price;

"Extraordinary Resolution"

a resolution passed at a meeting (duly convened) of the Noteholders or, as the case may be, by a majority consisting of not less than 75% (seventy-five per cent) of the persons voting at such meeting upon a show of hands or if a poll be duly demanded then by a majority consisting of not less than 75% (seventy-five per cent)

of the votes given on such poll;

"Final Broken Amount"

in relation to a Tranche of Notes, the final broken amount specified as such in the Applicable Pricing Supplement;

"Final Redemption Amount"

in relation to a Tranche of Notes, the amount of principal specified in the Applicable Pricing Supplement payable in respect of such Tranche of Notes upon the Maturity Date;

"Financial Exchange"

the JSE and/or such other (or additional) financial exchange(s) as may be determined by the Issuer and the relevant Dealer, subject to applicable laws, and upon which the Notes are listed as specified in the Applicable Pricing Supplement;

"Fixed Coupon Amount" in relation to a Tranche of Fixed Rate Notes (where applicable), the amount specified as such in the Applicable Pricing Supplement;

"Fixed Interest Payment Date" in relation to a Tranche of Fixed Rate Notes, the date specified as such in the Applicable Pricing Supplement;

"Fixed Interest Period"

in relation to a Tranche of Fixed Rate Notes, the period from (and including) a Fixed Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date or as otherwise set out in the Applicable Pricing Supplement;

"Fixed Rate Notes"

Notes which will bear interest at the Fixed Rate of Interest, as indicated in the Applicable Pricing Supplement;

"Fixed Rate of Interest"

in relation to a Tranche of Notes, the fixed rate of interest specified as such in the Applicable Pricing Supplement:

"Floating Rate Notes"

Notes which will bear interest at a floating rate as indicated in the Applicable Pricing Supplement and more fully described in Condition 8.2 (*Floating Rate Notes and Indexed Interest Notes*);

"Floating Rate"

in relation to a Tranche of Notes, the floating rate of interest specified as such in the Applicable Pricing Supplement;

"Growthpoint Group"

the Issuer and any other company or entity whose financial results are consolidated with the financial results of the Issuer in accordance with IFRS;

"Guarantee"

the guarantee dated 2 December 2010 under which the Guarantors, jointly and severally, irrevocably and unconditionally guarantee to the Noteholders the due and punctual performance of all obligations which the Issuer may now have or have incurred or in the future may incur to the Noteholders and the payment, in South African Rand, of all amounts owing by the Issuer in respect of the Notes arising under the Programme pursuant to this Programme Memorandum. The obligations of each Guarantor under the guarantee constitute the unconditional and unsecured obligations of such Guarantor and will rank (subject to any obligations preferred by law) pari passu with all other present and future unsecured and unsubordinated obligations of such Guarantor. (See the section of this Programme Memorandum headed "Terms and Conditions of the Guarantee" on page 61);

"Guarantors"

Metboard Properties Limited (registration number 1998/005425/06), a public company with limited liability duly incorporated in accordance with the company laws of South Africa; and

Paramount Property Fund Limited (registration number 1945/019928/06), a public company with limited liability duly incorporated in accordance with the company laws of South Africa,

jointly and severally;

"Higher Redemption Amount"

in relation to a Tranche of Notes, the higher redemption amount specified as such in the Applicable Pricing Supplement;

"IFRS"

the International Financial Reporting Standards issued by the International Accounting Standards Board ("IASB") and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB (as amended, supplemented or re-issued from time to time);

"Implied Yield"

in relation to a Tranche of Zero Coupon Notes, the yield accruing on the Issue Price of such Notes, as specified in the Applicable Pricing Supplement;

"Income Tax Act"

Income Tax Act, 1962;

"Indebtedness"

in respect of the Issuer, any indebtedness in respect of monies borrowed from any third party lender and (without double counting) guarantees (other than those given in the ordinary course of business) given, whether present or future, actual or contingent;

"Indexed Interest Notes"

Notes in respect of which the Interest Amount is calculated by reference to an index and/or a formula as indicated in the Applicable Pricing Supplement;

"Index-Linked Notes"

an Indexed Interest Note and/or an Indexed Redemption Amount Note, as applicable and as indicated in the Applicable Pricing Supplement;

"Indexed Redemption Amount Notes"

Notes in respect of which the Final Redemption Amount is calculated by reference to an index and/or a formula as may be indicated in the Applicable Pricing Supplement;

"Individual Certificate"

a Note in the definitive registered form of a single certificate and being a certificate exchanged for Beneficial Interest in accordance with Condition 12 (Exchange of Beneficial Interests and Replacement of Individual Certificates) and any further certificate issued in consequence of a transfer thereof;

"Initial Broken Amount"

in relation to a Tranche of Notes, the initial broken amount specified as such in the Applicable Pricing Supplement;

"Instalment Amount"

in relation to a Tranche of Instalment Notes, the amount expressed (in the Applicable Pricing Supplement) as a percentage of the Nominal Amount of an Instalment Note, being an instalment of principal (other than the final instalment) on an Instalment Note;

"Instalment Notes"

Notes issued on the same date but redeemed in Instalment Amounts by the Issuer on an amortised basis on different Instalment Dates, as specified in the Applicable Pricing Supplement;

"Instalment Dates"

in relation to a Tranche of Instalment Notes, the dates specified as such in the Applicable Pricing Supplement;

"Interest Amount"

in relation to a Tranche of Notes, the amount of interest payable in respect of each Nominal Amount of Fixed Rate Notes, Floating Rate Notes and Indexed Notes, as determined by the Calculation Agent in accordance with Condition 8 (*Interest*);

"Interest Commencement Date" in relation to a Tranche of Notes (where applicable), the first date from which interest on the Notes, other than Zero Coupon Notes, will accrue, as specified in the Applicable Pricing Supplement;

"Interest Determination Date"

in relation to a Tranche of Notes, the date specified as such in the Applicable Pricing Supplement;

"Interest Payment Date"

in relation to a Tranche of Notes, the Interest Payment Date(s)

specified in the Applicable Pricing Supplement or, if no express Interest Payment Date(s) is/are specified in the Applicable Pricing Supplement, the last day of the Interest Period commencing on the preceding Interest Payment Date, or, in the case of the first Interest Payment Date, commencing on the Interest Commencement Date;

"Interest Period"

in relation to a Tranche of Notes, each period beginning on (and including) the Interest Commencement Date or any interest Payment Date and ending on (but excluding) the next Interest Payment Date;

"Interest Rate" and "Rate of Interest" in relation to a Tranche of Notes, the rate or rates of interest applicable to Notes other than Zero Coupon Notes as indicated in the Applicable Pricing Supplement;

"Interest Rate Market of the JSE"

the separate platform or submarket of the JSE designated as the "Interest Rate Market", or such other platform or submarket designated by the JSE from time to time, and on which Notes (and other debt securities) may be listed;

"ISDA"

the International Swaps and Derivatives Association Inc.;

"ISDA Definitions"

the 2006 ISDA Definitions published by ISDA (as amended, supplemented, revised or republished from time to time) as specified in the Applicable Pricing Supplement;

"Issue Date"

in relation to a Tranche of Notes, the date specified as such in the Applicable Pricing Supplement;

"Issue Price"

in relation to a Tranche of Notes, the price specified as such in the Applicable Pricing Supplement;

"Issuer"

Growthpoint Properties Limited (registration number 1987/004988/06), a public company with limited liability duly incorporated in accordance with the company laws of South Africa;

"JSE"

the JSE Limited (registration number 2005/022939/06), a licensed financial exchange in terms of the Securities Services Act or any exchange which operates as a successor exchange to the JSE;

"Last Day to Register"

with respect to a particular Tranche of Notes (as specified in the Applicable Pricing Supplement), the last date or dates preceding a Payment Day on which the Transfer Agent will accept Transfer Forms and record the transfer of Notes in the Register for that particular Tranche of Notes and whereafter the Register is closed for further transfers or entries until the Payment Day;

"Mandatory Exchange"

in relation to a Tranche of Exchangeable Notes, the mandatory exchange specified as such in the Applicable Pricing Supplement;

"Margin"

in relation to a Tranche of Notes (where applicable), the margin specified as such in the Applicable Pricing Supplement;

"Material Indebtedness"

any Indebtedness amounting in aggregate not less than ZAR100,000,000 (or its equivalent in other currencies at the time of the occurrence of an Event of Default);

"Material Subsidiary"

a Subsidiary (i) of which the Issuer owns more than 50% (fifty per cent) of the ordinary shares and (ii) which represents at least 15% (fifteen per cent) of the total assets of the Issuer as published in the Issuer's latest audited financial statements;

"Maturity Date"

in relation to a Tranche of Notes, the date specified as such in the Applicable Pricing Supplement;

"Minimum Redemption Amount"

in relation to a Tranche of Notes, the minimum redemption amount specified as such in the Applicable Pricing Supplement:

"Mixed Rate Notes"

Notes which will bear interest over respective periods at differing Interest Rates applicable to any combination of Fixed Rate Notes, Floating Rate Notes, Zero Coupon Notes or Index-Linked Notes, each as indicated in the Applicable Pricing Supplement and as more fully described in Condition 8.4 (Mixed Rate Notes);

"NACA" nominal annual compounded annually;

"NACM" nominal annual compounded monthly: "NACQ" nominal annual compounded quarterly;

"NACS" nominal annual compounded semi-annually;

"Nominal Amount" in relation to any Note, the total amount, excluding interest and any

adjustments on account of any formula, owing by the Issuer under

the Note:

"Noteholders" the registered holders of the Notes as recorded in the Register:

"Noteholders" Exchange Right" in relation to Exchangeable Notes, if indicated as applicable in the Applicable Pricing Supplement, the right of Noteholders of Exchangeable Notes to elect to receive delivery of the Exchange Securities in lieu of cash from the Issuer upon redemption of such Notes:

"Notes" secured or unsecured notes issued or to be issued by the Issuer under the Programme, pursuant to this Programme Memorandum;

> in relation to the Notes, all the Notes issued under the Programme (including all Notes issued under the Programme pursuant to the Previous Programme Memorandum) other than:

- those which have been redeemed in full;
- those in respect of which the date for redemption in accordance with the Terms and Conditions has occurred and the redemption moneys wherefore (including all interest (if any) accrued thereon to the date for such redemption and any interest (if any) payable under the Terms and Conditions after such date) remain available for payment against presentation of Individual Certificates (if any);
- those which have been purchased and cancelled as provided in Condition 10 (Redemption and Purchase);
- those which have become prescribed under Condition 15 (Prescription);
- those represented by mutilated or defaced Individual Certificates which have been surrendered in exchange for replacement Individual Certificates pursuant to Condition 12 (Exchange of Beneficial Interests and Replacement of Individual Certificates); or
- (for the purpose only of determining how many Notes are (f) Outstanding and without prejudice to their status for any other purpose) those Notes represented by Individual Certificates alleged to have been lost, stolen or destroyed and in respect of which replacement Individual Certificates have been issued pursuant to Condition 12 (Exchange of Beneficial Interests and Replacement of Individual Certificates),

"Outstanding"

provided that for each of the following purposes:

- (i) the right to attend and vote at any meeting of the Noteholders; and
- (ii) the determination of how many and which Notes are for the time being Outstanding for the purposes of Condition 19 (Amendment of these Conditions) and Condition 20 (Meetings of Noteholders),

all Notes (if any) which are for the time being held by the Issuer (subject to any applicable law) or by any person for the benefit of the Issuer and not cancelled shall (unless and until ceasing to be so held), shall be deemed not to be Outstanding;

# "Optional Redemption Amount"

in relation to a Tranche of Notes, the optional redemption amount specified as such in the Applicable Pricing Supplement;

# "Participant"

a person accepted by the CSD as a participant in terms of section 34 of the Securities Services Act, and who is approved by the JSE, in terms of the debt listings requirements of the JSE, as a Settlement Agent to perform electronic settlement of funds and scrip;

## "Partly Paid Notes"

Notes which are issued with the Issue Price partly paid and which Issue Price is paid up fully by the Noteholder in instalments (as indicated in the Applicable Pricing Supplement);

#### "Paying Agent"

The Issuer, or such other entity appointed by the Issuer as Paying Agent, in which event that other entity shall act as a Paying Agent in respect of that Tranche or Series of Notes, as indicated in the Applicable Pricing Supplement:

# "Payment Day"

any day which is a Business Day and upon which a payment is due by the Issuer in respect of the Notes;

# "Permitted Encumbrance"

- (a) any Encumbrance existing as at the date of the Applicable Pricing Supplement; or
- (b) any Encumbrance with regard to receivables or which is created pursuant to any securitisation or like arrangement in accordance with normal market practice; or
- (c) any Encumbrance with respect to inter-company Indebtedness incurred between the Issuer and any Subsidiary; or
- (d) any Encumbrance created over any asset owned, acquired, developed or constructed, provided that the Indebtedness so secured shall not exceed the bona fide market value of such asset or the cost of that acquisition, development or construction (including all interest and other finance charges, adjustments due to changes in circumstances and other charges reasonably incidental to such cost, whether contingent or otherwise) and where such market value or cost both apply, the higher of the two; or
- (e) any Encumbrance over deposit accounts securing a loan equal to the amounts standing to the credit of such deposit accounts, including any cash management system; or
- (f) any Encumbrance created in the ordinary course of business over stock-in-trade, inventories, accounts receivable or deposit accounts; or
- (g) any Encumbrance subsisting over any asset of any Subsidiary of the Issuer prior to the date of such entity becoming a

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Subsidiary of the Issuer and not created in contemplation of such entity becoming a Subsidiary of the Issuer and any substitute Encumbrance created over that asset (but in any such case the amount of the Indebtedness secured by such Encumbrance, may not be increased, save in the ordinary course of business as set out in sub-clauses (a) to (f) above;

"Previous Programme Memorandum"

the programme memorandum dated 3 November 2009 issued by the Issuer in relation to the Programme;

"Programme"

Growthpoint Properties Limited ZAR5,000,000,000 Domestic Medium Term Note Programme under which the Issuer may from time to time issue Notes;

"Programme Amount"

the maximum aggregate outstanding Nominal Amount of all of the Notes that may be issued under the Programme (including Notes issued under the Programme pursuant to the Previous Programme Memorandum) at any one point in time, being ZAR5,000,000,000 or such increased amount as is determined by the Issuer from time to time, subject to the Applicable Procedures, applicable laws and the Programme Agreement, as set out in the section of this Programme Memorandum headed "General Description of the Programme";

"Programme Date"

the date of this amended and restated Programme Memorandum being 26 January 2012;

"Rating"

in relation to the Issuer and/or the Programme and/or a Tranche of Notes (where applicable), as the case may be, the rating of the Issuer and/or the Programme and/or the Tranche of Notes, as the case may be, granted by the Rating Agency, specified in the Applicable Pricing Supplement;

"Rating Agency"

Moody's Investors Service South Africa (Proprietary) Limited (registration number 2002/014566/07) and/or such other rating agency(ies) as is/are appointed by the Issuer;

"Redemption Date"

in relation to a Tranche of Notes, the date upon which the Notes are redeemed by the Issuer, whether by way of redemption or maturity in terms of Condition 10.1 (*Redemption at Maturity*) or redemption for tax reasons in terms of Condition 10.2 (*Redemption for Tax Reasons*), as the case may be;

"Reference Banks"

four leading banks in the South African inter-bank market selected by the Calculation Agent;

"Reference Rate"

in relation to a Tranche of Notes (where applicable), the rate specified as such in the Applicable Pricing Supplement;

"Reference Price"

in relation to a Tranche of Notes (where applicable), the price specified as such in the Applicable Pricing Supplement;

"Register"

the register of Noteholders maintained by the Transfer Agent in terms of Condition 13 (*Register*), including any Uncertificated Securities Register, as the case may be;

"Regular Period"

- (a) in the case of Notes where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first Interest Payment Date and each successive period from and including one Interest Payment Date to but excluding the next Interest Payment Date;
- (b) in the case Notes where, apart from the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date,

where "Regular Date" means the day and the month (but not the year) on which any Interest Payment Date falls; and

(c) in the case of Notes where, apart from one Interest Period other than the first Interest Period, interest is scheduled to be paid only be means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where "Regular Date" means the day and month (but not the year) on which any Interest Payment Date falls other than the Interest Payment Date falling at the end of the irregular Interest Period;

#### "Relevant Date"

in respect of any payment relating to the Notes, the date on which such payment first becomes due, except that, in relation to monies payable to the CSD in accordance with these Terms and Conditions, it means the first date on which (i) the full amount of such monies have been received by the CSD, (ii) such monies are available for payment to the holders of Beneficial Interests and (iii) notice to that effect has been duly given to such holders in accordance with the Applicable Procedures;

#### "Relevant Screen Page"

in relation to a Tranche of Notes (where applicable), the page, section or other part of a particular information service (including, without limitation, Reuters) specified as the Relevant Screen Page in the Applicable Pricing Supplement, or such other page, section or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate;

## "Representative"

a person duly authorised to act on behalf of a Noteholder, the Transfer Agent and the Paying Agent, as the case may be, who may be regarded by the Issuer (acting in good faith) as being duly authorised based upon the tacit or express representation thereof by such Representative, in the absence of express notice to the contrary from such Noteholder, the Transfer Agent and the Paying Agent;

# "Securities Services Act"

the Securities Services Act, 2004 (as amended);

## "Senior Noteholders"

the Noteholders of Senior Notes:

#### "Senior Notes"

Notes issued with the status and characteristics set out in Condition 5 (*Status of Senior Notes*), as indicated in the Applicable Pricing Supplement;

## "Series"

a Tranche of Notes together with any further Tranche or Tranches of Notes which are:

- (i) expressed to be consolidated and form a single series; and
- (ii) identical in all respects (including as to listing) except for their respective Issue Dates, Interest Commencement Dates and/or Issue Prices:

## "Settlement Agent"

a Participant, approved by the JSE in terms of the debt listings requirements of the JSE to perform electronic settlement of both funds and scrip on behalf of market participants;

"Specified Currency"

in relation to each Note in a Tranche of Notes, subject to all applicable laws, the currency specified in the Applicable Pricing Supplement:

"Specified Denomination"

in relation to each Note in a Tranche of Notes, the amount specified as such in the Applicable Pricing Supplement;

"South Africa"

the Republic of South Africa;

"Subordinated Indebtedness"

in the event of the dissolution of the Issuer or if the Issuer is wound up or placed in liquidation or is subject to business rescue proceedings, any indebtedness of the Issuer, including any guarantee by the Issuer, under which the right of payment of the person(s) entitled thereto is, or is expressed to be, or is required by any present or future agreement of the Issuer to be, subordinated to the rights of all unsubordinated creditors of the Issuer:

"Subordinated Notes"

Notes issued with the status and characteristics set out in Condition 6 (*Status and Characteristics of Subordinated Notes*), as indicated in the Applicable Pricing Supplement;

"Subsidiary"

a subsidiary company as defined in section 3(1)(a) of the Companies Act;

"Sub-unit"

with respect to any currency, the lowest amount of such currency that is available as legal tender in the country of such currency;

"Terms and Conditions"

the terms and conditions incorporated in this section headed "Terms and Conditions of the Notes" and in accordance with which the Notes will be issued:

"Tranche"

in relation to any particular Series, all Notes which are identical in all respects (including as to listing);

"Transfer Agent"

Absa Capital, a division of Absa Bank Limited, unless the Issuer elects to appoint another entity as a Transfer Agent in which event that other entity shall act as a Transfer Agent in respect of that Tranche or Series of Notes, as indicated in the Applicable Pricing Supplement;

"Transfer Form"

the written form for the transfer of a Note, in the form approved by the Transfer Agent, and signed by the transferor and transferee;

"Uncertificated Securities Register"

an Uncertificated Securities Register as contemplated in section 1 of the Companies Act;

Wholly Owned Subsidiary"

a wholly owned subsidiary as defined in section 3(1)(b) of the Companies Act;

"ZAR"

the lawful currency of South Africa, being South African Rand, or any successor currency:

"ZAR-JIBAR-SAFEX"

the mid-market rate for deposits in ZAR for a period of the Designated Maturity (as indicated in the Applicable Pricing Supplement) that appears on the Reuters Screen SAFEY Page as at 11h00, Johannesburg time on the relevant date; and

"Zero Coupon Notes"

Notes which will be offered and sold at a discount to their Nominal Amount or at par and will not bear interest other than in the case of late payment, as indicated in the Applicable Pricing Supplement.

## 2. **ISSUE**

- 2.1 The Issuer may, at any time and from time to time (without the consent of any Noteholder), issue one or more Tranche(s) of Notes pursuant to the Programme, provided that the aggregate Outstanding Nominal Amount of all of the Notes issued under the Programme from time to time (including all Notes issued under the Programme pursuant to the Previous Programme Memorandum) does not exceed the Programme Amount.
- 2.2 Notes will be issued in individual Tranches which, together with other Tranches, may form a Series of Notes. A Tranche of Notes will be issued on, and subject to, the applicable Terms and Conditions of that Tranche of Notes. The applicable Terms and Conditions of a Tranche of Notes are the Terms and Conditions, as replaced, amended and/or supplemented by the terms and conditions of that Tranche of Notes set out in the Applicable Pricing Supplement relating to that Tranche of Notes.
- 2.3 The applicable Terms and Conditions of a Tranche of Notes are incorporated by reference into the Certificate(s) (if any) representing the Notes in that Tranche. The Applicable Pricing Supplement relating to a Tranche of Notes issued in certificated form will be attached to the Certificate(s) representing the Notes in that Tranche.

## 3. FORM AND DENOMINATION

#### 3.1 General

- 3.1.1 A Tranche of Notes may be issued in the form of listed or unlisted registered Notes, as specified in the Applicable Pricing Supplement.
- 3.1.2 Each Note, may be a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, an Index-Linked Note, a Dual Currency Note a Mixed Rate Note or such combination of any of the foregoing or such other type of Note as may be determined by the Issuer and specified in the Applicable Pricing Supplement.
- 3.1.3 All payments in relation to the Notes will be made in the Specified Currency. Each Note will be issued in the Specified Denomination.
- 3.1.4 A Tranche of Notes may be listed on the Interest Rate Market of the JSE or on such other or further Financial Exchange(s) as may be determined by the Issuer and the Dealer(s), subject to any applicable laws. Unlisted Notes may also be issued under the Programme. The Applicable Pricing Supplement will specify whether or not a Tranche of Notes will be listed and if so, the Financial Exchange on which such Tranche of Notes will be listed.

## 3.2 Registered Notes

A Tranche of registered Notes will be issued in certificated form or in uncertificated form, as contemplated in Condition 3.2.1 (*Notes issued in certificated form*) and Condition 3.2.2 (*Notes issued in uncertificated form*), as specified in the Applicable Pricing Supplement. Each Tranche of Notes which is listed on the Interest Rate Market of the JSE in uncertificated form will be held in the CSD as contemplated in Condition 3.2.2 (*Notes issued in uncertificated form*). A Tranche of unlisted Notes may also be held in the CSD, as contemplated in Condition 3.2.3 (*Beneficial Interests in Notes held in the CSD*).

#### 3.2.1 Notes issued in certificated form

All Notes issued in certificated form will be represented by Individual Certificates.

#### 3.2.2 Notes issued in uncertificated form

A Tranche of Notes which is listed on the Interest Rate Market of the JSE may, subject to applicable laws and Applicable Procedures, be issued in uncertificated form in terms of section 37 of the Securities Services Act. Notes issued in uncertificated form will be held in the CSD. Notes issued in uncertificated form will not be represented by any certificate or written instrument. A Note which is represented by an Individual Certificate may be replaced by uncertificated securities in terms of section 37 of the Securities Services Act.

## 3.2.3 Beneficial Interests in Notes held in the CSD

- (i) A Tranche of Notes which is listed on the Interest Rate Market of the JSE will either be issued in uncertificated form and held in the CSD. A Tranche of unlisted Notes may also be held in the CSD.
- (ii) The CSD will hold Notes subject to the Securities Services Act and the Applicable Procedures.
- (iii) All amounts to be paid and all rights to be exercised in respect of Notes held in the CSD will be paid to and may be exercised only by the CSD's Nominee for the holders of Beneficial Interests in such Notes.
- (iv) A holder of a Beneficial Interest shall only be entitled to exchange such Beneficial Interest for Notes represented by an Individual Certificate in accordance with Condition 12 (Exchange of Beneficial Interests and Replacement of Individual Certificates).

## 3.2.4 Recourse to the BESA Guarantee Fund Trust

The holders of Notes that are not listed on the Interest Rate Market of the JSE will have no recourse against the BESA Guarantee Fund Trust as Unlisted Notes are not regulated by the JSE. Claims against the BESA Guarantee Fund Trust may only be made in respect of the trading of Notes listed on the Interest Rate Market of the JSE and in accordance with the rules of the BESA Guarantee Fund Trust.

## 4. TITLE

## 4.1 Notes issued in certificated form

- 4.1.1 Each holder of Notes represented by an Individual Certificate will be named in the Register as the registered holder of such Notes.
- 4.1.2 Title to Notes will pass upon registration of transfer in the Register in accordance with Condition 14.2 (Transfer of Notes represented by Individual Certificates).
- 4.1.3 The Issuer, the Transfer Agent and the Paying Agent shall recognise a Noteholder as the sole and absolute owner of the Notes registered in that Noteholder's name in the Register (notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) and shall not be bound to enter any trust in the Register or to take notice of or to accede to the execution of any trust, express, implied or constructive, to which any Note may be subject.

## 4.2 Notes issued in uncertificated form

The CSD's Nominee will be named in the Register as the registered holder of each Tranche of Notes which is issued in uncertificated form.

## 4.3 Beneficial Interests in Notes held in the CSD

- 4.3.1 While a Tranche of Notes is held in the CSD, the CSD's Nominee will be named in the Register as the sole Noteholder of the Notes in that Tranche.
- 4.3.2 Beneficial Interests which are held by Participants will be held directly through the CSD, and the CSD will hold such Beneficial Interests, on behalf of such Participants, through the central securities accounts maintained by the CSD for such Participants.
- 4.3.3 Beneficial Interests which are held by clients of Participants will be held indirectly through such Participants, and such Participants will hold such Beneficial Interests, on behalf of such clients, through the securities accounts maintained by such Participants for such clients. The clients of Participants may include the holders of Beneficial Interests or their custodians. The clients of Participants, as the holders of Beneficial Interests or as custodians for such holders, may exercise their rights in respect of the Notes held by them in the CSD only through their Participants.
- 4.3.4 In relation to each person shown in the records of the CSD or the relevant Participant, as the case may be, as the holder of a Beneficial Interest in a particular Nominal Amount of Notes, a certificate or other document issued by the CSD or the relevant Participant, as the case may be, as to the aggregate Nominal Amount of such Notes standing to the

account of such person shall be *prima facie* proof of such Beneficial Interest. The CSD's Nominee (as the registered holder of such Notes named in the Register) will be treated by the Issuer, the Paying Agent, the Transfer Agent and the relevant Participant as the holder of that aggregate Nominal Amount of such Notes for all purposes.

- 4.3.5 Beneficial Interests in Notes may be transferred only in accordance with the Applicable Procedures. Such transfers will not be recorded in the Register and the CSD's Nominee will continue to be reflected in the Register as the registered holder of such Notes, notwithstanding such transfers.
- 4.3.6 Any reference in the Terms and Conditions to the relevant Participant shall, in respect of a Beneficial Interest, be a reference to the Participant appointed to act as such by the holder of such Beneficial Interest.

## 5. STATUS OF SENIOR NOTES

Senior Notes are direct, unconditional, unsubordinated and unsecured obligations of the Issuer and rank *pari passu* and rateably without any preference among themselves and (save for certain debts required to be preferred by law) equally with all other unsecured and unsubordinated obligations of the Issuer from time to time outstanding.

## 6. STATUS AND CHARACTERISTICS OF SUBORDINATED NOTES

- 6.1 Subordinated Notes constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and rank *pari passu* among themselves and at least *pari passu* with all other present and future unsecured and subordinated obligations of the Issuer, save for those which have been accorded preferential rights by law.
- 6.2 Subject to applicable law, in the event of the dissolution of the Issuer or if the Issuer is placed into liquidation or wound-up or commences business rescue proceedings, the claims of the persons entitled to payment of amounts due in respect of the Subordinated Notes, shall be subordinated to all other claims in respect of any other indebtedness of the Issuer except for other Subordinated Indebtedness, to the extent that, in any such event, and provided as aforesaid, no amount shall be eligible for setting-off or shall be payable to any or all of the persons entitled to payment of amounts due in respect of the Subordinated Notes in respect of the obligations of the Issuer thereunder until all other indebtedness of the Issuer which is admissible in any such dissolution, insolvency, business rescue or winding-up (other than Subordinated Indebtedness) has been paid or discharged in full.

## 7. **NEGATIVE PLEDGE AND GUARANTEE**

# 7.1 Negative Pledge

- 7.1.1 Save as otherwise set out in the Applicable Pricing Supplement, for so long as any Tranche of the Senior Notes remains Outstanding, the Issuer undertakes that it shall not, and shall procure that no Material Subsidiary, create or permit the creation of any Encumbrances other than Permitted Encumbrances over any of its present or future business undertakings, assets or revenues to secure any present or future Indebtedness (save for those which have been accorded a preference by law) without at the same time securing all Senior Notes equally and rateably with such Indebtedness or providing such other security or arrangement as may be approved by Extraordinary Resolution of the Senior Noteholders, unless the provision of any such security is waived by an Extraordinary Resolution of the Senior Noteholders.
- 7.1.2 The Issuer shall be entitled, but not obliged, to form, or procure the formation of, a trust or special purpose company (or more than one), or appoint, or procure the appointment of, an agent or agents to hold any such rights of security for the benefit or on behalf of such Noteholders.

## 7.2 Guarantee

7.2.1 In accordance with the terms of the Guarantee, the Guarantors, jointly and severally, irrevocably and unconditionally guarantee to the Noteholders all obligations which the Issuer may now have or have incurred or in the future may incur to the Noteholders and the due and punctual payment, in South African Rand, of all amounts owing by the Issuer in respect of the Notes arising under the Programme pursuant to this Programme

Memorandum.

- 7.2.2 The Guarantors are required to make any payment under the Guarantee by no later than 3 (three) Business Days after receipt of a demand under and in terms of the Guarantee and these Terms and Conditions. All payments under the Guarantee will discharge the Guarantors of their applicable obligations to Noteholders under the Guarantee and will pro tanto discharge the Issuer of its corresponding obligations to the Noteholders under the Notes.
- 7.2.3 The Guarantee will be deposited with, and be held by, the Paying Agent until the later of:
  - (i) the date on which the Programme is terminated by the Issuer; and
  - (ii) the date on which all of the obligations of the Issuer and the Guarantors under or in respect of the Notes and/or the Guarantee, as the case may be, have been discharged in full.
- 7.2.4 Each Noteholder shall be entitled to require the Paying Agent to produce the original of the Guarantee on request and further shall be entitled to require the Paying Agent, which shall be obliged, to provide a copy of the Guarantee to that Noteholder on request. In holding the Guarantee, the Paying Agent does not act in any fiduciary or similar capacity for the Noteholders and it shall not accept any liability, duty or responsibility to Noteholders in this regard.

#### 8. INTEREST

## 8.1 Fixed Rate Notes

Each Fixed Rate Note bears interest on its outstanding Nominal Amount (or, if it is a Partly Paid Note, the amount paid up) from (and including) the Interest Commencement Date specified in the Applicable Pricing Supplement at the rate(s) per annum equal to the Fixed Rate of Interest so specified, payable in arrears on the Fixed Interest Payment Dates in each year up to and including the Maturity Date.

The first payment of interest will be made on the Fixed Interest Payment Date next following the Interest Commencement Date.

Except as provided in the Applicable Pricing Supplement, the amount of interest payable per Note on each Fixed Interest Payment Date in respect of the Fixed Interest Period ending on (but excluding) such date will amount to the Fixed Coupon Amount, provided that:

- 8.1.1 if an Initial Broken Amount is specified in the Applicable Pricing Supplement, then the first Interest Amount shall equal the Initial Broken Amount specified in the Applicable Pricing Supplement; and
- 8.1.2 if a Final Broken Amount is specified in the Applicable Pricing Supplement, then the final Interest Amount shall equal the Final Broken Amount.

If interest is required to be calculated for a period other than a Fixed Interest Period, such interest shall be calculated by applying the Fixed Rate of Interest to each Specified Denomination, multiplying such sum by the applicable Day Count Fraction, as specified in the Applicable Pricing Supplement, and rounding the resultant figure to the nearest Sub-unit of the relevant Specified Currency, half such Sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

# 8.2 Floating Rate Notes and Indexed Interest Notes

## Interest Payment Dates

Each Floating Rate Note and Indexed Interest Note bears interest on its outstanding Nominal Amount (or, if it is a Partly Paid Note, the amount paid up) from (and including) the Interest Commencement Date specified in the Applicable Pricing Supplement, and such interest will be payable in arrears on the Interest Payment Date(s) in each year specified in the Applicable Pricing Supplement. Such interest will be payable in respect of each Interest Period (which expression shall, in these Terms and Conditions, mean the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date).

#### Rate of Interest

The Rate of Interest payable from time to time in respect of the Floating Rate Notes and Indexed Interest Notes will be determined in the manner specified in the Applicable Pricing Supplement.

#### Minimum and/or Maximum Rate of Interest

If the Applicable Pricing Supplement specifies a Minimum Rate of Interest for any Interest Period, then, in the event that the Rate of Interest in respect of any such Interest Period determined in accordance with the above provisions is less than such Minimum Rate of Interest, the Rate of Interest for such Interest Period shall be such Minimum Rate of Interest. If the Applicable Pricing Supplement specifies a Maximum Rate of Interest for any Interest Period, then, in the event that the Rate of Interest in respect of any such Interest Period determined in accordance with the above provisions is greater than such Maximum Rate of Interest, the Rate of Interest for such Interest Period shall be such Maximum Rate of Interest.

## Determination of Rate of Interest and Calculation of Interest Amount

The Calculation Agent, in the case of Floating Rate Notes and Indexed Interest Notes will at, or as soon as is practicable after, each time at which the Rate of Interest is to be determined, determine the Rate of Interest and calculate the Interest Amount payable in respect of each Floating Rate Note and Indexed Interest Note in respect of each Specified Denomination for the relevant Interest Period, and the Calculation Agent shall notify the Issuer of the Rate of Interest for the relevant Interest Period as soon as is practicable after calculating the same. Each Interest Amount shall be calculated by applying the Rate of Interest to the Specified Denomination, multiplying such sum by the applicable Day Count Fraction and rounding the resultant figure to the nearest Sub-unit of the relevant Specified Currency, half a Sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

## Interest Determination, Screen Rate Determination including Fallback Provisions

Where ISDA Determination is specified in the Applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the Applicable Pricing Supplement) the Margin (if any). For the purposes of this sub-paragraph, "ISDA Rate" for an Interest Period means a rate equal to the Floating Rate that would be determined by such agent as is specified in the Applicable Pricing Supplement under an interest rate swap transaction if that agent were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the most recent ISDA Definitions and under which:

- (a) the Floating Rate Option is as specified in the Applicable Pricing Supplement;
- (b) the Designated Maturity is the period specified in the Applicable Pricing Supplement; and
- (c) the relevant Reset Date is either (i) if the applicable Floating Rate Option is based on ZAR-JIBAR-SAFEX, the first day of that Interest Period; or (ii) in any other case, as specified in the Applicable Pricing Supplement.

For the purposes of the above sub-paragraph "Floating Rate", "Floating Rate Option", "Designated Maturity" and "Reset Date" have the meanings given to those terms in the ISDA Definitions specified in the Applicable Pricing Supplement.

Where Screen Rate Determination is specified in the Applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will, subject to the provisions below, be either:

- (a) if the Relevant Screen Page is available,
  - (i) the offered quotation (if only one quotation appears on the screen page); or
  - (ii) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage per annum) for the Reference Rate which appears on the Relevant Screen Page as at 11h00 (Johannesburg time) (or as otherwise specified in the Applicable Pricing Supplement) on the Interest Determination Date in question plus or minus (as indicated in the Applicable Pricing Supplement) the Margin (if any), all as determined by the Calculation Agent. If five or more such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations; or

- (b) if the Relevant Screen Page is not available or if, in the case of (i) above, no such offered quotation appears or, in the case of (ii) above, fewer than three such offered quotations appear, in each case as at the time specified in the preceding paragraph, the Calculation Agent shall request the principal Johannesburg office of each of the Reference Banks to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate at approximately 11h00 (Johannesburg time) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Period shall be the arithmetic mean (rounded if necessary to the fifth decimal place with 0.000005 being rounded upwards) of such offered quotations plus or minus (as appropriate) the Margin (if any), all as determined by the Calculation Agent; or
- (c) if the Rate of Interest cannot be determined by applying the provisions of (a) and (b) above, the Rate of Interest for the relevant Interest Period shall be the rate per annum which the Calculation Agent determines as being the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the rates, as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks offered, at approximately 11h00 (Johannesburg time) on the relevant Interest Determination Date, deposits in an amount approximately equal to the nominal amount of the Notes of the relevant Series, for a period equal to that which would have been used for the Reference Rate to prime banks in the Johannesburg inter-bank market plus or minus (as appropriate) the Margin (if any). If fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the Rate of Interest for the relevant Interest Period will be determined by the Calculation Agent as the arithmetic mean (rounded as provided above) of the rates for deposits in an amount approximately equal to the nominal amount of the Notes of the relevant Series, for a period equal to that which would have been used for the Reference Rate, quoted at approximately 11h00 (Johannesburg time) on the relevant Interest Determination Date, by the Reference Banks plus or minus (as appropriate) the Margin (if any). If the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin is to be applied to the relevant Interest Period from that which applied to the last preceding Interest Period, the Margin relating to the relevant Interest Period, in place of the Margin relating to that last preceding Interest Period).

If the Reference Rate from time to time in respect of Floating Rate Notes is specified in the Applicable Pricing Supplement as being other than ZAR-JIBAR-SAFEX, the Rate of Interest in respect of such Notes will be determined as provided in the Applicable Pricing Supplement.

#### Notification of Rate of Interest and Interest Amount

The Issuer will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified to the JSE and the CSD and/or every other relevant exchange or authority as soon as possible after their determination but in any event no later than the fourth Business Day thereafter. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) in the event of an extension or shortening of the

Interest Period. Any such amendment will be promptly notified to the JSE, the CSD and/or every other relevant exchange or authority and to the Noteholders in accordance with Condition 18 (*Notices*).

#### Certificates to be Final

All certificates, communications, opinions, determinations, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this subparagraph 8.2, by the Calculation Agent shall (in the absence of wilful deceit, bad faith or manifest error or proven error) be binding on the Issuer and all Noteholders and in the absence as aforesaid no liability to the Issuer or the Noteholders shall attach to the Calculation Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

## 8.3 **Dual Currency Interest Notes**

In the case of Dual Currency Interest Notes, the Interest Rate or Interest Amount payable shall be determined in the manner specified in the Applicable Pricing Supplement.

## 8.4 Mixed Rate Notes

The Interest Rate payable from time to time on Mixed Rate Notes shall be the Interest Rate payable on the form of interest-bearing Note (be it a Fixed Rate Note, Floating Rate Note, Index-Linked Note or Dual Currency Note) specified for each respective period, each as specified in the Applicable Pricing Supplement. During each such applicable period, the Interest Rate on the Mixed Rate Notes shall be determined and fall due for payment on the basis that such Mixed Rate Notes are Fixed Rate Notes, Floating Rate Notes, Index-Linked Notes or Dual Currency Notes, as the case may be.

#### 8.5 Accrual of Interest

Each Note (or in the case of the redemption of part only of a Note, that part only of such Note) will cease to bear interest (if any) from the date of its redemption unless, upon due presentation thereof, payment of principal is improperly withheld or refused. In such event, interest will continue to accrue at the Default Rate specified in the Applicable Pricing Supplement until the date on which all amounts due in respect of such Note have been paid, or, in respect of uncertificated Notes, the date on which the full amount of the money payable has been received by the CSD and/or the Participants and notice to that effect has been given to Noteholders in accordance with Condition 18 (*Notices*).

#### 8.6 **Business Day Convention**

If any Interest Payment Date (or other date), which is specified in the Applicable Pricing Supplement to be subject to adjustment in accordance with a Business Day Convention, would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is:

- (a) the "Floating Rate Business Day Convention", such Interest Payment Date (or other date) shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event: (i) such Interest Payment Date (or other date) shall be brought forward to the first preceding Business Day and (ii) each subsequent Interest Payment Date (or other date) shall be the last Business Day in the month which falls the number of months, or other period specified as the Interest Period in the Applicable Pricing Supplement, after the preceding applicable Interest Payment Date (or other date) has occurred; or
- (b) the "Following Business Day Convention", such Interest Payment Date (or other date) shall be postponed to the next day which is a Business Day; or
- (c) the "Modified Following Business Day Convention", such Interest Payment Date (or other date) shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Payment Date (or other such date) shall be brought forward to the first preceding Business Day; or
- (d) the "**Preceding Business Day Convention**", such Interest Payment Date (or other date) shall be brought forward to the first preceding Business Day.

## 9. PAYMENTS

#### 9.1 General

Payments of principal and/or interest on an Individual Certificate shall be made to the registered holder of such Note, as set forth in the Register on the close of business on the Last Day to Register (as specified in the Applicable Pricing Supplement). In addition to the above, in the case of a final redemption payment, the holder of the Individual Certificate shall be required, on or before the Last Day to Register prior to the Maturity Date, to surrender such Individual Certificate at the offices of the Transfer Agent.

Payments of principal and/or interest in respect of uncertificated Notes shall be made to the CSD's Nominee and/or the Participants, as shown in the Register on the Last Day to Register, and the Issuer will be discharged of its payment obligations by proper payment to the CSD's Nominee and/or the Participants, in respect of each amount so paid. Each of the persons shown in the records of the CSD and the Participants, as the case may be, shall look solely to the CSD or the Participant, as the case may be, for his share of each payment so made by the Issuer to the registered holder of such uncertificated Notes.

## 9.2 Method of Payment

Payments will be made in the Specified Currency by credit or transfer, by means of electronic settlement, to the Noteholder.

Payments will be subject in all cases to any fiscal or other laws, directives and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 11 (*Taxation*).

If the Issuer is prevented or restricted directly or indirectly from making any payment by electronic funds transfer in accordance with the preceding paragraph (whether by reason of strike, lockout, fire, explosion, floods, riot, war, accident, act of God, embargo, legislation, shortage of or breakdown in facilities, civil commotion, unrest or disturbances, cessation of labour, Government interference or control or any other cause or contingency beyond the control of the Issuer), the Issuer shall make such payment by cheque marked "not transferable" (or by such number of cheques as may be required in accordance with applicable banking law and practice to make payment of any such amounts). Such payments by cheque shall be sent by post to the address of the Noteholder as set forth in the Register or, in the case of joint Noteholders, the address set forth in the Register of that one of them who is first named in the Register in respect of that Note.

Each such cheque shall be made payable to the relevant Noteholder or, in the case of joint Noteholders, the first one of them named in the Register. Cheques may be posted by ordinary post, provided that neither the Issuer, nor the Paying Agent shall be responsible for any loss in transmission and the postal authorities shall be deemed to be the agent of the Noteholders for the purposes of all cheques posted in terms of this Condition 9.2 (*Method of Payment*).

In the case of joint Noteholders, payment by electronic funds transfer will be made to the account of the Noteholder first named in the Register. Payment by electronic transfer to the Noteholder first named in the Register shall discharge the Issuer of its relevant payment obligations under the Notes.

Payments will be subject in all cases to any fiscal or other laws, directives and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 11 (*Taxation*).

## 9.3 Payment Day

If the date for payment of any amount in respect of any Note is not a Business Day, subject to the applicable Business Day Convention, the holder thereof shall not be entitled to payment until the next following Business Day in the relevant place and shall not be entitled to further interest or other payment in respect of such delay.

## 9.4 Interpretation of Principal and Interest

Any reference in these Terms and Conditions to principal in respect of the Notes shall be deemed to include, as applicable:

- 9.4.1 any additional amounts which may be payable with respect to principal under Condition 11 (*Taxation*);
- 9.4.2 the Final Redemption Amount of the Notes or the Early Redemption Amount of the Notes, as the case may be;
- 9.4.3 the Optional Redemption Amount(s) (if any), as specified in the Applicable Pricing Supplement, of the Notes;
- 9.4.4 in relation to Instalment Notes, the Instalment Amounts:
- 9.4.5 in relation to Zero Coupon Notes, the Amortised Face Amount (as defined in Condition 10.6.3); and
- 9.4.6 any premium and any other amounts which may be payable by the Issuer under or in respect of the Notes, but excluding for the avoidance of doubt, interest.

Any reference in these Terms and Conditions to interest in respect of the Notes shall be deemed to include, as applicable, any additional amounts which may be payable with respect to interest under Condition 11 (*Taxation*).

## 10. REDEMPTION AND PURCHASE

#### 10.1 Redemption at Maturity

Unless previously redeemed or purchased and cancelled as specified below, each Note will be redeemed by the Issuer in the Specified Currency at its Final Redemption Amount specified in, or determined in the manner specified in, the Applicable Pricing Supplement on the Maturity Date.

## 10.2 Redemption for Tax Reasons

Notes may be redeemed at the option of the Issuer at any time (in the case of Notes other than Floating Rate Notes, Indexed Interest Notes or Mixed Rate Notes having an Interest Rate then determined on a floating or indexed basis) or on any Interest Payment Date (in the case of Floating Rate Notes, Indexed Interest Notes or Mixed Rate Notes), on giving not less than 30 nor more than 60 days' notice to the Noteholders prior to such redemption, in accordance with Condition 18 (*Notices*) (which notice shall be irrevocable), if the Issuer, immediately prior to the giving of such notice, is of the reasonable opinion that:

- as a result of any change in, or amendment to, the laws or regulations of South Africa or any political sub-division of, or any authority in, or of, South Africa having power to tax, or any change or amendment which becomes effective after the relevant Issue Date, the Issuer is or would be required to pay additional amounts as provided or referred to in Condition 11 (Taxation); and
- 10.2.2 the requirement cannot be avoided by the Issuer taking reasonable measures available to it.
- 10.2.3 provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due. Notes may be redeemed by the Issuer in accordance with this Condition 10.2 (Redemption for Tax Reasons) in whole or in part. A redemption in part may be effected by the Issuer:
- 10.2.4 notwithstanding that such partial redemption may not entirely avoid such obligation to pay additional amounts as provided for or referred to in Condition 11 (Taxation); and
- 10.2.5 mutatis mutandis in the manner described in Condition 10.3 (Redemption at the Option of the Issuer), provided that the references to the giving of notice therein and to the Minimum Redemption Amount and the Higher Redemption Amount (both as specified in the Applicable Pricing Supplement) therein shall be disregarded for such purposes.

Notes redeemed for tax reasons pursuant to this Condition 10.2 will be redeemed at their Early Redemption Amount referred to in Condition 10.4 (*Redemption at the Option of the Senior Noteholders*), together (if appropriate) with interest accrued from (and including) the immediately preceding Interest Payment Date to (but excluding) the date of redemption or as specified in the Applicable Pricing Supplement.

## 10.3 Redemption at the Option of the Issuer

If the Issuer is specified in the Applicable Pricing Supplement as having an option to redeem, the Issuer may, having given not less than 30 nor more than 60 days' irrevocable notice to the Noteholders in accordance with Condition 18 (*Notices*), redeem all or some of the Notes (to which such Applicable Pricing Supplement relates) then Outstanding on the Optional Redemption Date(s) and at the Optional Redemption Amount(s) specified in, or determined in the manner specified in, the Applicable Pricing Supplement, together, if appropriate, with interest accrued to (but excluding) the Optional Redemption Date(s).

Any such redemption must be of a Nominal Amount equal to the Minimum Redemption Amount or a Higher Redemption Amount, both as indicated in the Applicable Pricing Supplement.

In the case of a partial redemption of Notes, the Notes to be redeemed ("Redeemed Notes") will be selected individually by lot, in the case of Redeemed Notes represented by Individual Certificates, and in accordance with the Applicable Procedures in the case of Redeemed Notes which are uncertificated, and in each case not more than 60 days prior to the date fixed for redemption (such date of selection being hereinafter called the "Selection Date").

In the case of Redeemed Notes represented by Individual Certificates, a list of the serial numbers of such Redeemed Notes will be published in accordance with Condition 18 (*Notices*) not less than 30 days prior to the date fixed for redemption. The aggregate Nominal Amount of Redeemed Notes represented by Individual Certificates shall bear the same proportion to the aggregate Nominal Amount of all Redeemed Notes as the aggregate Nominal Amount of Individual Certificates outstanding bears to the aggregate Nominal Amount of the Notes outstanding, in each case on the Selection Date, provided that such first mentioned Nominal Amount shall, if necessary, be rounded downwards to the nearest integral multiple of the Specified Denomination and the aggregate Nominal Amount of Redeemed Notes which are uncertificated shall be equal to the balance of the Redeemed Notes. No exchange of the relevant uncertificated Notes will be permitted during the period from and including the Selection Date to and including the date fixed for redemption pursuant to this sub-paragraph, and notice to that effect shall be given by the Issuer to the Noteholders in accordance with Condition 18 (*Notices*) at least 10 days prior to the Selection Date.

Holders of Redeemed Notes shall surrender the Individual Certificates, if any, representing the Notes in accordance with the provisions of the notice given to them by the Issuer as contemplated above. Where only a portion of the Notes represented by such Individual Certificates are redeemed, the Transfer Agent shall deliver new Individual Certificates to the CSD or such Noteholders, as the case may be, in respect of the balance of the Notes.

## 10.4 Redemption at the Option of the Senior Noteholders

If Senior Noteholders are specified in the Applicable Pricing Supplement as having an option to request the redemption of Senior Notes, such Senior Noteholders may exercise such option in respect of such Senior Notes by delivering to the Transfer Agent, in accordance with Condition 18 (*Notices*), a duly executed notice ("**Put Notice**"), at least 30 (thirty) days but not more than 60 (sixty) days, prior to the Optional Redemption Date.

For redemption in part, the redemption amount specified in such Put Notice in respect of any such Senior Note must be of a principal amount equal to or greater than the Minimum Redemption Amount or equal to or less than the Higher Redemption Amount, each as indicated in the Applicable Pricing Supplement.

The redemption by the Senior Noteholders of uncertificated Senior Notes shall take place in accordance with the Applicable Procedures.

The Issuer shall proceed to redeem the Senior Notes in respect of which such option has been exercised in accordance with the terms of the Applicable Pricing Supplement, at the Optional Redemption Amount and on the Optional Redemption Date, together, if appropriate, with interest accrued to (but excluding) the Optional Redemption Date(s).

In the event that the redeeming Senior Noteholder is the holder of an Individual Certificate, then such Senior Noteholder shall deliver the Individual Certificate (attached to the Put Notice) to the Transfer Agent for cancellation. A holder of an Individual Certificate shall, in that holder's Put Notice, specify a bank account into which the redemption payment amount is to be paid.

The delivery of Put Notices shall be required to take place during normal office hours to the Issuer and Transfer Agent. Put Notices shall be available for inspection at the specified offices of the Transfer Agent.

Any Put Notice given by a holder of any Senior Note pursuant to this paragraph shall be irrevocable except where after giving the notice but prior to the due date of redemption an Event of Default shall have occurred and be continuing in which event such Senior Noteholder, at its option, may elect by notice to the Issuer to withdraw the notice given pursuant to this paragraph and instead to declare such Senior Note forthwith due and payable pursuant to Condition 16 (*Events of Default*).

The Issuer shall have no liability to remedy any defects in any Put Notice or bring any such defects to the attention of any Noteholder.

# 10.5 Redemption in the event of a Change of Control

The provisions of this Condition 10.5 (*Redemption in the event of a Change of Control*) shall apply if specified as being applicable in the Applicable Pricing Supplement.

## 10.5.1 A "Change of Control Event" shall occur if:

- (i) a Change of Control occurs; and
- (ii) within the Change of Control Period and in respect of that Change of Control:
  - (A) a Rating Downgrade occurs in relation to the Issuer and/or the Programme and/or any Notes rated by a Rating Agency, as the case may be; or
  - (B) if, at the time the Change of Control occurs, the Issuer or Notes are not so rated, a Negative Rating Event occurs.
- 10.5.2 Promptly upon the Issuer becoming aware that a Change of Control Event has occurred, the Issuer shall give a notice to the Noteholders in accordance with Condition 18 (*Notices*) specifying the nature of the Change of Control Event and the circumstances giving rise to it and the procedure for exercising the option contained in this Condition 10.5.
- 10.5.3 If at any time while any Note remains Outstanding, upon the occurrence of a Change of Control Event, the Issuer shall, and only if the Noteholders have requested the redemption of the Notes in the manner set out in Condition 10.5.4, in part or in full, redeem the relevant Notes held by the Noteholders at its Early Redemption Amount together with accrued interest (if any) within 15 (fifteen) days of having received a written notice from the Noteholders to redeem such Notes.
- Such option shall be exercisable by a Noteholder by the delivery of a written notice (a "Change of Control Redemption Notice") to the Issuer at its registered office within 60 (sixty) days after the occurrence of a Change of Control Event, unless prior to the delivery by that Noteholder of its Change of Control Redemption Notice the Issuer gives notice to redeem the Notes.
- 10.5.5 For the purposes of this Condition 10.5:
  - (i) "Acting in Concert" means a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively co-operate, through the acquisition of shares in the Issuer by any of them, either directly or indirectly, to obtain or consolidate Control of the Issuer;
  - (ii) a "Change of Control" shall be deemed to have occurred at each time (whether or not approved by the senior management or board of directors of the Issuer) that any person ("Relevant Person") or person Acting in Concert or any person or persons acting on behalf of any such person(s), at any time directly or indirectly acquires Control of the Issuer, provided that a Change of Control shall not be

deemed to have occurred if the shareholders of the Relevant Person are also, or immediately prior to the event which would otherwise constitute a Change of Control were, all of the shareholders of the Issuer;

- (iii) "Change of Control Period" means, in relation to a Change of Control of the Issuer, the period commencing 60 (sixty) days prior to such Change of Control and ending 60 (sixty) days after such Change of Control;
- (iv) "Control" of the Issuer means (A) the holding beneficially of more than 50% (fifty per cent) of the issued share capital of the Issuer (excluding any part of that issued share capital that carries no right to participate beyond a specified amount in a distribution of either profits or capital), or (B) the power to cast, or control the casting of, such number of the shares in the issued share capital of the Issuer carrying more than 50% (fifty per cent) of the total number of votes that may be cast at a general meeting of the members of the Issuer;
- (v) "Investment Grade Rating" means a national scale rating of "Baa2.za" by Moody's or its equivalent for the time being, or better;
- (vi) "Moody's" means Moody's Investor Services (Proprietary) Limited (Registration Number 2002/014566/07) and its successors in title;
- (vii) a "Negative Rating Event" shall, in relation to Notes that are unrated and/or where no rating is assigned to the Issuer and/or the Programme by a Rating Agency at the time a Change of Control occurs, be deemed to have occurred if (A) the Issuer does not on or before the 60th (sixtieth) Business Day after the commencement of the Change of Control seek, and use all reasonable endeavours to obtain from a Rating Agency, a rating in respect of itself and/or the Programme and/or the Notes that are not rated, or (B) if it does so seek and use such endeavours, it has not at the expiry of the Change of Control Period and as a result of such Change of Control obtained an Investment Grade Rating in respect of itself and/or the Programme and/or such Notes;
- (viii) a "Rating Downgrade" shall, in relation to Issuer and/or the Programme and/or where any Notes are rated by a Rating Agency, be deemed to have occurred in respect of a Change of Control if within the Change of Control Period the rating previously assigned to the Issuer and/or the Programme and/or such Notes, as the case may be, by any Rating Agency is (A) withdrawn, or (B) changed from an Investment Grade Rating to a non-Investment Grade Rating (i.e. "Baa2.za" by Moody's, or its equivalent for the time being, or lower).

## 10.6 Early Redemption Amounts

For the purpose of Conditions 10.2 (Redemption for Tax Reasons), 10.3 (Redemption at the Option of the Issuer), 10.4 (Redemption at the Option of Senior Noteholders), 10.5 (Redemption in the event of a Change of Control) and/or Condition 16 (Events of Default), the Notes will be redeemed at the Early Redemption Amount calculated as follows:

- 10.6.1 in the case of Notes with a Final Redemption Amount equal to the Issue Price, at the Final Redemption Amount thereof; or
- in the case of Notes (other than Zero Coupon Notes) with a Final Redemption Amount which is or may be less or greater than the Issue Price, at the amount specified in, or determined in the manner specified in, the Applicable Pricing Supplement or, if no such amount or manner is so specified in the Pricing Supplement, at their Nominal Amount; or
- in the case of Zero Coupon Notes, at an amount (the "Amortised Face Amount") equal to the sum of: (i) the Reference Price; and (ii) the product of the Implied Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable, or such other amount as is provided in the Applicable Pricing Supplement.

Where such calculation is to be made for a period which is not a whole number of years, it shall be calculated on the basis of actual days elapsed divided by 365, or such other calculation basis as may be specified in the Applicable Pricing Supplement.

#### 10.7 Instalment Notes

Instalment Notes will be redeemed at the Instalment Amounts and on the Instalment Dates. In the case of early redemption in accordance with Conditions 10.2 (*Redemption for Tax Reasons*) or 16 (*Events of Default*), the Early Redemption Amount will be determined pursuant to Condition 10.6 (*Early Redemption Amounts*).

# 10.8 Partly Paid Notes

If the Notes are Partly Paid Notes, they will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of this Condition 10 (*Redemption and Purchase*) and the Applicable Pricing Supplement. In the case of early redemption in accordance with Condition 10.2 (*Redemption for Tax Reasons*) or Condition 16 (*Events of Default*), the Early Redemption Amount will be determined pursuant to Condition 10.6 (*Early Redemption Amounts*).

# 10.9 Exchangeable Notes

If the Notes are Exchangeable Notes, they will be redeemed, whether at maturity, early redemption or otherwise, in the manner indicated in the Applicable Pricing Supplement. Exchangeable Notes in respect of which Mandatory Exchange is indicated in the Applicable Pricing Supplement as applying, or upon the exercise by the Noteholder of the Noteholder's Exchange Right (if applicable), will be redeemed by the Issuer delivering to each Noteholder as many of the Exchange Securities as are required in accordance with the Exchange Price. The delivery by the Issuer of the Exchange Securities in the manner set out in the Applicable Pricing Supplement shall constitute the *in specie* redemption in full of such Notes.

## 10.10 Purchases

The Issuer or any of its Subsidiaries may at any time purchase Notes at any price in the open market or otherwise. Such Notes may, subject to applicable law, be held, resold, or, at the option of the Issuer, surrendered to the Transfer Agent for cancellation.

## 10.11 Cancellation

All Notes which have been redeemed will forthwith be cancelled. All Notes so cancelled shall be forwarded to the Issuer and cannot be re-issued or resold. Where only a portion of Notes represented by an Individual Certificate are cancelled, the Transfer Agent shall deliver an Individual Certificate to such Noteholder in respect of the balance of the Notes.

## 10.11.1 Late Payment on Zero Coupon Notes

If the amount payable in respect of any Zero Coupon Note upon redemption of such Zero Coupon Note pursuant to Condition 10 (*Redemption and Purchase*) or upon its becoming due and repayable as provided in Condition 16 (*Events of Default*) is improperly withheld or refused, the amount due and repayable in respect of such Zero Coupon Note shall be the amount calculated as provided in Condition 10.6.3 as though the references therein to the date fixed for the redemption or the date upon which such Zero Coupon Note becomes due and payable were replaced by references to the date which is the earlier of: (i) the date on which all amounts due in respect of such Zero Coupon Note have been paid; and (ii) 5 days after the date on which the full amount of the moneys payable has been received by the CSD, and notice to that effect has been given to the Noteholder in accordance with Condition 18 (*Notices*).

## 10.11.2 Applicable Procedures

The redemption and partial redemption of Beneficial Interests shall take place in accordance with the Applicable Procedures and the Securities Services Act.

# 11. TAXATION

All payments of principal and interest in respect of the Notes by the Issuer will be made without withholding or deduction for or on account of any present or future taxes or duties, assessments or governmental charges of whatever nature imposed or levied by or on behalf of South Africa or any political subdivision or any authority thereof or therein having power to tax, unless such withholding or deduction is required by law.

In such event, the Issuer will pay such additional amounts as shall be necessary in order that the net amounts received by the holders of the Notes after such withholding or deduction shall equal the respective amounts of principal and interest which would otherwise have been receivable in respect of the Notes, as the case may be, in the absence of such withholding or deduction, except that no such additional amounts shall be payable with respect to any Note:

- 11.1 held by or on behalf of a Noteholder who is liable for such taxes or duties in respect of such Note by reason of his having some connection with South Africa other than the mere holding of such Note or the receipt of principal or interest in respect thereof; or
- 11.2 held by or on behalf of a Noteholder who would not be liable or subject to the withholding or deduction by making a declaration of non-residency or other similar claim for exemption to the relevant tax authority (the effect of which is not to require the disclosure of the identity of the relevant Noteholder); or
- 11.3 where such withholding tax or deduction is in respect of withholding tax levied on interest payments in terms of the Income Tax Act; or
- where such withholding or deduction is in respect of taxes levied or imposed on interest or principal payments only by virtue of the inclusion of such payments in the taxable income (as defined in section 1 of the Income Tax Act) or taxable capital gain (as defined in paragraph 1 of Schedule 8 to the Income Tax Act) of any Noteholder; or
- where (in the case of payment of principal and/or interest which is conditional on surrender and/or presentation of the relevant Individual Certificate in accordance with the Terms and Conditions) the relevant Individual Certificate is surrendered and/or presented more than 30 days after the Relevant Date, except to the extent that the Noteholder thereof would have been entitled to an additional amount on presenting the same for payment on such thirtieth day; or
- if such withholding or deduction arises through the exercise by revenue authorities of special powers in respect of tax defaulters; or
- 11.7 where the Noteholder is entitled to claim a tax reduction, credit or similar benefit in respect of such withholding or deduction in terms of the Noteholder's domestic tax laws or applicable double tax treaty, and such tax reduction, credit or similar benefit is actually granted to the Noteholder.

Any reference in these Terms and Conditions to any amounts in respect of the Notes shall be deemed also to refer to any additional amounts which may be payable under these Terms and Conditions or under any undertakings given in addition to, or in substitution for, these Terms and Conditions.

# 12. EXCHANGE OF BENEFICIAL INTERESTS AND REPLACEMENT OF INDIVIDUAL CERTIFICATES

# 12.1 Exchange of Beneficial Interests

- 12.1.1 The holder of a Beneficial Interest in Notes may, in terms of the Applicable Procedures and subject to section 44 of the Securities Services Act, by written notice to the holder's nominated Participant (or, if such holder is a Participant, the CSD), request that such Beneficial Interest be exchanged for Notes in definitive form represented by an Individual Certificate (the "Exchange Notice"). The Exchange Notice shall specify (i) the name, address and bank account details of the holder of the Beneficial Interest and (ii) the day on which such Beneficial Interest is to be exchanged for an Individual Certificate; provided that such day shall be a Business Day and shall fall not less than 30 days after the day on which such Exchange Notice is given.
- The holder's nominated Participant will, following receipt of the Exchange Notice, through the CSD, notify the Transfer Agent that it is required to exchange such Beneficial Interest for Notes represented by an Individual Certificate. The Transfer Agent will, as soon as is practicable but within 14 days after receiving such notice, in accordance with the Applicable Procedures, procure that an Individual Certificate is prepared, authenticated and made available for delivery, on a Business Day falling within the aforementioned 14 day period, to the holder of the Beneficial Interest at the Specified Office of the Transfer Agent; provided that joint holders of a Beneficial Interest shall be entitled to receive only

one Individual Certificate in respect of that joint holding, and the delivery to one of those joint holders shall be delivery to all of them.

- 12.1.3 In the case of the exchange of a Beneficial Interest in Notes issued in uncertificated form:
  - (i) the CSD's Nominee will surrender (through the CSD system) such uncertificated Notes to the Transfer Agent at its Specified Office; and
  - (ii) the Transfer Agent will obtain the release of such uncertificated Notes from the CSD in accordance with the Applicable Procedures.
- An Individual Certificate shall, in relation to a Beneficial Interest in any number of Notes issued in uncertificated form of a particular aggregate Nominal Amount standing to the account of the holder thereof, represent that number of Notes of that aggregate Nominal Amount, and shall otherwise be in such form as may be agreed between the Issuer and the Transfer Agent; provided that if such aggregate Nominal Amount is equivalent to a fraction of the Specified Denomination or a fraction of any multiple thereof, such Individual Certificate shall be issued in accordance with, and be governed by, the Applicable Procedures.

## 12.2 Replacement

If any Individual Certificate is worn out, mutilated, defaced, stolen, destroyed or lost it may be replaced at the specified office of the Transfer Agent, on payment by the claimant of such costs and expenses as may be incurred in connection therewith and the provision of such indemnity as the Issuer and the Transfer Agent may reasonably require. Worn out, mutilated or defaced Individual Certificates must be surrendered at the Specified Office of the Transfer Agent before replacements will be issued.

## 12.3 Death and sequestration or liquidation of Noteholder

Any person becoming entitled to Registered Notes in consequence of the death, sequestration or liquidation of the holder of such Notes may, upon producing evidence to the satisfaction of the Issuer that he holds the position in respect of which he proposes to act under this Condition 12.3 or of his title as the Issuer and the Transfer Agent shall require, be registered himself as the holder of such Notes or, subject to the Applicable Procedures, this Condition 12.3 and Condition 14.2 (*Transfer of Notes represented by Individual Certificates*), may transfer such Notes. The Issuer and (if applicable) the CSD and the relevant Participant shall be entitled to retain any amount payable upon the Notes to which any person is so entitled until such person shall be registered as aforesaid or until such time such Notes are duly transferred.

#### 12.4 **Costs**

The costs and expenses of the printing, issue and delivery of each Individual Certificate and all taxes and governmental charges that may be imposed in relation to such Individual Certificate and/or the printing, issue and delivery of such Individual Certificate shall be borne by the holder of the Notes represented by that Individual Certificate. Separate costs and expenses relating to the provision of Individual Certificates and/or the transfer of Notes may be levied by other persons, such as a Participant, under the Applicable Procedures, and such costs and expenses shall not be borne by the Issuer. The costs and expenses of the delivery of Certificates and all taxes or governmental charges or insurance charges that may be imposed in relation to such mode of delivery shall be borne by the Noteholder.

## 13. **REGISTER**

- 13.1 The Register of Noteholders:
- shall be kept at the Specified Office of the Transfer Agent or such other person as may be appointed for the time being by the Issuer to maintain the Register;
- 13.1.2 shall contain the names, addresses and bank account numbers of the registered Noteholders:
- 13.1.3 shall show the total Nominal Amount of the Notes held by Noteholders;
- 13.1.4 shall show the dates upon which each of the Noteholders was registered as such;

- 13.1.5 shall show the serial numbers of the Individual Certificates and the dates of issue thereof;
- 13.1.6 shall be open for inspection at all reasonable times during business hours on Business Days by any Noteholder or any person authorised in writing by a Noteholder; and
- 13.1.7 shall be closed during the Books Closed Period.
- 13.2 The Transfer Agent shall alter the Register in respect of any change of name, address or account number of any of the Noteholders of which it is notified.
- 13.3 Except as provided for in these Terms and Conditions or as required by law, in respect of Notes, the Issuer will only recognise a Noteholder as the owner of the Notes registered in that Noteholder's name as per the Register.
- 13.4 Except as provided for in these Terms and Conditions or as required by law, the Issuer shall not be bound to enter any trust in the Register or to take notice of or to accede to the execution of any trust (express, implied or constructive) to which any Individual Certificate may be subject.

## 14. TRANSFER OF NOTES

## 14.1 Transfer of Beneficial Interests in Notes held in the CSD

- 14.1.1 Beneficial Interests may be transferred only in accordance with the Applicable Procedures through the CSD.
- 14.1.2 Transfers of Beneficial Interests to and from clients of Participants occur by way of electronic book entry in the securities accounts maintained by the Participants for their clients, in accordance with the Applicable Procedures.
- 14.1.3 Transfers of Beneficial Interests among Participants occur through electronic book entry in the central securities accounts maintained by the CSD for the Participants, in accordance with the Applicable Procedures.
- 14.1.4 Transfers of Beneficial Interests in Notes will not be recorded in the Register and the CSD's Nominee will continue to be reflected in the Register as the Noteholder of such Notes notwithstanding such transfers.

## 14.2 Transfer of Notes represented by Individual Certificates

- 14.2.1 In order for any transfer of Notes represented by an Individual Certificate to be recorded in the Register, and for such transfer to be recognised by the Issuer:
  - (i) the transfer of such Notes must be embodied in a Transfer Form;
  - (ii) the Transfer Form must be signed by the registered Noteholder of such Notes and the transferee, or any authorised representatives of that registered Noteholder or transferee; and
  - (iii) the Transfer Form must be delivered to the Transfer Agent at its Specified Office together with the Individual Certificate representing such Notes for cancellation.
- 14.2.2 Notes represented by an Individual Certificate may only be transferred, in whole or in part, in amounts of not less than the Specified Denomination (or any multiple thereof).
- Subject to this Condition 14.2, the Transfer Agent will, within 3 Business Days of receipt by it of a valid Transfer Form (or such longer period as may be required to comply with any applicable laws and/or Applicable Procedures), record the transfer of Notes represented by an Individual Certificate (or the relevant portion of such Notes) in the Register, and authenticate and deliver to the transferee at the Transfer Agent's Specified Office or, at the risk of the transferee, send by mail to such address as the transferee may request, a new Individual Certificate in respect of the Notes transferred reflecting the outstanding Nominal Amount of the Notes transferred.
- 14.2.4 Where a Noteholder has transferred a portion only of Notes represented by an Individual Certificate, the Transfer Agent will authenticate and deliver to such Noteholder at the Transfer Agent's Specified Office or, at the risk of such Noteholder, send by mail to such

address as such Noteholder may request, at the risk of such Noteholder, a new Individual Certificate representing the balance of the Notes held by such Noteholder.

- (i) The transferor of any Notes represented by an Individual Certificate will be deemed to remain the owner thereof until the transferee is registered in the Register as the holder thereof.
- (ii) Before any transfer of Notes represented by an Individual Certificate is registered in the Register, all relevant transfer taxes (if any) must have been paid by the transferor and/or the transferee and such evidence must be furnished as the Issuer and the Transfer Agent may reasonably require as to the identity and title of the transferor and the transferee.
- (iii) No transfer of any Notes represented by an Individual Certificate will be registered whilst the Register is closed as contemplated in Condition 13 (*Register*).

If a transfer of any Notes represented by an Individual Certificate is registered in the Register, the Transfer Form and cancelled Individual Certificate will be retained by the Transfer Agent.

If a transfer is registered then the transfer form and cancelled Individual Certificate will be retained by the Transfer Agent.

In the event of a partial redemption of Notes under Condition 10.3 (*Redemption at the Option of the Issuer*), the Transfer Agent shall not be required in terms of Condition 10.3 (*Redemption at the Option of the Issuer*), to register the transfer of any Notes during the period beginning on the tenth day before the date of the partial redemption and ending on the date of the partial redemption (both inclusive).

## 15. PRESCRIPTION

The Notes will become void unless presented for payment of principal within a period of three years after their redemption date.

## 16. EVENTS OF DEFAULT

## 16.1 **Senior Notes**

If, for any particular Series of Notes, one or more of the following events ("Events of Default") shall have occurred and be continuing:

- the Issuer fails to pay any Nominal Amount due under the Senior Notes on its due date for payment thereof and any such failure continues for a period of 5 (five) Business Days, after receiving written notice from any of the Senior Noteholders demanding such payment; or
- the Issuer fails to pay any interest due under the Senior Notes on its due date for payment thereof and any such failure continues for a period of 3 (three) Business Days, after receiving written notice from any of the Senior Noteholders demanding such payment; or
- the Issuer fails to perform or observe any of its other material obligations or undertakings (not specifically covered elsewhere in this clause 16.1) under or in respect of any of the Senior Notes and such failure continues for a period of 30 (thirty) calendar days after receipt by the Issuer of a notice from the Senior Noteholders (in accordance with Condition 18 (Notices)) in respect of such failure specifying the failure and requesting the Issuer to remedy same; or
- the Issuer fails to remedy or fails to procure that any Material Subsidiary remedies, as the case may be, a breach of Condition 7.1 (Negative Pledge) within 21 (twenty one) Business Days of receiving written notice from the Senior Noteholders demanding such remedy; or
- the Issuer or any Material Subsidiary, as the case may be, defaults in the payment of the principal or interest, or any obligations in respect of Material Indebtedness of, or assumed or guaranteed by the Issuer or any Material Subsidiary, as the case may be, when and as the same shall become due and payable and where notice has been given to the Issuer or any Material Subsidiary, as the case may be, of the default and if such

default shall have continued for more than the notice period (if any) applicable thereto and the time for payment of such interest or principal or other obligation has not been effectively extended or if any such obligations of, or assumed or guaranteed by, the Issuer or any Material Subsidiary, as the case may be, shall have become repayable before the due date thereof as a result of acceleration of maturity by reason of the occurrence of any event of default thereunder; or

- any action, condition or thing, including obtaining any consent, licence approval or authorisation now or in future necessary to enable the Issuer to comply with its respective obligations under the Notes is not in place or any such consent, licence, approval or authorisation is revoked, modified, withdrawn or withheld or ceases to be in full force and effect, resulting in the Issuer being unable to perform any of its respective payment or other obligations in terms of the Notes and the Issuer fails to take reasonable steps to remedy such circumstances within 7 (seven) Business Days of receiving written notice from the Noteholders demanding such remedy; or
- an order by any court of competent jurisdiction or authority for the liquidation, winding-up, 16.1.7 dissolution or placement under supervision and commencement of business rescue proceedings of the Issuer or any Material Subsidiary, as the case may be, is made whether provisionally (and not dismissed or withdrawn within 30 (thirty) days thereof) or finally, or the Issuer or any Material Subsidiary, as the case may be, is placed under voluntary liquidation, curatorship or a meeting is convened to consider the passing of a resolution, or a resolution is passed, to authorise the implementation of any business rescue proceedings in respect of the Issuer or any Material Subsidiary, provided that no liquidation, curatorship, winding-up, dissolution or business rescue proceedings shall constitute an Event of Default if (i) the liquidation, winding-up, dissolution or business rescue proceedings is for the purposes of effecting an amalgamation, merger, demerger, consolidation, reorganisation or other similar arrangement within the Growthpoint Group with any third party; or (ii) the liquidation, winding-up, dissolution or business rescue proceedings is for the purposes of effecting an amalgamation, merger, demerger, consolidation, reorganization or other similar arrangement, the terms of which were approved by an Extraordinary Resolution of Noteholders before the date of the liquidation, winding-up, dissolution or business rescue proceedings; or
- the Issuer or any Material Subsidiary, as the case may be, initiates or consents to judicial proceedings relating to itself under any applicable compromise with creditors, liquidation, winding-up, business rescue or insolvency or other similar laws or compromises or attempts to compromise, with its creditors generally (or any significant class of creditors) or any meeting of creditors is convened by the Issuer or any Material Subsidiary, as the case may be, to consider a proposal for an arrangement or compromise with its creditors generally (or any significant class of its creditors), save for any such initiation, consent, attempt or convening of a meeting which relates to the Issuer or any of its Material Subsidiaries and is for the purposes of an internal reconstruction or reorganisation within the Growthpoint Group; or
- if a person validly attaches in execution the whole or a material part of the undertaking or assets of the Issuer or any Material Subsidiary, as the case may be, or an execution or attachment or other process is validly levied, enforced upon, sued out or put in force against the whole or a material part of the undertaking or assets of any of them in both instances following a judgement against the Issuer or any Material Subsidiary, as the case may be, by a court of competent jurisdiction and such is not discharged within 30 (thirty) days; or
- any other Event of Default provided for such Series, as specified in the Applicable Pricing Supplement;

then any Senior Noteholder may, by written notice to the Issuer at the registered office of the Issuer, effective upon the date of receipt thereof by the Issuer, declare the Senior Notes held by the Senior Noteholder to be forthwith due and payable whereupon the same shall become forthwith due and payable at the Early Redemption Amount (as described in Condition 10.4 (*Redemption at the Option of Senior Noteholders*)), together with accrued interest (if any) to the date of repayment, or as specified in the Applicable Pricing Supplement, failing which the Senior Noteholders may by written notice to the Guarantors at

the registered office of the Guarantors demand payment in terms of the Guarantee, provided that no such action may be taken by a holder of Senior Notes if the Issuer withholds or refuses to make any such payment in order to comply with any law or regulation of South Africa or to comply with any order of a court of competent jurisdiction.

For the purposes of Condition 16.1.5, any Indebtedness which is in a currency other than South African Rand shall be converted into South African Rand at the spot rate for the sale of South African Rand against the purchase of the relevant currency quoted by any leading bank of South Africa selected on the date of such Event of Default.

## 16.2 **Subordinated Notes**

If the Issuer defaults in relation to Subordinated Notes in the payment of any amount payable in respect of such Notes, and such default continues for a period of 7 (seven) Business Days after receiving written notice from any of the holders of Subordinated Notes, or if an Event of Default as contemplated in Condition 16.1.7 occurs, any holder of a Subordinated Note may, subject as provided below, at its discretion and without notice, institute such proceedings against the Issuer as it may think fit to enforce the obligations of the Issuer under such Subordinated Notes, provided that the Issuer shall not be obliged, save in the case of liquidation, winding-up or business rescue proceedings, to pay any sum or sums sooner than the same would otherwise have been payable by it.

In the event of the liquidation, winding-up or business rescue, whether finally or provisionally, of the Issuer, otherwise than for the purposes of an amalgamation, merger, consolidation or re-organisation not involving liquidation, winding-up, bankruptcy or business rescue proceedings then any holder of Subordinated Notes issued by the Issuer may by written notice to the Issuer at its registered office, require that its Subordinated Notes are immediately due and repayable at their Early Redemption Amount together with the accrued interest to the date of payment, save that the Noteholders of Subordinated Notes may only receive payment once all the other creditors of the Issuer have been paid in full.

#### 16.3 Notification of Event of Default

If the Issuer becomes aware of the occurrence of any Event of Default, the Issuer shall forthwith notify all Noteholders in accordance with Condition 18 (*Notices*), the Dealers and the JSE in writing.

# 17. CALCULATION AGENT, TRANSFER AGENT, PAYING AGENT AND SETTLEMENT AGENT

Any third party appointed by the Issuer as Calculation Agent, Transfer Agent, Paying Agent or otherwise shall act solely as the agents of the Issuer and does not assume any obligation towards or relationship of agency or trust for or with any Noteholders. The Issuer is entitled to vary or terminate the appointment of such agents and/or appoint additional or other agents and/or approve any change in the specified office through which any agent acts.

# 18. NOTICES

- 18.1 Notices to holders of Notes shall be valid if mailed to their registered addresses appearing in the Register. Any such notice shall be deemed to have been given on the seventh day after the day on which it is mailed.
- 18.2 In the event of there being any Individual Certificates in issue, such notices shall be published, not earlier than four days after the date of posting of such notice in terms of this clause:
- in an English language daily newspaper of general circulation in South Africa; and
- for so long as the Notes are listed on the Interest Rate Market of the JSE, a daily newspaper of general circulation in the city in which the JSE is situated, and any such notices shall be deemed to have been given on the date of first publication.
- 18.3 Notwithstanding the provisions of Condition 18.1, for so long as all of the Notes in a Tranche are held in their entirety in the CSD, they may be substituted for the notice contemplated in Condition 18.1, the delivery by hand or transmission by electronic means, as the case may be, of the relevant notice to the CSD's Nominee (as the registered holder of such Notes), the Participants and the JSE for communication by them to the holders of Beneficial Interests in such Notes in accordance with the Applicable Procedures. Each such notice will

- be deemed to have been received by the holders of Beneficial Interests on the day of delivery of such notice to the CSD's Nominee.
- Any notice to the Issuer shall be deemed to have been received by the Issuer, if delivered to the registered office of the Issuer, on the date of delivery, and if sent by registered mail, on the seventh day after the day on which it is sent. The Issuer may change its registered office upon prior written notice to Noteholders specifying such new registered office.
- For so long as any of the Notes are uncertificated notice may be given by any holder of an uncertificated Note to the Issuer via the relevant Settlement Agent in accordance with the Applicable Procedures, in such manner as the Issuer and the relevant Participants may approve for this purpose.

## 19. AMENDMENT OF THESE CONDITIONS

- 19.1 These Terms and Conditions set out all the rights and obligations relating to the Notes and, subject to the further provisions of this Condition 19, no addition, variation or consensual cancellation of these Terms and Conditions shall be of any force or effect unless reduced to writing and signed by or on behalf of the Issuer, the Guarantors and the Noteholders.
- 19.2 No modification of these Terms and Conditions may be effected without the written agreement of the Issuer and the Guarantors. The Issuer may effect, without the consent of the relevant Class of Noteholders, any modification of the Terms and Conditions which is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of the law of the jurisdiction in which the Issuer is established, provided that the JSE or such other Financial Exchange, as the case may be, shall be notified. Any modification of these Terms and Conditions which may have a direct effect on compliance with the debt listings requirements of the JSE or such other Financial Exchange, as the case may be, will require the approval of the JSE or such other Financial Exchange, as the case may be. Any such modification shall be binding on the relevant Class of Noteholders and any such modification shall be communicated to the relevant Class of Noteholders in accordance with Condition 18 (*Notices*) as soon as is practicable thereafter.
- The Issuer may, subject to the written consent of the Guarantors, with the prior sanction of an Extraordinary Resolution of Noteholders or with the prior written consent of Noteholders holding not less than 75% (seventy-five per cent) in Nominal Amount of the Notes Outstanding from time to time, amend these Terms and Conditions, provided that no such amendment shall be of any force or effect unless notice of the intention to make such amendment shall have been given to all Noteholders in terms of Condition 18 (*Notices*).

## 20. MEETINGS OF NOTEHOLDERS

- 20.1 The Issuer may at any time convene a meeting of all Noteholders or holders of any Series of Notes upon at least 21 calendar days' prior written notice to such Noteholders. This notice is required to be given in terms of Condition 18 (*Notices*). Such notice shall specify the date, place and time of the meeting to be held, which place shall be in South Africa.
- 20.2 Every director or duly appointed representative of the Issuer may attend and speak at a meeting of Noteholders, but shall not be entitled to vote, other than as a proxy or representative of a Noteholder.
- 20.3 Noteholders holding not less than 25% (twenty-five per cent) in Nominal Amount of the outstanding Notes shall be able to request the Issuer to convene a meeting of Noteholders. Should the Issuer fail to requisition such a meeting within 10 days of such a request being received by the Issuer, the Noteholders requesting such a meeting may convene such meeting.
- A Noteholder may by an instrument in writing (a "form of proxy") signed by the holder or, in the case of a corporation, executed under its common seal or signed on its behalf by an attorney or a duly authorised officer of the corporation, appoint any person (a "proxy") to act on his or its behalf in connection with any meeting or proposed meeting of the Noteholders.
- Any Noteholder which is a corporation may by resolution of its directors or other governing body authorise any person to act as its representative (a "representative") in connection with any meeting or proposed meeting of the Noteholders.

- 20.6 Any proxy or representative appointed shall, so long as the appointment remains in force, be deemed for all purposes in connection with any meeting or proposed meeting of the Noteholder specified in the appointment, to be the holder of the Notes to which the appointment relates and the holder of the Notes shall be deemed for such purposes not to be the holder.
- 20.7 The chairperson of the meeting shall be appointed by the Issuer. The procedures to be followed at the meeting shall be as determined by the chairperson subject to the remaining provisions of this Condition 20. Should the Noteholder requisition a meeting, and the Issuer fail to call such a meeting within 10 days of the requisition, then the chairperson of the meeting held at the instance of the Noteholders shall be selected by a majority of Noteholders present in person, by representative or by proxy.
- 20.8 At any such meeting one or more Noteholders present in person, by representative or by proxy, holding in aggregate not less than one third of the Nominal Amount of Notes for the time being outstanding shall form a quorum for the transaction of business. On a poll, each Noteholder present in person or by proxy at the meeting shall have the number of votes equal to the number of Notes, by denomination, held by the Noteholder.

## 21. FURTHER ISSUES

The Issuer shall be at liberty from time to time without the consent of the Noteholders to create and issue further Notes having terms and conditions the same as any of the other Notes issued under the Programme or the same in all respects save for the amount and date of the first payment of interest thereon, the Issue Price and the Issue Date, so that the further Notes shall be consolidated to form a single Series with the Outstanding Notes.

#### 22. GOVERNING LAW

- 22.1 These Terms and Conditions, the Guarantee and all rights and obligations to the Notes are governed by, and shall be construed in accordance with, the laws of South Africa in force from time to time.
- 22.2 The High Court of South Africa (South Gauteng High Court, Johannesburg) is to have non-exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Terms and Conditions or the Notes, as the case may be, and accordingly any legal action or proceedings arising out of or in connection with the Terms and Conditions or the Notes, as the case may be, may be brought in such court.

**SIGNED** at SANDTON on this 26<sup>th</sup> day of January 2012.

For and on behalf of GROWTHPOINT PROPERTIES LIMITED

Name:	Name:
Capacity: Director	Capacity: Director
Who warrants his/her authority hereto	Who warrants his/her authority hereto

## **USE OF PROCEEDS**

Capitalised terms used in this section headed "Use of Proceeds" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

For purposes of the Commercial Paper Regulations published in Government Notice 2172 in Government Gazette 16167 of 14 December 1994 under section 90 of the Banks Act, 1990 (the "Commercial Paper Regulations") it is recorded that the "Ultimate Borrower", as defined in the Commercial Paper Regulations, of the net proceeds from each Tranche of Notes will be the Issuer, unless otherwise indicated in the Applicable Pricing Supplement.

The proceeds from each issue of Notes will be applied by the Issuer for its general corporate purposes, or as may otherwise be described in the Applicable Pricing Supplement.

#### TERMS AND CONDITIONS OF THE GUARANTEE

#### **GUARANTEE**

We, the undersigned,

## **METBOARD PROPERTIES LIMITED**

(Registration Number: 1998/005425/06), being a public company incorporated in accordance with the laws of South Africa; and

## PARAMOUNT PROPERTY FUND LIMITED

(Registration Number: 1945/019928/06), being a public company incorporated in accordance with the laws of South Africa.

each a "Guarantor" and collectively herein being referred to as the "Guarantors",

hereby, jointly and severally, irrevocably and unconditionally guarantee (as primary obligor and not merely as surety) to the holders of notes (the "Noteholders") issued or to be issued by Growthpoint Properties Limited (Registration Number 1987/004988/06) (the "Issuer") under the Growthpoint Properties Limited ZAR5,000,000,000 Domestic Medium Term Note Programme (the "Programme"), the due and punctual performance of all obligations which the Issuer may now have or have incurred or in the future may incur to the Noteholders and the due and punctual payment, in South African Rand, of all amounts owing by the Issuer in respect of the Notes arising under the Programme pursuant to the Programme Memorandum issued by the Issuer, dated 3 November 2009 (the "Programme Memorandum").

- 1. Terms used but not defined herein have the meanings set forth in section of the Programme Memorandum headed "*Terms and Conditions of the Notes*" (the "**Terms and Conditions**").
- 2. All payments made under this Guarantee shall be made mutatis mutandis in accordance with Conditions 8 (Interest) and 9 (Payments) of the Terms and Conditions.
- 3. This Guarantee shall be binding on the each Guarantor jointly and severally, and shall continue to be binding on such Guarantor and, with respect to any payment, or any part thereof, of principal and/or interest on any Note that is rescinded or must otherwise be returned by the Paying Agent or any Noteholder if such rescission or return of payment has been compelled by law as the result of the insolvency of any of the Issuer or any other person or if such rescission or return of payment is a result of any law, regulation or decree applicable to the Issuer or such persons.
- 4. Each Guarantor hereby renounces, jointly and severally, all benefits arising from the legal exceptions "non numeratae pecuniae" (no money was paid over), "non causa debiti" (lack of actionable debt), "errore calculi" (mistake in calculation of amount due) and "beneficia excussionis et divisionis" (the benefits of excussion and division), with the force and effect of which such Guarantor hereby declares it to be fully acquainted. Each Guarantor agrees that this Guarantee is to be in addition and without prejudice to any other suretyship/s and security/ies now or hereafter to be held by the Noteholders and shall remain in force as a continuing security notwithstanding any intermediate settlement of account and notwithstanding any legal disability of such Guarantor.
- 5. For so long as a Tranche of Senior Notes remains Outstanding, each Guarantor undertakes not to, and will procure that it shall not, create or permit the creation of any Encumbrance, other than any Permitted Encumbrance over any of its present or future businesses, undertakings, assets or revenues (including any uncalled capital) to secure any present or future Indebtedness of the Issuer or such Guarantor or any guarantee or indemnity given in respect of any present or future Indebtedness (save for those that have been accorded a preference by

law) without at the same time securing all Senior Notes equally and rateably with such Indebtedness or any such guarantee or indemnity or providing such other security as may be approved by Extraordinary Resolution of the Senior Noteholders, unless the provision of any such security is waived by an Extraordinary Resolution of the Senior Noteholders.

- 6. No action in respect of any collateral or security given by the Issuer, or any other persons, in respect of the Notes is required to be taken before action is taken against any of the Guarantors under this Guarantee, and the existence or enforceability of this Guarantee shall not affect or be affected by any other security held in respect of the Issuer's obligations under the Notes.
- 7. Any admission made by the Issuer in respect of the Notes shall be binding on each Guarantor.
- 8. A demand made under this Guarantee by any Noteholder after an Event of Default has occurred and while it is continuing shall be made in writing to all or any of the Guarantors at the address specified below.
- 9. Payment to the Paying Agent under this Guarantee shall:
- 9.1 be made by and of the Guarantors to the Paying Agent not later than 3 (three) Business Days after receipt of a demand in accordance with clause 8;
- 9.2 discharge any of the Guarantors of its applicable obligations to the Noteholders under this Guarantee: and
- 9.3 pro tanto discharge the Issuer of its corresponding obligations to the Noteholders under the Notes.
- 10. Notwithstanding any part payment by the Guarantors or on the Guarantors' behalf, the Guarantors shall have no right to any cession of action in respect of such part payment and shall not be entitled to take any action against the Issuer or against any other surety for the Issuer in respect thereof unless and until the indebtedness of the Issuer to the Noteholders shall have been discharged in full.
- 11. Each notice, demand or other communication under this Guarantee shall be in writing and be delivered personally or by recognised courier or facsimile and be deemed to have been given:
- 11.1 in the case of a facsimile, on the first Business Day following the date of transmission; and
- 11.2 in the case of a letter, when delivered; and
- 11.3 shall be sent to the Guarantors at:

## **Growthpoint Properties Limited**

Physical: The Place

1 Sandton Drive

Sandton

Attention: Mr. S Snowball Facsimile number: 086 679 1286

or to such other address in South Africa or facsimile number as is notified from time to time by the Guarantors to the Noteholders in accordance with Condition 18 (*Notices*) of the Terms and Conditions.

- 12. Each Guarantor chooses the above address as its *domicilium citandi et executandi* for all purposes under this Guarantee, whether in respect of court process, notices or other documents or communications of whatsoever nature.
- 13. This Guarantee is, and all rights and obligations relating to this Guarantee are, governed by, and shall be construed in accordance with, the laws of South Africa.
- 14. This Guarantee will terminate upon all of the obligations of the Issuer under the Notes being fully and finally discharged in accordance with the Terms and Conditions.

- 15. Each Guarantor agrees for the benefit of the Noteholders that the South Gauteng High Court, Johannesburg, South Africa shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes which may arise out of or in connection with this Guarantee and, for such purposes, irrevocably submits to the jurisdiction of such court.
- 16. This Guarantee will be deposited with, and be held by, the Paying Agent until the later of:
- 16.1 the date on which the Programme is terminated by the Issuer; and
- the date on which all of the obligations of the Issuer and the Guarantors under or in respect of the Notes have been discharged in full.
- 17. Each Guarantor acknowledges and agrees that each Noteholder shall be entitled to require the Paying Agent to produce the original of this Guarantee on request and further shall be entitled to require the Paying Agent, which shall be obliged, to provide a copy of this Guarantee to that Noteholder on request. In holding the Guarantee, the Paying Agent shall not act in any fiduciary or similar capacity for the Noteholders and shall not accept any liability, duty or responsibility to Noteholders in this regard.
- 18. This Guarantee constitutes the whole agreement relating to the subject matter hereof. No amendment or consensual cancellation of this Guarantee or any provision or term hereof shall be binding unless approved by Extraordinary Resolution of Noteholders and thereafter recorded in a written document signed by each Guarantor. Any waiver or relaxation or suspension given or made shall be strictly construed as relating strictly to the matter in respect whereof it was made or given.

#### **DESCRIPTION OF GROWTHPOINT PROPERTIES LIMITED**

## 1. INTRODUCTION

Growthpoint Properties Limited ("**Growthpoint**") is a property investment holding company, incorporated and registered as a public company on 12 October 1987. As at 30 June 2011, Growthpoint is the largest listed property company on the JSE, with a market capitalisation in excess of R29.1 billion.

Growthpoint's business is to invest in quality rental generating properties as long-term investments. The properties are maintained, upgraded and refurbished where necessary so as to at least maintain the value of the investment in the long-term.

Growthpoint's current capital structure comprises ordinary shares, which are linked to unsecured, subordinated, variable rate debentures in the ratio of one ordinary share of five cents linked to 10 debentures of 250 cents each. This linkage means that each share may only be issued and traded on the JSE as a linked unit together with the debentures to which it is linked.

Growthpoint has a diversified portfolio of 424 properties in South Africa, 37 properties in Australia and a 50% interest in the properties on the V & A Waterfront, valued at more than R45,7 billion at 30 June 2011, made up as follows:

Retail R12,0 billion (26%)
Office R13,7 billion (30%)
Industrial R6,8 billion (15%)
V & A Waterfront R4,8 billion (11%)
Australia R8,4 billion (18%)

The bulk of Growthpoint's gross lettable area is situated in Gauteng (63%), with the balance located in the Western Cape (18%), KwaZulu Natal (13%), and other provinces throughout South Africa and Namibia (6%).

Growthpoint is a "fully integrated" internally managed property company on the JSE employing approximately 456 staff.

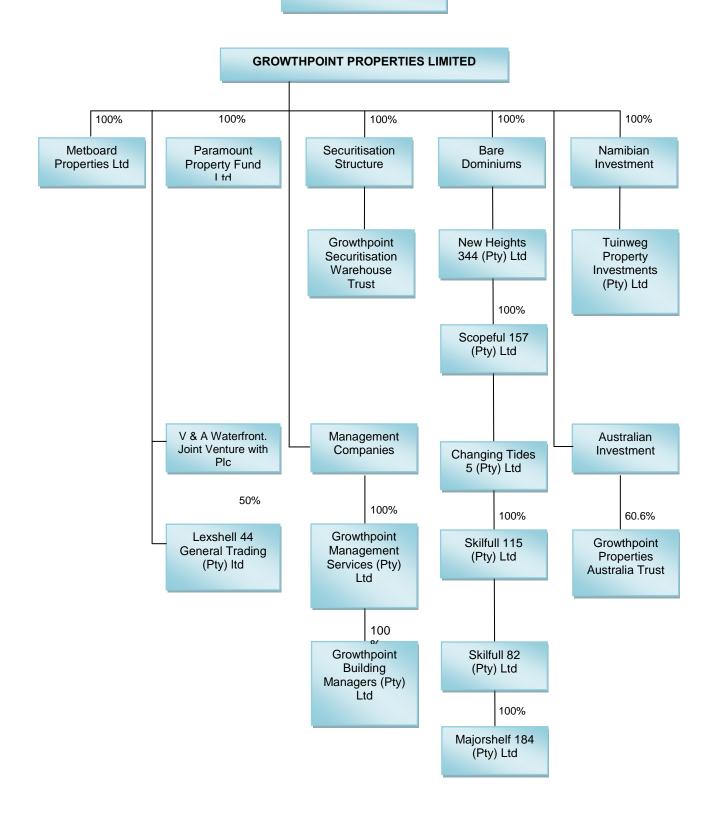
Metboard Properties Limited ("**Metboard Properties**") is a 100%-owned subsidiary of Growthpoint. It is an investment property company that owns a portfolio of industrial properties to generate rental income over the long term. At 30 June 2011 Metboard Properties owned 142 properties valued at R3,14 billion.

Paramount Property Fund Limited ("**Paramount Property Fund**") is a 100%-owned subsidiary of Growthpoint. It is an investment property company that owns a portfolio of retail, office and industrial properties to generate rental income over the long term. At 30 June 2011 Paramount Property Fund owned 73 properties valued at R4,3 billion.

# 2. **ORGANOGRAM**

Growthpoint Group structure as at 30 June 2011:

# **GROUP STRUCTURE**



# 3. BACKGROUND AND HISTORY

OCT 1987	-	Registered as a public company and listed under the "Financial – Real Estate" sector of the JSE
AUG 2001	-	Own nine properties worth R100 million, with a market capitalisation of R30 million
SEP 2001	-	Reverse listing of the Mines Pension Funds property portfolio into Growthpoint (R1,5 billion)
DEC 2002	-	Acquisition of portfolio of listed property units from Mines Pension Funds (R650 million)
MAY 2003	-	Acquisition of 51 properties via merger with Primegro Properties Limited (R2,5 billion)
JUN 2004	-	Acquisition of the Investec Bank Limited buildings in Sandton and Cape Town (R995 million)
JUN 2005	-	Acquisition of 48 properties from Tresso Trading 119 (Proprietary) Limited (R1,1 billion)
AUG 2005	-	Black Economic Empowerment (" <b>BEE</b> ") partner (AMU Trust) acquire 100 million Growthpoint units (R900 million)
NOV 2005	-	First Commercial Mortgage Backed Securitisation ("CMBS") issue (R805 million)
JUN 2006	-	Acquisition of 23 properties from Tresso Trading 119 (Proprietary) Limited (R1,4 billion)
JUN 2006	-	Metboard Properties scheme of arrangement – Industrial portfolio of 163 properties (R2,4 billion)
JUN 2006	-	Second CMBS issue (R969 million)
OCT 2006	-	Third CMBS issue (R1,0 billion)
NOV 2006	-	Fourth CMBS issue (R1,5 billion)
DEC 2006	-	BEE partner Phatsima Properties (Proprietary) Limited acquires 22 million Growthpoint linked units (R280 million)
JAN 2007	-	Acquisition of Paramount Property Fund (R3,4 billion)
JUL 2007	-	Acquisition of property asset management and property administration businesses of Investec Property Group (R1,6 billion)
OCT 2007	-	Successful rights issue of R1,6 billion
MAY 2008	-	Launch of Property Point, an enterprise development to encourage the development of small black-owned businesses (" <b>Property Point</b> ")
		Growthpoint moves into its iconic head office building, The Place at 1 Sandton Drive, Sandton, Gauteng
DEC 2008	-	Inclusion in JSE Top 40 Index
		Successful rights issue of R1,7 billion
		Successful completion of acquisition and development pipeline of R4,6 billion
JUN 2009	-	Acquisition of R1,9 billion worth of properties during the 2008/09 financial year
MAY 2009	-	Acquisition of controlling share in Australian Securities Exchange listed OIF in Australia
JUN 2009	-	Largest South African listed property company on the JSE, with market

Distribution reinvestment option - retain R580 million

Vendor placement raising R1,3 billion

Growthpoint became the first South African listed property company to successfully enter the Commercial Paper ("CP") market with its R500 million inaugural senior unsecured CP issue

Growthpoint debuts on the JSE's Socially Responsible Investment

capitalisation of R18,3 billion and asset value of over R29 billion

JUN 2010 - Largest South African listed property company on the JSE, with market

- Largest South African listed property company on the JSE, with market capitalisation of R24 billion and property assets valued at more than R34,9 billion

DEC 2010 - First South African Property company to issue a corporate bond. R500 million 4 year notes issued

JUNE 2011 - Acquisition of a 50% interest in V&A Waterfront for R5 billion

#### 4. OWNERSHIP AND CONTROL

**SEP 2009** 

**SEP 2009** 

**NOV 2009** 

**DEC 2010** 

Major unitholders at 30 June 2011:

Shareholder	% Shareholding	No. units
Public Investment Corporation	27.26%	434,082,563
BEE Consortium	7.66%	122,000,000
Stanlib	7.06%	120,951,669
Investec	4.79%	76,188,727
Old Mutual Group	4.53%	72,154,339
Investment Solutions	2.75%	43,852,481
Liberty Group	2.35%	37,359,381
Vanguard	2.24%	35,705,403
Transnet Retirement Funds	1.91%	30,382,838
Prudential	1.39%	22,152,205
Rand Merchant Bank	1.11%	17,637,550
Sanlam Group	1.09%	16,878,115
ABSA Group	1.00%	15,947,142
Total unitholders holding >1%	65.12%	1,028,824,172
Other	34.88%	542,693,220
Total	100%	1,571,517,392

## 5. REVIEW OF OPERATIONS / DESCRIPTION OF BUSINESS

Growthpoint's Local Property Portfolio as at 30 June 2011:

	Retail	Office	Industrial	(RSA	V & A	Australia
				excl. V &		
				A) Total		
Number of properties	51	134	239	424	1	37
GLA (m²)	967 283	1 177	2 242 762	4 390 073	191 918	843 964
Vacancy (m²)	28 110	028	97 128	220 003	6 732	-
Vacancy (%)	2.9%	94 765	4.3%	5.0%	3.5%	
Valuation (R'm)	11 985	8.1%	6 841	32 495	4 183*	R8 424
Value per m² (excl bulk)	R12 339	13 669	R2 961	R7 315	R21 796	R9 981
Average gross rental (per m² /	R114	R11 472	R33	R68	R153	AUD

month)	8.7%	R109	10.8%	9.4%	7.4%	129**
Forward yield	7.7%	9.3%	8.4%	8.3%	7.9%	8.4%
Average in force escalations		8.8%				3.0%
Weighted average lease period						
(years):						
- By gross rental	3.2		2.8	3.8	4.1	
- Excluding Investec		4.9				8.9
		3.4				

Growthpoint Australia as at 30 June 2011:

- \* Excluding value attributable to the rights to undeveloped bulk
- \*\* Based on net rental per annum

## 6. MANAGEMENT STRATEGY

Growthpoint's strategy is to:

- generate consistent, reliable income and long-term capital appreciation by:
  - maintaining an optimal balance of well-located, sectorally and geographically diversified portfolio of prime properties;
  - preserving and enhancing the value of properties owned through ongoing maintenance, upgrading and refurbishment; and
  - maximising the letting of available space to financially sound tenants with long leases;
- maintain a strong balance sheet through conservative gearing and credit metrics that are well within covenants;
- limit exposure to interest rate risk by fixing interest rates over periods aligned with the expiry of leases; and
- seek out suitable acquisition opportunities both locally and internationally, that fit its business philosophy and strategy.

## 7. RISK MANAGEMENT

# 7.1 Risk Management Committee (the "Risk Management Committee")

The Risk Management Committee comprises four non-executive directors, one being the chairman of the Audit Committee (as defined below). Three of the non-executive directors are independent The chief executive officer, executive director, financial director, fund directors, head of the Internal Audit and Risk Management (as defined below) and chief operating officer of Growthpoint Management Services are present at meetings, by standing invitation.

The Risk Management Committee meets at least quarterly and its responsibilities include reviewing the company's risk management function, internal control systems, risk philosophy, strategies and policies, and risk-related performance measures and indicators.

## 7.2 Risk Management Approach

Growthpoint is exposed to credit, liquidity and market risk through the use of various financial instruments. The board of directors has overall responsibility for the establishment and overseeing of our risk management framework.

The Risk Management Committee develops and monitors risk management policies, which aim to:

- identify and analyse risks faced by Growthpoint;
- set appropriate risk limits and controls; and
- · monitor risks and adherence to limits.

The Risk Management Committee oversees management compliance with risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to appropriate risks.

The Risk Management Committee is assisted by Internal Audit and Risk Management, which reviews risk management controls and procedures and reports back to the Audit Committee and Risk Management Committee. The Risk Management Committee reports regularly to the board of directors on its activities. Risk management policies and systems are reviewed regularly in accordance with changes in market conditions and activities.

Key areas of Risk Management	Description of risk	Risk Management Policy
Financial risk	The financial instruments of the Growthpoint group (the "Group") consist mainly of deposits with banks, long-term borrowings, derivative instruments, trade and other receivables and trade and other payables, long-term loans, amounts due by subsidiaries, debentures and linked unitholders for interest and dividends.	The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.
	As a result of investing in such financial instruments, the Group has exposure to:  (a) credit risk;  (b) liquidity risk; and  (c) market risk.	The Group purchases or issues financial instruments in order to finance operations and to manage the interest rate risks that arise from these operations and the source of funding.
Credit risk	Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the long-term loans advanced to the BEE parties, derivatives, as well as trade and other receivables.	There is no significant concentration of credit risk as exposure is spread over a large number of counterparties. Exposure to credit risk is limited by investing liquid funds and entering into derivative financial instruments with counterparties who have a high percentage tier one capital and strong credit ratings assigned by international credit rating agencies.
		The Group's exposure to credit risk is mainly in respect of the tenants and is influenced by the individual characteristics of each tenant. The Group's wide-spread tenant base reduces credit risk. Management has established a credit policy under which each new tenant is analysed individually for creditworthiness before the Group's standard payment terms and conditions are

		offered which include, in the majority of cases, the provision of a deposit of at least one month's rental. When available, the Group's credit review includes external ratings.
Liquidity risk	Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.	The Group's policy is to seek to optimise its exposure to liquidity risk by balancing its exposure to interest rate risk and to refinancing risk. In effect the Group seeks to borrow for as long as possible at the lowest acceptable cost. The Group regularly reviews the maturity profile of its financial liabilities and seeks to avoid concentration of maturities through the regular replacement of facilities and by using a selection of maturity dates. Derivative instruments are used to hedge the Growthpoint's exposure to any increases in interest rates on variable rate loans as well as exposure to foreign exchange fluctuations with regards to the acquisition of OIF.
Market risk	Market risk encompasses:  (a) Interest rate risk;  (b) Currency risk; and  (c) Other market price risk.	The Group adopts a policy of ensuring that at least 75% of its exposure to changes in interest rates on borrowings is on a fixed rate basis. This is achieved by entering into receive variable and pay fixed interest rate swaps. All such transactions are carried out within the guidelines set by executive management. As a consequence, the Group is exposed to fair value interest rate risk in respect of the fair value of its fixed rate financial instruments, which will not have an impact on distributions. Short-term receivables and payables and investments are not directly exposed to interest rate risk.  The Group's exposure to currency risk relates only to the investment in GOZ. Currency contracts were acquired to limit exposure to currency fluctuations.  Equity price risk arises from

the investment in listed
investments which are carried
at fair value. Fair value
adjustments are recognised
directly in equity. All buy and
sell decisions are approved by
executive management.

#### 8. BOARD OF DIRECTORS

#### 8.1 The Board of Directors

The board of directors comprises 13 independent non-executive directors, including the chairman, and three executive directors. Nine of the non-executive directors – including the Chairman – are independent. In addition to four quarterly board meetings held each year on pre-set dates, directors' meetings are convened ad hoc as required. Directors' remuneration is subject to the Remuneration Committee's (as defined below) annual review and subsequent recommendation to and approval by the board on authority obtained at annual general meetings.

The role of the board of directors is to provide strategic direction and leadership, so as to promote shareholder value and to enhance the sustainability of the business, to the benefit of Growthpoint and all stakeholders. To ensure they act with independence and integrity, directors are required to abide by Growthpoint's code of ethics (the "Code of Ethics") and policies promoting ethical behaviour. The directors are required to declare their interests in contracts, in accordance with the requirements of the Companies Act. These interests are noted and recorded at each quarterly board meeting.

Non-executive directors are independent of management and free from any relationship that could materially interfere with the execution of their independent judgement. Their business experience enables them to evaluate strategy and act in Growthpoint's best interests. Non-executive directors have unrestricted access to all company information and may meet with management without the presence of executive directors. To help them fulfil their responsibilities effectively, non-executive directors may also seek professional advice, which is paid for by Growthpoint.

The board of directors operates in terms of a written charter that sets out the terms of reference, overall purpose, responsibilities and authority of the board of directors, and governs matters such as board membership, meeting procedures and ethical conduct. Various board committees, each with formal terms of reference, also assist the board in fulfilling its objectives.

## 8.2 The Chairman

The role of the chairman and chief executive officer are separate and the two operate independently of each other. Currently, Mr J F Marais is an independent non-executive chairman and is responsible for:

- providing overall leadership of the board and its committees;
- ensuring that the board operates effectively;
- together with the Nomination Committee (as defined below), assessing the performance of the chief executive officer; and
- together with the chief executive officer, assessing the performance of the other executive directors.

# 8.3 **Board Responsibilities**

The responsibilities of the board of directors, as set out in the board charter (the "Board Charter"), include:

- governing, directing and monitoring the performance of the business as a going concern;
- setting strategy;
- ensuring effective management of Growthpoint;

- ensuring, primarily through its Risk Management and Audit Committees, that adequate and effective controls are in place to mitigate, manage or avoid risks to the business;
- · providing direction to management; and
- · presiding over material business decisions.

## 8.4 **Board Accountability**

All the non-executive directors are independent of management and free from any relationships that could affect their judgement in decisions and the execution of their duties. Their business experience enables them to evaluate strategy and act in Growthpoint's best interests.

The board operates in terms of a written charter (available on Growthpoint's website or from the Company Secretary) that:

- sets out its terms of reference, purpose, responsibilities and authority; and
- governs matters such as board membership, meeting procedures and ethical conduct.
  The board (either itself or through the Nomination Committee) regularly reviews its
  composition relative to skills, expertise and experience needed to provide strategic
  direction and leadership, and representivity in terms of gender and race. In this regard,
  the board of directors has recognised the lack of female representation as a shortcoming
  and is addressing this.

**Board Membership** 

Chairman	J F Marais
Deputy Chairman	H S P Mashaba
Executive Directors	E K de Klerk, L N Sasse, S M Snowball
Non-executive Directors	M G Diliza, P H Fechter, J C Hayward, H S Herman, R Moonsamy, C G Steyn, J H N Strydom, F J Visser, L A Finlay, N B P Nkabinde, Z J Sithole

**Committee Membership** 

Audit Committee	C G Steyn (Chariman), P H Fechter, J C Hayward, J H N Strydom, LA Finlay, Z J Sithole
Risk Management Committee	J H N Strydom (Chairman), M G Diliza, P H Fechter, C G Steyn, N B P Nkabinde, F J Visser
Property Committee	P H Fechter (Chairman), M G Diliza, R Moonsamy, L N Sasse, C G Steyn, H S Herman
Transformation Committee	M G Diliza (Chairman), L A Finlay, N B P Nkabinde
Nomination Committee	J F Marais (Chairman), M G Diliza, P H Fechter, J C Hayward, H S Herman, H S P Mashaba, R Moonsamy, C G Steyn, J H N Strydom, F J Visser
Remuneration Committee	J F Marais (Chairman), F J Visser, H S Horne, H S P Mashaba Standing invite: L N Sasse, E K de Klerk

## 9. CORPORATE GOVERNANCE AND REGULATORY FRAMEWORK

## 9.1 **Philosophy**

Growthpoint and its board of directors are committed to the Code of Corporate Practice and Conduct, as set out in the King III Report and the JSE Listings Requirements. In line with this commitment, the directors seek, at all times, to conduct the business with integrity and accountability. This entails ongoing implementation of structures, policies and practices that enhance corporate governance, for the ultimate benefit of all stakeholders. The provisions of

the King III Report which took effect on 1 March 2010 have on the whole been applied in respect of reporting on the financial year ended 30 June 2011.

For additional information on Growthpoint's compliance to the King III Report see the integrated review which is incorporated in and forms part of this Programme Memorandum (see the section of this Programme Memorandum headed "Documents incorporated by reference").

#### 9.2 Code of Ethics and Business Conduct

The directors are bound by a written Code of Ethics that forms part of the Board Charter. It aims to ensure that Growthpoint and its agents conduct the business according to the highest ethical standards. In particular, the code seeks to ensure compliance with applicable laws and regulatory bodies, and in a manner that is beyond reproach.

The Code of Ethics provides that the board of directors of Growthpoint commits itself to ensure, as far as it lies within its powers to do so, that it and its agents conduct the business according to the highest ethical standards and, in particular:

- · comply with all laws of the country that affects Growthpoint;
- comply with the debt listings requirements of the JSE;
- not act in any way that may be regarded as harmful business practice;
- act in the best interests at all times of the various stakeholders, including linked unit holders;
- be transparent in disclosing all material information that may influence investors and potential investors;
- conduct the business as a responsible corporate citizen, having regard for the impact the business may have on the public and the environment;
- trade in securities of Growthpoint only in open periods and with the prior written permission of the chairman and/or chief executive officer;
- · not trade in competition with Growthpoint; and
- not hold positions that give rise to a conflict of interests and, should any potentially
  conflicting situations arise, to make full, prior written disclosure to the board and abstain
  from participating in any discussions or voting on the matter, unless the board of directors
  consents thereto.

Compliance with the Code of Ethics is monitored on an ongoing basis, by, among other things, regular updating of the board of directors on all legislature changes, compulsory authorisation for, and reporting of, all dealings in Growthpoint's linked units and disclosure of any conflicts of interest. During the report period, Growthpoint had no incidents of major non-compliance, fines or prosecutions linked, for example, to anti-competitive practices or other governance and economic issues, or non-compliance with its Code of Ethics.

# 9.3 Policies Promoting Ethical Conduct

Growthpoint has various policies in place to promote ethical behaviour and integrity among management and employees.

These policies are published on the intranet (available only to employees) and include:

- Growthpoint's mission statement and values;
- Growthpoint has employee integrity, to encourage employee compliance with policies and standards of best practice;
- gifts, entertainment and inducements;
- whistle-blowing and protected disclosures, to encourage employees to raise concerns about workplace malpractice without fear of victimisation or reprisal; and
- substance abuse and sexual harassment, forbidding these practices in the organisation.

#### 9.4 Auditors

#### 9.4.1 Internal audit

The internal audit function is provided in-house by the Head of Internal Audit and Risk Management and entails:

- meeting with the Audit Committee to agree on an audit plan for the year;
- preparing an audit strategy for the year, for approval by the Audit Committee;
- · attending the meetings of, and reporting to, the Audit Committee;
- meeting with the external auditors to co-ordinate planning and promote their reliance on internal audit work performed; and
- carrying out the internal audit work, including the testing of controls, according to the agreed internal audit plan.

#### 9.4.2 External audit

KPMG Inc is the external auditor of Growthpoint and its subsidiaries. The independence of the external auditor is recognised, and annually reviewed, by the Audit Committee with the auditors. The external auditors attend all Audit Committee meetings and have unrestricted access to the chairman of the Audit Committee.

#### 9.4.3 Board Committees

Committees established by the board assist the board in the discharge of its duties. To further promote sound corporate governance, the chief executive officer is present at all board committee meetings of which he is not a member, by standing invitation.

The board committees have unrestricted access to company information and any resources required to help them fulfil their responsibilities, including professional advice which is paid for by Growthpoint.

The board of directors is responsible for determining and amending, as necessary, the scope and responsibilities of the committees, and the appointment of new members. The board of directors and its committees also undergo annual self-assessment coordinated by their respective chairmen, with formal feedback given to each committee and the board of directors.

# 9.4.4 Audit Committee (the "Audit Committee")

The Audit Committee comprises six non-executive directors, one being the chairman of the Risk Management Committee. Five of the non-executive directors are independent. The chief executive officer, the executive directors, the financial director, the external auditors, the head of Internal Audit and Risk Management, the fund directors and the chief operating officer of Growthpoint Management Services are present at meetings, by standing invitation.

The Audit Committee considers that it has adequately performed its functions in terms of its mandate, the Code of Corporate Practice and Conduct and the Companies Act.

The Audit Committee meets at least quarterly and is responsible for:

- reviewing the annual financial statements before they are presented to the board of directors;
- reviewing internal control systems with reference to the findings of the internal and external auditors;
- considering any changes in accounting policies and financial disclosure requirements;
- considering any recommendations of the internal and external auditors; and
- reviewing the tenure of the external auditors, setting and approving the external auditors' fees for their audit and approving any non-audit work to be performed by external auditors.

The Audit Committee is satisfied with the external auditors' confirmation of their independence and that the audit of the 2011 annual financial statements has been carried out by the external auditors without any restriction of the audit's scope.

#### 9.4.5 Property Committee (the "Property Committee")

The Property Committee comprises five non-executive directors of which three are independent. It assists the board of directors in discharging its duties relating to transactions involving Growthpoint's property portfolio and portfolio management, as well as review and approval of property budgets and valuations.

The Property Committee meets at least twice a year and its role is to:

- review the annual net income budget, proposed capital expenditure budget and projected earnings for the linked units for the next financial year;
- appraise proposed purchases and sales of property which exceed the levels of authority of the executive directors;
- evaluate proposed unbudgeted capital expenditure which exceeds the levels of authority of the executive directors; and
- review the annual valuation performed on the property portfolio for recommendation to the board of directors as the directors' valuations to be adopted for annual financial statements.

# 9.4.6 Remuneration Committee (the "Remuneration Committee")

The Remuneration Committee consists of the board's chairman, the board's deputy chairman, and one two other independent non-executive directors. The terms of reference of the Remuneration Committee, which meets quarterly, are to:

- make recommendations to the board of directors regarding remuneration of directors; and
- approve annual salary increases, bonus payments and Growthpoint Staff Incentive Scheme option allocations.

# 9.4.7 Nomination Committee (the "Nomination Committee")

The Nomination Committee consists of the independent non-executive directors in office from time to time, and is chaired by the board's chairman. The Nomination Committee, which meets as and when required to consider and interview candidates considered for appointment to the board of directors, is responsible for:

- making recommendations to the board of directors on the appointment of new directors; and
- ensuring new directors are adequately informed on Growthpoint's business.

#### 9.4.8 Transformation Committee (the "Transformation Committee")

The Transformation Committee comprises three non-executive directors, of which two are independent. The chief executive officer and financial director attend meetings of the Transformation Committee by standing invitation. The Transformation Committee, which meets at least four times a year, has the following responsibilities:

- overseeing and monitoring of corporate social investment ("CSI") initiatives, including Property Point;
- CSI donations, grants and loans; and
- transformation and employment equity, including black economic empowerment involvement at stakeholder level as well as services procured from previously disadvantage groups.

# 9.4.9 Growthpoint Staff Incentive Scheme (the "Staff Incentive Scheme")

In fostering a philosophy among employees of ownership in Growthpoint, all employees are eligible to participate in the Staff Incentive Scheme.

#### 9.4.10 Investor Relations

The board of directors is committed to transparency and disclosure of relevant information to all stakeholders.

Such disclosure includes communicating information on:

- company strategy and performance;
- board practice;
- · its Code of Ethics;
- Growthpoint's indirect impacts; and
- · business value and risk management.

#### 10. BLACK ECONOMIC EMPOWERMENT

Growthpoint has been at the forefront of the development of transformation in the property sector. As a founding member of the Property Sector Transformation Charter – Growthpoint was centrally involved in drafting the charter codes. Growthpoint has been rated the leading empowerment company in the property sector for five years running (2007, 2008, 2009, 2010 and 2011) by the Financial Mail. Growthpoint was the first listed property company to have an enterprise development initiative focused on developing property skills. Growthpoint implemented the biggest BEE deal (worth R1 billion) of any company in South Africa at the time of concluding its first BEE transaction in 2005. Growthpoint implemented a further BEE deal worth R323.4 million in 2006. As at 31 March 2011, the overall BEE linked unit holding in Growthpoint was 130 470 441 linked units or 25.0% (using the Exclusionary Methodology) of linked units in issue, including Black participants in the Staff Incentive Scheme.

Growthpoint's empowerment ratings as at 30 June 2010 are as follows:

- Level 2 contributor to BEE, according to the Property Sector Charter code; and
- Level 3 contributor in terms of the Department of Trade and Industry ("**DTI**") code.

#### 11. RECENT DEVELOPMENTS

**V&A Waterfront** 

In June 2011, Growthpoint together with the Public Investment Corporation acquired the V&A Waterfront on a 50%/50% basis for a total amount of R9.8 billion.

The V&A assets consists of:

Retail
Office
Hotel and Leisure
Fishing and Industrial
88 923m2
89 023m2
83 508m2
122 379m²

In addition 220 035m<sup>2</sup> of bulk, of which development rights are already approved by the Cape Town City Council, remains available for development;

#### **INVESTOR CONSIDERATIONS**

Capitalised terms used in this section headed "Investor Considerations" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate form the context.

The Issuer believes that the factors outlined below may affect its ability to fulfil its obligations under the Notes. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring. In addition, factors which are material for the purpose of assessing the market risks associated with the Notes are also described below. The value of the Notes could decline due to any of these risks, and investors may lose some or all of their investment.

The Issuer believes that the factors described below represent the principal risks inherent in investing in the Notes, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons which may not be considered significant risks by the Issuer based on information currently available to it, or which it may not currently be able to anticipate. Accordingly, the Issuer does not represent that the statements below regarding the risks of holding any Notes are exhaustive.

Prospective investors should also read the detailed information set out elsewhere in this Programme Memorandum to reach their own views prior to making any investment decision.

References below to the "Terms and Conditions", in relation to Notes, shall mean the "Terms and Conditions of the Notes" set out under the section of this Programme Memorandum headed "Terms and Conditions of the Notes".

#### **RISKS RELATING TO THE NOTES**

#### The Notes may not be a suitable investment for all investors

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Programme Memorandum or any applicable supplement;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact such an investment will have on its overall investment portfolio;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- understand thoroughly the terms of the Notes and be familiar with the behaviour of any relevant indices and financial markets: and
- be able to evaluate (either alone or with the help of a financial advisor) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured and appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with a financial advisor) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio.

## There is no active trading market for the Notes

Notes issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Tranche of Notes which is already issued). If the Notes are traded after their initial issuance, they may trade at a discount to their initial offering price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of the Issuer. There is no assurance as to the development or liquidity of any trading market for any particular Tranche of Notes.

# The Notes may be redeemed prior to maturity

Unless in the case of any particular Tranche of Notes the Applicable Pricing Supplement specifies otherwise, in the event that the Issuer would be obliged to increase the amounts payable in respect of any Notes due to any withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of the government of South Africa or any political subdivision thereof or any authority therein or thereof having power to tax, the Issuer may redeem all outstanding Notes in accordance with the Conditions.

In addition, if in the case of any particular Tranche of Notes the Applicable Pricing Supplement specifies that the Notes are redeemable at the Issuer's option in certain other circumstances, the Issuer may choose to redeem the Notes at times when prevailing interest rates may be relatively low. In such circumstances an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Notes.

# Because uncertificated Notes are held by or on behalf of the CSD, investors will have to rely on their procedures for transfer, payment and communication with the Issuer

Notes issued under the Programme which are listed on the Interest Rate Market of the JSE or such other or additional Financial Exchange and/or held in the CSD may, subject to applicable laws and the Applicable Procedures, be issued in uncertificated form. Unlisted Notes may also be lodged in the CSD in uncertificated form. Notes held in the CSD will be issued, cleared and settled in accordance with the Applicable Procedures through the electronic settlement system of the CSD. Except in the limited circumstances described in the Terms and Conditions, investors will not be entitled to receive Individual Certificates. The CSD will maintain records of the Beneficial Interests in Notes and/or issued in uncertificated form, which are held in the CSD (whether such Notes are listed or unlisted). Investors will be able to trade their Beneficial Interests only through the CSD and in accordance with the Applicable Procedures.

Payments of principal and/or interest in respect of uncertificated Notes will be made to the CSD's Nominee and/or the Participants and the Issuer will discharge its payment obligations under the Notes by making payments to or to the order of the CSD's Nominee and/or the Participants for distribution to their account holders. A holder of a Beneficial Interest in uncertificated Notes, whether listed or unlisted, must rely on the procedures of the CSD to receive payments under the relevant Notes. Each investor shown in the records of the CSD and/or the Participants, as the case may be, shall look solely to the CSD or the Participant, as the case may be, for his share of each payment so made by the Issuer to the registered holder of such uncertificated Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, such Beneficial Interests.

Holders of Beneficial Interests in uncertificated Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by the CSD to appoint appropriate proxies.

# Credit Rating

Tranches of Notes issued under the Programme, the Issuer and/or the Programme may be rated or unrated. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. Any adverse change in an applicable credit rating could adversely affect the trading price for the Notes issued under the Programme.

#### RISKS RELATED TO THE STRUCTURE OF THE PARTICULAR ISSUE OF NOTES

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of certain such features:

## Notes subject to optional redemption by the Issuer

An optional redemption feature is likely to limit the market value of the Notes. During any period when the Issuer may elect to redeem the Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period. The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to re-invest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

# Index-Linked and Dual Currency Notes

The Issuer may issue Notes the terms of which provide for interest or principal payable in respect of such Notes to be determined by reference to an index or formula, to changes in the prices of securities or commodities, to movements in currency exchange rates or other factors (each, a "Relevant Factor") or with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- the market price of such Notes may be volatile;
- no interest may be payable on such Notes;
- payments of principal or interest on such Notes may occur at a different time or in a different currency than expected;
- the amount of principal payable at redemption may be less than the nominal amount of such Notes or even zero:
- a Relevant Factor may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices;
- if a Relevant Factor is applied to Notes in conjunction with a multiplier greater than 1 (one) or contains some other leverage factor, the effect of changes in the Relevant Factor on principal or interest payable is likely to be magnified; and
- the timing of changes in a Relevant Factor may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the Relevant Factor, the greater the effect on yield.

#### Partly-paid Notes

The Issuer may issue Notes where the issue price is payable in more than 1 (one) instalment. Failure to pay any subsequent instalment could result in an investor losing all of its investment.

#### Notes issued at a substantial discount or premium

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities.

## Modification and waivers and substitution

The Conditions contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

#### Change of law

The Notes are governed by, and will be construed in accordance with, South African law in effect as at the Programme Date. No assurance can be given as to the impact of any possible judicial decision or change to South African law or administrative practice in South Africa after the Programme Date.

# SETTLEMENT, CLEARING AND TRANSFER OF NOTES

Capitalised terms used in this section headed "Settlement, Clearing and Transfer of Notes" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

#### Notes listed on the Interest Rate Market of the JSE and/or held in the CSD

Each Tranche of Notes which is listed on the Interest Rate Market of the JSE in uncertificated form will be held in the CSD. A Tranche of unlisted Notes may also be held in the CSD.

#### Clearing systems

Each Tranche of Notes listed on the Interest Rate Market of the JSE will be issued, cleared and settled in accordance with the rules and operating procedures for the time being of the JSE and the CSD through the electronic settlement system of the CSD. Such Notes will be cleared by Participants who will follow the electronic settlement procedures prescribed by the JSE and the CSD.

The CSD has, as the operator of an electronic clearing system, been appointed by the JSE to match, clear and facilitate the settlement of transactions concluded on the JSE. Subject as aforesaid each Tranche of Notes which is listed on the Interest Rate Market of the JSE will be issued, cleared and transferred in accordance with the Applicable Procedures and the Terms and Conditions, and will be settled through Participants who will comply with the electronic settlement procedures prescribed by the JSE and the CSD. The Notes may be accepted for clearance through any additional clearing system as may be agreed between the JSE, the Issuer and the Dealer(s).

#### **Participants**

The CSD maintains accounts only for Participants. As at the Programme Date, the Participants which are approved by the JSE, in terms of the debt listings requirements of the JSE, as Settlement Agents to perform electronic settlement of funds and scrip are Absa Bank Limited, FirstRand Bank Limited, Nedbank Limited, The Standard Bank of South Africa Limited and the South African Reserve Bank. Euroclear, as operator of the Euroclear System, and Clearstream will settle off-shore transfers in the Notes through their Participants.

# Settlement and clearing

Participants will be responsible for the settlement of scrip and payment transfers through the CSD, the JSE and the South African Reserve Bank.

While a Tranche of Notes is held in the CSD, the CSD's Nominee, a wholly owned subsidiary of the CSD approved by the Registrar of Securities Services in terms of the Securities Services Act, and any reference to "CSD's Nominee" shall, whenever the context permits, be deemed to include any successor nominee operating in terms of the Securities Services Act, will be named in the Register as the sole Noteholder of the Notes in that Tranche. All amounts to be paid and all rights to be exercised in respect of Notes held in the CSD will be paid to and may be exercised only by the CSD's Nominee for the holders of Beneficial Interests in such Notes.

In relation to each person shown in the records of the CSD or the relevant Participant, as the case may be, as the holder of a Beneficial Interest in a particular Nominal Amount of Notes, a certificate or other document issued by the CSD or the relevant Participant, as the case may be, as to the Nominal Amount of such Notes standing to the account of such person shall be *prima facie* proof of such Beneficial Interest. The CSD's Nominee (as the registered Noteholder of such Notes named in the Register) will be treated by the Issuer, the Paying Agent, the Transfer Agent and the relevant Participant as the holder of that aggregate Nominal Amount of such Notes for all purposes.

Payments of all amounts in respect of a Tranche of Notes which is listed on the Interest Rate Market of the JSE and/or held in uncertificated form will be made to the CSD's Nominee, as the registered Noteholder of such Notes, which in turn will transfer such funds, via the Participants, to the holders of Beneficial Interests. Each of the persons reflected in the records of the CSD or the relevant Participant, as the case may be, as the holders of Beneficial Interests in Notes shall look solely to the CSD or the relevant Participant, as the case may be, for such person's share of each payment so

made by (or on behalf of) the Issuer to, or for the order of, the CSD's Nominee, as the registered Noteholder of such Notes.

Payments of all amounts in respect of a Tranche of Notes which is listed on the Interest Rate Market of the JSE and/or held in uncertificated form will be recorded by the CSD's Nominee, as the registered Noteholder of such Notes, distinguishing between interest and principal, and such record of payments by the CSD's Nominee, as the registered Noteholder of such Notes, shall be *prima facie* proof of such payments.

## Transfers and exchanges

Subject to the applicable laws, title to Beneficial Interest held by clients of Participants indirectly through such Participants will be freely transferable and pass on transfer thereof by electronic book entry in the securities accounts maintained by such Participants for such clients. Subject to the applicable laws, title to Beneficial Interests held by Participants directly through the CSD will be freely transferable and pass on transfer thereof by electronic book entry in the central securities accounts maintained by the CSD for such Participants. Beneficial Interests may be transferred only in accordance with the Applicable Procedures.

Beneficial Interests may be exchanged for Notes represented by Individual Certificates in accordance with Condition 14.2 (*Transfer of Notes represented by Individual Certificates*).

#### Records of payments, trust and voting

Neither the Issuer nor the Paying Agent will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, Beneficial Interests, or for maintaining, supervising or reviewing any records relating to Beneficial Interests. Neither the Issuer nor the Paying Agent nor the Transfer Agent will be bound to record any trust in the Register or to take notice of or to accede to the execution of any trust (express, implied or constructive) to which any Note may be subject. Holders of Beneficial Interests vote in accordance with the Applicable Procedures.

#### **BESA Guarantee Fund Trust**

The holders of Notes that are not listed on the Interest Rate Market of the JSE will have no recourse against the BESA Guarantee Fund Trust. Claims against the BESA Guarantee Fund Trust may only be made in respect of the trading of the Notes listed on the Interest Rate Market of the JSE and in accordance with the rules of the BESA Guarantee Fund Trust.

# Notes listed on any Financial Exchange other than (or in addition to) the Interest Rate Market of the JSE

Each Tranche of Notes which is listed on any Financial Exchange other than (or in addition to) the Interest Rate Market of the JSE will be issued, cleared and settled in accordance with the rules and settlement procedures for the time being of that Financial Exchange. The settlement and redemption procedures for a Tranche of Notes which is listed on any Financial Exchange (other than or in addition to the JSE) will be specified in the Applicable Pricing Supplement.

#### SUBSCRIPTION AND SALE

Capitalised terms used in this section headed "Subscription and Sale" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

The Dealer has in terms of the programme agreement dated 3 November 2009, as may be amended, supplemented or restated from time to time (the "**Programme Agreement**"), agreed with the Issuer a basis upon which it may from time to time agree to subscribe for Notes or procure the subscription of the Notes.

## **Selling restrictions**

#### South Africa

Prior to the issue of any Tranche of Notes under the Programme, each Dealer who has (or will have) agreed to place that Tranche of Notes will be required to represent and agree that it will not solicit any offers for subscription for or sale of the Notes in that Tranche, and will itself not sell the Notes in that Tranche of Notes, in South Africa, in contravention of the Companies Act, the Banks Act, the Exchange Control Regulations and/or any other applicable laws and regulations of South Africa in force from time to time.

#### **United States**

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") and may not be offered or sold within the United States or to, or for the account of or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

Prior to the issue of any Tranche of Notes under the Programme, each Dealer who has (or will have) agreed to place that Tranche of Notes will be required to represent and agree that:

- (a) the Notes in that Tranche have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account of or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act:
- (b) it has not offered, sold or delivered any Notes in that Tranche and will not offer, sell or deliver any Notes in that Tranche (i) as part of their distribution at any time or (ii) otherwise until 40 days after completion of the distribution, as determined and certified by the Dealer or, in the case of an issue of such Notes on a syndicated basis, the relevant Lead Manager, of all Notes of the Series of which that Tranche of Notes is a part, within the United States or to, or for the account or benefit of, U.S. persons;
- (c) it will send to each dealer to which it sells any Notes in that Tranche during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of such Notes within the United States or to, or for the account or benefit of, U.S. persons; and
- (d) it, its affiliates and any persons acting on its or any of its affiliates behalf have not engaged and will not engage in any directed selling efforts in the United States (as defined in Regulation S under the Securities Act) with respect to the Notes in that Tranche and it, its affiliates and any persons acting on its or any of its affiliates' behalf have complied and will comply with the offering restrictions requirements of Regulation S.

Until 40 days after the commencement of the offering of a Series of Notes, an offer or sale of such Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an exemption from registration under the Securities Act.

# European Economic Area

Prior to the issue of any Tranche of Notes under the Programme, each Dealer who has (or will have) agreed to place that Tranche of Notes will be required to represent and agree that, in relation to each Member State of the European Economic Area which has implemented the Prospectus Directive

(each a "Relevant Member State"), with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of any of such Notes to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of any of such Notes to the public in that Relevant Member State:

- (a) in the period beginning on the date of publication of a prospectus in relation to those Notes which has been approved by the competent authority in that Relevant Member State in accordance with the Prospectus Directive and/or, where appropriate, published in another Relevant Member State and notified to the competent authority in that Relevant Member State in accordance with Article 18 of the Prospectus Directive and ending on the date which is 12 months after the date of such publication;
- (b) at any time to legal entities which are authorised or regulated to operate in the financial markets or, if not so authorised or regulated, whose corporate purpose is solely to invest in securities;
- (c) at any time to any legal entity which has two or more of (1) an average of at least 250 employees during the last financial year; (2) a total balance sheet of more than €43 000 000.00 and (3) an annual turnover of more than €50 000 000.00 as shown in its last annual or consolidated accounts; or
- (d) at any time in any other circumstances which do not require the publication by the Issuer of a prospectus pursuant to Article 3 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression "Prospectus Directive" means Directive 2003/71/EC and includes any relevant implementing measure in each Relevant Member State.

### **United Kingdom**

Prior to the issue of any Tranche of Notes under the Programme, each Dealer who has (or will have) agreed to place that Tranche of Notes will be required to represent and agree that:

- (a) in relation to any of the Notes in that Tranche which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any of such Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of such Notes would otherwise constitute a contravention of section 19 of the Financial Services and Markets Act, 2000 (the "FSMA") by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any of the Notes in that Tranche in circumstances in which section 21(1) of the FSMA does not apply to the Issuer;
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any of the Notes in that Tranche in, from or otherwise involving the United Kingdom.

# General

Prior to the issue of any Tranche of Notes under the Programme, each Dealer who has (or will have) agreed to place that Tranche of Notes will be required to agree that:

(a) it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in each jurisdiction in which it purchases, subscribes or procures the subscription for, offers or sells Notes in that Tranche or has in its possession or distributes the Programme Memorandum and will obtain any consent, approval or permission required by it for the purchase, subscription, offer or sale by it of Notes in that Tranche under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, subscription, offers or sales;

(b) it will comply with such other or additional restrictions as the Issuer and such Dealer agree and as are set out in the Applicable Pricing Supplement.

Neither the Issuer nor the Dealer represent that Notes may at any time lawfully be subscribed for or sold in compliance with any applicable registration or other requirements in any jurisdiction or pursuant to any exemption available thereunder or assumes any responsibility for facilitating such subscription or sale.

#### **SOUTH AFRICAN TAXATION**

Capitalised terms used in this section headed "South African Taxation" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

The comments below are intended as a general guide to the relevant tax laws of South Africa as at the date of the Programme Memorandum. The contents of this section headed "South African Taxation" do not constitute tax advice and do not purport to describe all of the considerations that may be relevant to a prospective subscriber for or purchaser of any Notes. Prospective subscribers for or purchasers of any Notes should consult their professional advisors in this regard.

#### **Securities Transfer Tax**

The issue, transfer and redemption of the Notes will not attract securities transfer tax under the Securities Transfer Tax Act, 2007 (the "STT Act") because the Notes do not constitute "securities" as defined in the STT Act. Any future transfer duties and/or taxes that may be introduced in respect of (or applicable to) the transfer of Notes will be for the account of holders of the Notes.

#### Value-Added Tax

No value-added tax ("VAT") is payable on the issue or transfer of the Notes. The issue, sale or transfer of the Notes constitute "financial services" as defined in section 2 of the Value-Added Tax Act, 1991 (the "VAT Act"). In terms of section 2 of the VAT Act, the issue, allotment, drawing, acceptance, endorsement or transfer of ownership of a debt security as well as the buying and selling of derivatives constitute a financial service, which is exempt from VAT in terms of section 12(a) of the VAT Act.

However, commissions, fees or similar charges raised for the facilitation of the issue, allotment, drawing, acceptance, endorsement or transfer of ownership of Notes that constitute "debt securities" as defined in section 2(1)(iii) of the VAT Act will be subject to VAT at the standard rate (currently 14 per cent.), except where the recipient is a non-resident as contemplated below.

Services (including exempt financial services) rendered to non-residents who are not in South Africa when the services are rendered, are subject to VAT at the zero rate in terms of section 11(2)(I) of the VAT Act.

#### **Income Tax**

Under current taxation law effective in South Africa, a "resident" (as defined in section 1 of the Income Tax Act, 1962 (the "Income Tax Act") is subject to income tax on his/her world-wide income. Accordingly, all holders of Notes who are residents of South Africa will generally be liable to pay income tax, subject to available deductions, allowances and exemptions, on any income (including income in the form of interest) earned in respect of the Notes.

Non-residents of South Africa are subject to income tax on all income derived from a South African source (subject to applicable double taxation treaties). Interest income is deemed to be derived from a South African source if it is derived from the utilisation or application in South Africa by any person of funds or credit obtained in terms of any form of "interest bearing arrangement". The place of utilisation or application of funds will, unless the contrary is proved, be deemed, in the case of a juristic person, to be that juristic person's place of effective management. As at the Programme Date the Issuer has its place of effective management in South Africa. Accordingly, if the funds raised from the issuance of any Tranche of Notes are applied by the Issuer in South Africa, the interest earned by a Noteholder will be deemed to be from a South African source and subject to South African income tax unless such interest income is exempt from South African income tax under section 10 (1) (h) of the SA Income Tax Act (see below).

Under section 24J of the Income Tax Act, any discount or premium to the Nominal Amount of a Tranche of Notes is treated as part of the interest income on the Notes. Interest income which accrues (or is deemed to accrue) to the Noteholder is deemed, in accordance with section 24J of the Income Tax Act, to accrue on a day to-day basis until that Noteholder disposes of the Notes or until maturity unless an election has been made by the holder (if the holder is entitled under Section 24J of the Income Tax Act to make such election) to treat its Notes as trading stock on a mark to market basis. This day to day basis accrual is determined by calculating the yield to maturity and applying it

to the capital involved for the relevant tax period. In practice the premium or discount is treated as interest for the purposes of the exemption under section 10(1)(h) of the Income Tax Act.

Under section 10(1)(h) of the Income Tax Act, interest received by or accruing to a Noteholder who, or which is not a resident of South Africa during any year of assessment is exempt from income tax, unless that person:

- (a) is a natural person who was physically present in South Africa for a period exceeding 183 (one hundred and eighty-three) days in aggregate during that year of assessment; or
- (b) at any time during that year of assessment carried on business through a permanent establishment in South Africa.

If a holder does not qualify for the exemption under Section 10(1)(h) of the Income Tax Act, exemption from, or reduction of any income tax liability may be available under an applicable double taxation treaty.

Certain entities may be exempt from income tax. Prospective subscribers for or purchasers of Notes are advised to consult their own professional advisors as to whether the interest income earned on the Notes will be exempt under section 10(1)(h) of the Income Tax Act.

#### **Capital Gains Tax**

Capital gains and losses on the disposal of Notes by residents of South Africa are subject to capital gains tax. Any discount or premium on acquisition which has already been treated as interest for income tax purposes, under section 24J of the Income Tax Act will not be taken into account when determining any capital gain or loss. Under section 24J(4A) of the Income Tax Act a loss on disposal will, to the extent that it has previously been included in taxable income (as interest), be allowed as a deduction from the taxable income of the holder when it is incurred and accordingly will not give rise to a capital loss.

Capital gains tax under the Eighth Schedule to the Income Tax Act will not be levied in relation to Notes disposed of by a person who is not a resident of South Africa unless the Notes disposed of are attributable to a permanent establishment of that person through which a trade is carried on in South Africa during the relevant year of assessment.

Purchasers are advised to consult their own professional advisors as to whether a disposal of Notes will result in a liability to capital gains tax.

#### Withholding Tax

Under current taxation law in South Africa, all payments made under the Notes to resident and non-resident Noteholders will generally be made free of withholding or deduction for or on account of any taxes, duties, assessments or governmental charges in South Africa.

However, the Taxation Laws Amendment Act, 2010 introduces a withholding tax on interest. The withholding tax legislation will apply in respect of interest received or accrued on or after 1 January 2013 and imposes a withholding tax of 10 per cent of the amount of any interest received by or accruing to any foreign person that is not a controlled foreign company. For the purposes of the withholding tax, a "foreign person" is defined as any person that is not a resident. Accordingly, to the extent that any interest is paid to Noteholders who are South African tax residents, the withholding tax will not apply.

In terms of the legislation, interest received by or accrued to a foreign person during any year of assessment in respect of any listed debt instrument will be exempt from the withholding tax on interest. In terms of the legislation, a "listed debt instrument" is a debt instrument that is listed on a recognised exchange as defined in the Income Tax Act. A "debt instrument" is defined as any loan, advance, debt, bond, debenture, bill, promissory note, banker's acceptance, negotiable certificate of deposit or similar instrument. Also exempt from the withholding tax on interest is any interest in respect of a debt owed by a foreign person unless the foreign person is a natural person who was physically present in South Africa for a period exceeding 183 days in aggregate during a year of assessment or who at any time during a year of assessment carried on business in South Africa through a permanent establishment. Accordingly, to the extent that the holder and Issuer of Notes in respect of which interest is paid, are not South African tax residents, the withholding tax will not apply in respect of the Notes.

# **Definition of Interest**

The references to "interest" above mean "interest" as understood in South African tax law. The statements above do not take account of any different definitions of "interest" or "principal" which may prevail under any other law or which may be created by the Terms and Conditions or any related documentation.

#### SOUTH AFRICAN EXCHANGE CONTROL

Capitalised terms used in this section headed "South African Exchange Control" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

The information below is intended as a general guide to the position under the Exchange Control Regulations as at the Programme Date. The Exchange Control Regulations are subject to change at any time without notice. The contents of this section headed "South African Exchange Control" do not constitute exchange control advice and do not purport to describe all of the considerations that may be relevant to a prospective subscriber for or purchaser of any Notes. Prospective subscribers for or purchasers of any Notes should consult their professional advisors in this regard.

For the purposes of the discussion below, the "Common Monetary Area" means South Africa, Lesotho, Namibia and Swaziland.

## Non-South African resident Noteholders and emigrants from the Common Monetary Area

Dealings in the Notes and the performance by the Issuer of its obligations under the Notes and the applicable Terms and Conditions may be subject to the Exchange Control Regulations.

## **Emigrant Blocked Rand**

Blocked Rand may be used for the subscription for or purchase of Notes. Any amounts payable by the Issuer in respect of the Notes subscribed for or purchased with Blocked Rand may not, in terms of the Exchange Control Regulations, be remitted out of South Africa or paid into any non-South African bank account.

# **Emigrants from the Common Monetary Area**

Any Individual Certificates issued to Noteholders who are emigrants from the Common Monetary Area will be endorsed "emigrant". Such restrictively endorsed Individual Certificates shall be deposited with an authorised foreign exchange dealer controlling such emigrant's blocked assets.

In the event that a Beneficial Interest in Notes is held by an emigrant from the Common Monetary Area through the CSD, the securities account maintained for such emigrant by the relevant Participant will be designated as an "emigrant" account.

Any payments of interest and/or principal due to a Noteholder who is an emigrant from the Common Monetary Area will be deposited into such emigrant Noteholder's Blocked Rand account, as maintained by an authorised foreign exchange dealer. The amounts are not freely transferable from the Common Monetary Area and may only be dealt with in terms of the Exchange Control Regulations.

# Non-residents of the Common Monetary Area

Any Individual Certificates issued to Noteholders who are not resident in the Common Monetary Area will be endorsed "non-resident". In the event that a Beneficial Interest in Notes is held by a non-resident of the Common Monetary Area through the CSD, the securities account maintained for such Noteholder by the relevant Participant will be designated as a "non-resident" account.

It will be incumbent on any such non-resident Noteholder to instruct the non-resident's nominated or authorised dealer in foreign exchange as to how any funds due to such non-resident in respect of Notes are to be dealt with. Such funds may, in terms of the Exchange Control Regulations, be remitted abroad only if the relevant Notes are acquired with foreign currency introduced into South Africa and provided that the relevant Individual Certificate has been endorsed "non-resident" or the relevant securities account has been designated as a "non-resident" account, as the case may be.

The Issuer is domiciled and incorporated in South Africa and as such is not required to obtain exchange control approval.

#### **GENERAL INFORMATION**

Capitalised terms used in this section headed "General Information" shall bear the same meanings as used in the Terms and Conditions, except to the extent that they are separately defined in this section or this is clearly inappropriate from the context.

#### **Authorisation**

All consents, approvals, authorisations or other orders of all regulatory authorities required by the Issuer under the laws of South Africa as at the date of this Programme Memorandum have been given for the establishment of the Programme and the issue of Notes and for the Issuer to undertake and perform its obligations under the Programme Memorandum and the Notes.

#### Listing

The Programme Memorandum was approved by the JSE on 26 January 2012. Notes to be issued under the Programme may be listed on the Interest Rate Market of the JSE or any other Financial Exchange. Unlisted Notes may also be issue under the Programme Memorandum.

#### **Documents Available**

So long as the Notes are capable of being issued under the Programme, copies of the following documents will, when published, be available at the registered office of the Issuer as set out at the end of this Programme Memorandum:

- (a) all amendments and supplements to this Programme Memorandum prepared by the Issuer from time to time:
- (b) the Guarantee executed by the Guarantors in favour of the Noteholders;
- (c) in respect of any issue of Notes under the Programme, the audited annual financial statements (together with reports and the notes thereto) of the Issuer for its three financial years prior to the date of such issue, and the audited financial statements (together with reports and notes thereto) of the Issuer for all financial years post the date of such issue as and when such statements become available:
- (d) in respect of any issue of Notes under the Programme, the audited annual financial statements (together with reports and the notes thereto) of each Guarantor for their respective three financial years prior to the date of such issue, and the audited financial statements (together with reports and notes thereto) of each Guarantor for all financial years post the date of such issue as and when such statements become available;
- (e) each Applicable Pricing Supplement relating to any Tranche of Notes issued under the Programme; and
- (f) all information pertaining to the Issuer which is relevant to the Programme and/or this Programme Memorandum which is electronically submitted by the Securities Exchange News Service ("SENS") established by the JSE, to SENS subscribers, if required.

#### **Material Change**

Save as disclosed in this Programme Memorandum, there has been no material change in the financial or trading position of the Issuer and the Guarantors since the date of the Issuer's and the Guarantors' respective latest audited financial statements. As at the Programme Date, there has been no involvement by KPMG Inc. in making the aforementioned statement.

# Litigation

Save as disclosed herein, neither the Issuer, the Guarantors nor any of their respective consolidated Subsidiaries are or have been involved in any legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer or the Guarantors, as the case may be, are aware) which may have or have had a significant effect on the financial position of the Issuer, the Guarantors' or their consolidated Subsidiaries.

# **Auditors**

KPMG Inc. has acted as the auditors of the financial statements of the Issuer and the Guarantors for the financial year ended 30 June 2011, 2010 and 2009 and, in respect of those years, have issued unqualified audit reports.

#### **ISSUER**

# **Growthpoint Properties Limited**

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South Africa

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# ARRANGER, DEALER AND JSE DEBT SPONSOR

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# a division of Absa Bank Limited

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Sandton, 2146 South Africa Contact: Ms P Nana Tel No.: 011 895 6927

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# **CALCULATION AGENT AND TRANSFER AGENT**

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# a division of Absa Bank Limited

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# **PAYING AGENT**

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# LEGAL ADVISORS TO THE ISSUER, ARRANGER AND DEALERS

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